



Detroit Wayne Integrated Health Network

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**Finance Committee Meeting
Hotel St. Regis
3071 W. Grand Blvd.
Detroit, MI 48202
Wednesday, September 6, 2023
1:00 p.m.
AGENDA**

- I. Call to Order
- II. Roll Call
- III. Committee Member Remarks
- IV. Approval of Agenda
- V. Follow-Up Items
- VI. Approval of Minutes – August 2, 2023
- VII. Presentation of the Monthly Finance Report
- VIII. Unfinished Business:
Staff Recommendations:
 - a. Board Action #21-29(Revised) – Outfront Media
 - b. Board Action #21-30(Revised) – International Outdoor
 - c. Board Action #21-31(Revised) – Brooklyn Outdoor
- IX. **New Business:**
Staff Recommendations:
 - a. Board Action #24-07 – DWIHN FY 2023-2024 Operating Budget
 - b. Board Action #24-18 – Peter Chang Enterprises
 - c. Board Action #24-24 – Workers Compensation Insurance
- X. **Good and Welfare/Public Comment**
Members of the public are welcome to address the Board during this time for no more than two minutes. (The Board Liaison will notify the Chair when the time limit has been met.) Individuals are encouraged to identify themselves and fill out a comment card to leave with the Board liaison; however, those individuals that do

Board of Directors

Kenya Ruth, Chairperson
Karima Bentoussi
Angelo Glenn

Dr. Cynthia Tauег, Vice Chairperson
Angela Bullock
Jonathan C. Kinloch

Dora Brown, Treasurer
Lynne F. Carter, M.D.
Kevin McNamara

William Phillips, Secretary
Eva Garza Dewaelsche
Bernard Parker

Eric W. Doeh, President and CEO



not want to identify themselves may still address the Board. Issues raised during Good and Welfare/Public Comment that are of concern to the general public and may initiate an inquiry and follow-up will be responded to and may be posted to the website. Feedback will be posted within a reasonable timeframe (information that is HIPAA related or of a confidential nature will not be posted but rather responded to on an individual basis).

XI. Adjournment

FINANCE COMMITTEE

3071 W. GRAND BLVD.
DETROIT, MI 48202
(HYBRID/ZOOM)

MINUTES

AUGUST 2, 2023

1:00 P.M.

MEETING CALLED BY	I. Ms. Dora Brown, Chair, called the meeting to order at 1:12 p.m.
TYPE OF MEETING	Finance Committee Meeting
FACILITATOR	Ms. Dora Brown, Chair
NOTE TAKER	Nicole Smith, Finance Management Assistant
	Finance Committee Members Present: Ms. Dora Brown, Chair Ms. Kenya Ruth Mr. Angelo Glenn Ms. Karima Bentounsi
	Committee Members Excused: Mr. Kevin McNamara, Vice Chair Ms. Eva Garza Dewaelsche
	Board Members Present: Dr. Cynthia Tauieg, Vice Chair Commissioner, Jonathan Kinloch
ATTENDEES	Board Members attending Virtually: Mr. Bernard Parker
	Board Members Excused: None
	Staff: Ms. Stacie Durant, VP of Finance; Eric Doch, CEO and President; Mr. Manny Singla, Executive VP of Operations; Dr. Shama Faheem, Chief Medical Officer; Ms. Monifa Gray, Associate VP, Legal Affairs; Ms. Sheree Jackson, VP of Compliance; Ms. Brooke Blackwell, VP of Governmental Affairs and Chief of Staff; Mr. Mike Maskey, Facilities Director; Mr. Keith Frambro, Associate VP, IT Services; and Mr. Jody Connally, VP of Human Resources
	Staff Attending Virtually: Ms. Jean Mira, Procurement Administrator
	Guests: None
AGENDA TOPICS	
I. Roll Call	Ms. Lillian Blackshire, Board Liaison

II. Roll Call

Roll Call was taken by Ms. Lillian M. Blackshire, Board Liaison and a quorum was present.

III. Committee Member Remarks

Ms. Brown, Chair called for Committee member remarks. There were no remarks.

IV. Approval of Agenda

The Chair, Ms. Brown called for a motion on the agenda. There were no changes or modifications requested to the agenda. **Motion:** It was moved by Ms. Ruth and supported by Ms. Bentounsi approval of the agenda. **Motion carried.**

V. Follow-up Items:

a. DWIHN to investigate securing an Ambassador/Social Influencer to assist DWIHN with Social Media messaging in the community. Staff noted this item was resolved.

VI. Approval of the Meeting Minutes

The Chair called for a motion on the Finance Committee minutes from the meeting of Wednesday, July 5, 2023. **Motion:** It was moved by Ms. Bentounsi and supported by Ms. Ruth approval of the Finance Committee minutes from the meeting of Wednesday, July 5, 2023. There were no corrections to the minutes. **Motion carried.** Minutes accepted as presented.

VII. Presentation of the Monthly Finance Report

S. Durant, CFO presented the Monthly Finance report. A written report for the three months ended June 30, 2023 was provided for the record. DWIHN Finance accomplishments and noteworthy item reported:

On July 7, 2023 DWIHN issued \$1.3 million in stability payments to eligible skilled building and supported employment providers.

Cash flow is very stable and should continue to remain strong throughout the year as liquidity ratio = 3.07.

Cash and Investments – comprise of funds held by three (3) investment manager, First Independence CDARS, Comerica, and Flagstar accounts. This amount includes the \$21.3 million cash held in collateral for the two building loans.

Due from other governments – comprise various local, state and federal amounts due to DWIHN. Approximately \$8 million in SUD and MH block grant due from MDHHS. Approximately \$8.7 million for 3rd quarter pass through HRA revenue. Approximately \$2.9 million due from MDHHS related to FY22 CCBHC cost settlement.

Accounts receivable/Allowance - Accounts receivable consist of approximately \$2.8 million due from Wayne County actual 1st and estimated 3rd quarter. Finally, Team Wellness \$.8 million related to prior year receivable outstanding. DWIHN recorded \$.5 million in an allowance for two SUD providers due to length of amount owed and likelihood of collections.

Prepayments and deposits – DWIHN provided The Children’s Center an early provider stability payment totaling \$3.5 million. TCC expressed concerns regarding its ability to meet cash flow needs.

IBNR Payable – represents incurred but not reported (IBNR) claims from the provider network; historical average claims incurred through June 30, 2023 was approximately \$605.7

million however actual payments were approximately \$555.2 million. The difference represents claims incurred but not reported and paid of \$50.5 million.

Due to other governments – includes \$8 million due to MDHHS for death recoupment; \$1.8 million due to MDHHS for FY20 general fund carryover in excess of 5%; and \$8.5 million related to FY22 DCW hazard pay cost settlement. In addition, there is approximately 4.4 million payable to MDHHS for state hospitals and 3rd quarter IPA tax payment.

Federal grants and contracts– The \$6.9 million variance is primary due to two fold: (1) timing of several SUD grants and a year-end reclassification entry to move 18% of revenue to state grants; and (2) approximately \$3.0 million relates to the mobile crisis grant whereby DWIHN has not incurred any expenses to date.

State grants and contracts - \$12.7 million variance represents additional DCW hazard pay related to rates increase to account for indirect costs. Milliman revised rates effective October 1, 2022 and MDHHS is distributing additional funds in May – September 2023. Refer to budget adjustment under old business.

SUD, Children, Adults and IDD services - \$40.6 million variance to timing and reduction in expenses. DWIHN anticipates providing stability payments in October/November 2023.

Contributions – \$798,000 represents allocable share (38%) of Boji purchase price of donated land (\$2.1 million). GASB requires donated land shall be recorded at market value, which in this case represents the purchase price. It was noted for the record the donated value of the land was \$798,000.

Ms. Durant, VP of Finance noted there was a budget adjustment to certify the variance in revenue.

Discussion ensued regarding the completion percentage for the renovations at both the 707 W. Milwaukee and Woodward locations. M. Maskey, Facilities Director reported the Woodward building renovations have been delayed due to the generator being on back order; and the estimated completion date is end of October 2023, with estimated occupancy December 2023. The estimated percentage of completion is low at 80%. The 707 W. Milwaukee estimated completed percentage is between 75%-80%.

There was no further discussion. The Chair, Ms. Brown noted the Finance Monthly Report ending June 30, 2023 was received and filed by the committee.

VIII. 3rd Quarter FY23 Board Report for Procurement Non-Competitive under \$50,000K and all Cooperative Purchasing

The 3rd Quarter Procurement Report was presented by Ms. J. Mira, Procurement Administrator. The written report was provided to the Finance Committee and was included in the agenda packet for informational purposes. Noteworthy information includes purchasing percentages: Contract Percentage for Wayne County is 1.66% and Out of County is 98.34%; Funding Percentage w/o IT for Wayne County is 21.21% and Out of County is 78.79%. Amounts include Total under 50K or Cooperative purchasing is \$2,384,195.88 Wayne County is \$39,593.82, IT total is \$2,197,490.16. Total without IT \$186,705.72. There was no further discussion. The FY23 3rd Quarter Procurement Report was received and filed.

IX. Unfinished Business – Staff Recommendations:

a. Board Action #22-58(Revised) – William Scotsman, Inc. Willscot Temporary Mobile Office Units. M. Maskey, Facilities Director reported. Staff is requesting a seven (7) month extension for an additional \$110,023 through January 31, 2024. The extension is needed due to the delays in the generator and opening of the new facilities. The Facilities Department

previously procured mobile offices for DWIHN staff to have the ability to have access to our network and to provide such functions as mail services, printing, scanning and material/document storage while the Milwaukee building is under construction. The increased cost includes a month to month lease of \$10,000 (both trailers); pickup cost of approximately \$13,000; and estimated repairs of \$27,000 due to storm damage. The previous board action was from March 16, 2022 through June 30, 2023 for a total amount of \$131,332 for a total amount of \$241,356.00. The Chair called for a motion. **Motion:** It was moved by Ms. Bentounsi and supported by Ms. Ruth approval of BA #22-58 (Revised) to Full Board. Discussion ensued. **Motion carried.**

b. Board Action #23-05 (Revision 7) – DWIHN FY 2022-2023 Operating Budget S. Durant, VP of Finance reporting. This board action is requesting board approval to amend the FY 2023 Operating Budget as follows: 1. Certification of \$11.6 million in additional Medicaid/Healthy MI dollars to fund the indirect cost associated with Hazard Pay for Direct Care Workers (DCW) per a MDHHS Medicaid rate increase retroactive to October 1, 2022 with payments beginning May 2023 through September 2023. 2. Use of Medicaid Reserves to correct the annual salary of 177 DWIHN union employees per the compensation salary review conducted by the Lockton Companies. The amended FY23 Operating Budget of \$1,056,528,326.69 includes revenue of: \$21,852,710 (State General Funds); \$807,256,944 (Medicaid, DHS Incentive, Medicaid-Autism, Children's/SED Waiver, HAB); \$9,886,123 (MI Health Link); \$143,514,218 (Healthy MI - Mental Health and Substance Abuse); \$17,686,447 (Wayne County Local Match Funds); \$4,723,521 (PA2 Funds); \$13,594,100 (State Grant Portion of OBRA, SUD); \$31,433,263.69 (Federal Grants/Federal Block Grants/SUD); \$6,041,000 (Local Grant Revenue); \$500,000 (Interest Income); and \$40,000 (Miscellaneous Revenue). The Chair called for a motion. **Motion:** It was moved by Ms. Ruth and supported by Ms. Bentounsi approval of BA #23-05 to Full Board. **Motion carried.**

c. Board Action #23-67(Revised) – TTEC Government Solutions Keith Frambro, Associate VP of IT Services reported. This board action is requesting a time only extension for the phone system for an additional four-month period. The initial term ended on July 21, 2026; the amended term ends on November 21, 2026. No Additional costs will be incurred. The Chair called for a motion. **Motion:** It was moved by Ms. Ruth and supported by Ms. Bentounsi approval of BA #23-67 to Full Board. **Motion carried.**

X. New Business – Staff Recommendations: None

XI. Good and Welfare/Public Comment – The Chair read the Good and Welfare/Public Comment statement. There were no members of the public addressing the committee. Commissioner Kinloch commended the DWIHN staff on its efforts and hard work on the Woodward Building. The Commissioner gave an overview on his involvement with the building and his meetings with the Northend residents. The Community is excited and are looking forward to the opening of the building.

XII. Adjournment – There being no further business; The Chair, Ms. Brown called for a motion to adjourn. **Motion:** It was moved by Ms. Ruth and supported by Ms. Bentounsi to adjourn the meeting. **Motion carried.** The meeting adjourned at 1:40 p.m.

FOLLOW-UP ITEMS

None.

**DWIHN Division of Management and Budget
Monthly Finance Report
For the ten months ended July 31, 2023**

DWIHN Finance accomplishments and noteworthy items:

1. On September 5, 2023, DWIHN issued a onetime 3% (\$20 million) rate increase to FFS providers.
2. DWIHN received its 2024 healthcare plan renewal; costs increased 17% due to actual plan costs of members. Staff requesting board consider funding the plans at same percentage as prior year (89/11). Information presented for board review prior to board action in October.

Financial analysis- (refer to Authority balance sheet and income statement)

- Cash flow is very stable and should continue to remain strong throughout the year as liquidity ratio = 3.07.

	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL
DWIHN	3.56	1.81	1.81	2.05	2.65	2.58	2.36	2.54	2.66	2.72	3.07	2.56

- (A) Cash and Investments – comprise of funds held by three (3) investment manager, First Independence CDARS, Comerica, and Flagstar accounts. This amount includes the \$21.3 million cash held in collateral for the two building loans.
- (B) Due from other governments – comprise various local, state and federal amounts due to DWIHN. Approximately \$7.9 million in SUD and MH block grant due from MDHHS. Approximately \$10.2 million for 3rd quarter and July 2023 pass through HRA revenue. Approximately \$2.9 million due from MDHHS related to FY22 CCBHC cost settlement.
- (C) Accounts receivable/Allowance - Accounts receivable consist of approximately \$2 million due from Wayne County for actual 3rd quarter PA2. Finally, Team Wellness \$.7 million related to prior year receivable outstanding and approximately \$1 million from various other providers. DWIHN recorded \$.5 million in an allowance for two SUD providers due to length of amount owed and likelihood of collections.
- (D) Prepayments and deposits – DWIHN provided The Children’s Center an early provider stability payment totaling \$3.5 million. TCC expressed concerns regarding its ability to meet cash flow needs. In addition, DWIHN issued \$1.3 million in stability payments to skilled building providers.
- (E) IBNR Payable – represents incurred but not reported (IBNR) claims from the provider network; historical average claims incurred through July 31, 2023 was approximately \$693.5 million however actual payments were approximately \$620.8 million. The difference represents claims incurred but not reported and paid of \$72.7 million, which includes the one-time \$20 million rate increase payment.
- (F) Due to other governments – includes \$8 million due to MDHHS for death recoupment; \$1.8 million due to MDHHS for FY20 general fund carryover in excess of 5%; and \$8.5 million related to FY22 DCW hazard pay cost settlement. In addition, there is approximately \$3.3 million payable to MDHHS for state hospitals and July 2023 IPA tax payment.
- (G) Federal grants and contracts– The \$7.3 million variance is primary due to tow fold: (1) timing of several SUD grants and a year-end reclassification entry to move 18% of revenue to state grants; and (2) approximately \$3.3 million relates to the mobile crisis grant whereby DWIHN has incurred \$.4 million of expenses to date.
- (H) SUD, Children, Adults and IDD services - \$33.3 million variance to timing and reduction in expenses. DWIHN anticipates providing stability payments in October/November 2023.

Plan Year 2024 DWIHN Healthcare Analysis

	Total	DWIHN	Employee	Per PA 152 Hard cap limit	Cost of Waiver
Plan Year 23 Current Plan as 8/29/23 @ 351 employees	\$ 5,597,435	\$ 4,984,767	\$ 612,668	\$ 4,426,452	\$ 558,315
Plan Year 24 Proposed - board and employee share consistent with 2023	\$ 6,548,181	\$ 5,802,756	\$ 745,425	\$ 4,607,937	\$ 1,194,819
Plan Year 24 Proposed - no board contribution	\$ 6,548,181	\$ 4,607,937	\$ 1,940,244	\$ -	\$ -
Plan Year 24 Proposed - with half excess hardcap board contribution	\$ 6,548,181	\$ 5,271,725	\$ 1,276,456	\$ 663,788	\$ 663,788
Plan Year 24 Proposed - with full excess hardcap board contribution	\$ 6,548,182	\$ 5,935,514	\$ 612,668	\$ 1,327,577	\$ 1,327,577

Note 1: Analysis based on enrollment as of 8/29/23 @ 351 employees

DWIHN 5 Year Historical Budget vs Actual Administrative Costs

	FY18	FY19	FY20	FY21	FY22
DWIHN Administrative Budget (as amended)	\$ 31,261,188	\$ 42,909,531	\$ 41,088,442	\$ 42,354,782	\$ 43,221,842
DWIHN Administrative Actual Costs per 460 (audited)	\$ (30,910,013)	\$ (38,422,117)	\$ (39,877,115)	\$ (38,306,349)	\$ (39,619,724)
Excess budget over actuals	\$ 351,175	\$ 4,487,414	\$ 1,211,327	\$ 4,048,433	\$ 3,602,118
Requested amount per PA152	\$ 1,194,819				
Five (5) year average excess budget	\$ 2,740,093				

Note: Costs charged to grants are excluded as they are reported as grant expenses

Adjustments/Updates to the FY24 Budget Recommendation

1. August 2, 2023: Finance Committee approved BA #23-05R7, which included salary adjustments for unionized staff per the Compensation Study performed by the Lockton Companies; certification of PBIP for \$5.8 million; and hazard pay rate adjustment of \$11.6 million.
2. Updated General fund distribution to restore program cuts; however, moved communications and advocacy programs to administrative budget;
3. On August 8, 2023: Received MDHHS notification of FY24 GF allocation which is consistent with amount indicated in the budget;
4. Minor changes to the Care Center budget;
5. Properly reported 7 mile and Downriver grants in accordance with CFR;

Statement of Net Position
As of July 31, 2023

Assets

Cash and investments	\$ 235,994,006	A
Investments in Internal Service Fund	62,127,410	A
Other cash and investments	1,000	
Receivables		
Due from other governmental units	21,215,334	B
Accounts receivable	5,020,179	C
Less: allowance for uncollectible	(487,838)	C
Prepayments and deposits	5,309,298	D
Total current assets	329,179,389	
Capital assets, net of accumulated depreciation	40,249,600	
Total Assets	\$ 369,428,989	

Liabilities and Net Position

Liabilities		
Accounts payable	\$ 17,459,658	
IBNR Payable	72,735,152	D
Due to Wayne County	1,391,287	
Due to other governments	21,493,236	F
Accrued wages and benefits	1,344,739	
Unearned revenue	401,567	
Accrued compensated balances	1,739,306	
Total current liabilities	116,564,945	
Notes Payable	9,074,166	
Total Liabilities	125,639,111	
Net Position		
Net investment in capital assets	31,175,435	
Unrestricted - PA2 funds	7,833,972	
Restricted Cash Collateral	21,001,929	
Internal Service Fund	62,127,410	
Unrestricted	121,651,132	
Total Net Position	243,789,878	
Liabilities and Net Position	\$ 369,428,989	

**Statement of Revenues, Expenses and Changes to Net Position
For the Ten Months Ending July 31, 2023**

	Year to Date					
	Budget	Actual	Variance	Budget	Actual	Variance
Operating Revenues						
Federal grants	\$ 2,630,083	\$ 1,971,227	\$ (658,856)	\$ 26,300,830	\$ 19,040,405	\$ (7,260,425) G
State grants and contracts	82,224,437	83,962,716	1,738,279	822,244,367	828,420,376	6,176,009
Prior year savings and carryover	-	-	-	-	39,989,242	39,989,242
MI Health Link	823,844	745,203	(78,641)	8,238,436	8,669,977	431,541
Local grants and contracts	2,370,914	2,122,156	(248,758)	23,709,140	20,248,646	(3,460,494)
Other charges for services	3,333	208	(3,125)	33,333	107,332	73,999
Total Operating Revenues	88,052,611	88,801,510	748,899	880,526,106	916,475,978	35,949,872
Operating Expenses						
Salaries	2,218,625	1,990,191	228,434	22,186,250	21,961,198	225,052
Fringe benefits	855,136	734,783	120,353	8,551,360	8,348,291	203,069
Substance abuse services	5,773,459	7,997,826	(2,224,367)	57,734,590	51,555,054	6,179,536 H
Autism Services	6,845,978	6,614,895	231,083	68,459,778	66,129,837	2,329,941
MI HealthLink	823,010	1,677,371	(854,361)	8,230,103	10,695,298	(2,465,195)
Adult Services	27,872,995	30,558,420	(2,685,425)	278,730,954	270,701,464	8,029,490 H
Children Services	6,362,764	10,235,843	(3,873,079)	63,627,643	59,961,639	3,666,004 H
Care Center	451,479	153,479	298,000	4,514,788	948,830	3,565,958
Intellectual Developmental Disabled	33,121,610	37,279,773	(4,158,163)	331,216,100	315,771,218	15,444,882 H
Grant Programs	930,523	469,204	461,319	9,284,425	5,075,643	4,208,782
State of Michigan	1,569,175	1,674,636	(105,461)	15,691,750	16,355,468	(663,718)
Depreciation	147,233	147,233	147,233	1,472,328	783,095	689,233
Other operating	638,957	748,559	(109,602)	6,409,370	5,613,933	795,437
Total Operating Expenses	87,610,944	100,134,980	(12,524,036)	876,109,439	833,900,968	42,208,471
Operating Revenues over (under) Expenses	441,667	(11,333,470)	13,272,935	4,416,667	82,575,010	78,158,343
Non-operating Revenues (Expenses)						
Investment Earnings	83,333	123,906	40,573	833,333	3,073,383	2,240,050
Contributions	83,333	123,906	40,573	833,333	798,000	798,000
Total Non-operating Revenues (Expenses)						
Change in Net Position	525,000	(11,209,564)	13,313,508	5,250,000	86,446,393	81,196,393
Net Position - Beginning of year	\$ 525,000	\$ (11,209,564)	\$ 13,313,508	\$ 5,250,000	\$ 243,789,879	\$ 157,343,486
Net Position - End of Year						
						238,539,879

DETROIT WAYNE INTEGRATED HEALTH NETWORK
Statement of Cash Flows
For the Ten Months Ending July 31, 2023

Cash flows from operating activities	
Cash receipts from the state and federal governments	\$ 867,977,053
Cash receipts from local sources and customers	20,355,978
Payments to suppliers	(896,418,636)
Payments to employees	<u>(34,395,760)</u>
Net cash provided by (used in) operating activities	<u>(42,481,366)</u>
Cash flows from capital and related financing activities	
Acquisition of capital assets	(21,934,296)
Non cash capital contributions	798,000
Proceeds from notes payable	9,074,166
Principle and interest paid on capital debt	<u>(4,962,653)</u>
Net cash provided by (used in) capital and related financing activities	(17,024,783)
Cash flows from investing activities	
Interest received on investments	3,073,383
Proceeds from sale of assets	<u>-</u>
Net cash provided by investing activities	<u>3,073,383</u>
Net increase (decrease) in cash and cash equivalents	(56,432,765)
Cash and investments - beginning of period	<u>354,555,182</u>
Cash and investments - end of period	<u><u>\$ 298,122,417</u></u>
Reconciliation of operating income (loss) to net cash provided by (used in) operating activities	
Operating income (loss)	\$ 82,575,008
Adjustments to reconcile operating income (loss) to net cash used in operating activities:	
Depreciation	783,095
Decreases (increases) in current assets:	
Accounts receivable	6,232,881
Prepayments and deposits	(4,536,642)
Due from other governmental units	6,725,970
Increases (decreases) in current liabilities:	
Accounts and contracts payable	(165,903,017)
IBNR Payable	72,735,152
Accrued wages	(1,715,306)
Due to Wayne County	1,391,287
Due to other governmental units	332,004
Unearned revenue	<u>(41,101,798)</u>
Net cash provided by (used in) operating activities	<u><u>\$ (42,481,366)</u></u>

**DETROIT WAYNE INTEGRATED HEALTH NETWORK
BOARD ACTION**

Board Action Number: 21-29R Revised: Requisition Number:

Presented to Full Board at its Meeting on: 9/20/2023

Name of Provider: Outfront Media Inc.

Contract Title: Billboard Management Outreach

Address where services are provided: None

Presented to Finance Committee at its meeting on: 9/6/2023

Proposed Contract Term: 10/1/2023 to 9/30/2025

Amount of Contract: \$ 230,000.00 Previous Fiscal Year: \$ 115,000.00

Program Type: Modification

Projected Number Served- Year 1: Persons Served (previous fiscal year):

Date Contract First Initiated: 10/15/2020

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

DWIHN Administration is requesting approval to enter into a two-year renewal option for BA #21-29 - Outfront Media for Billboard Outreach. The contract was originally approved by the Board on September 16, 2020 for a period of three years, with two-year renewal options.

This will allow DWIHN and Outfront Media to continue to create high quality and impactful messaging in and around the metro Detroit and Wayne County region. These educational messages include information on access and services, anxiety, depression, children's and youth services, behavioral health, substance use, suicide prevention, disability-related concerns and more. The messaging on these outdoor billboards is seen by thousands of people everyday.

The cost for the two-year renewal would be \$115,000 per year, for a total cost of \$230,000. The revised contract term would be October 1, 2023-September 30, 2025.

Outstanding Quality Issues (Y/N)? If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 23/24	Annualized
Multiple	\$ 230,000.00	\$ 230,000.00
	\$ 0.00	\$ 0.00
Total Revenue	\$ 230,000.00	\$ 230,000.00

Recommendation for contract (Continue/Modify/Discontinue): Modify

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: 64910.902000.00000

In Budget (Y/N)? Y

Approved for Submittal to Board:

Eric Doeh, President/CEO

Stacie Durant, Vice President of Finance

Signature/Date:

Signature/Date:

Eric Doeh

Stacie Durant

Signed: Thursday, August 31, 2023

Signed: Wednesday, August 30, 2023

**DETROIT WAYNE INTEGRATED HEALTH NETWORK
BOARD ACTION**

Board Action Number: 21-30R Revised: Y Requisition Number:

Presented to Full Board at its Meeting on: 9/20/2023

Name of Provider: International Outdoor, Inc.

Contract Title: Billboard Management Outreach - International Outdoor

Address where services are provided: None

Presented to Finance Committee at its meeting on: 9/6/2023

Proposed Contract Term: 10/16/2023 to 10/15/2025

Amount of Contract: \$ 125,000.00 Previous Fiscal Year: \$ 75,000.00

Program Type: Modification

Projected Number Served- Year 1: Persons Served (previous fiscal year):

Date Contract First Initiated: 10/15/2020

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

DWIHN Administration is requesting approval to enter into a two-year renewal option for BA #21-30 - International Outdoor for Billboard Outreach. The contract was originally approved by the Board on September 16, 2020 for a period of three years, with two-year renewal options.

This will allow DWIHN and International Outdoor to continue to create high quality and impactful messaging in and around the metro Detroit and Wayne County region. These educational messages include information on access and services, anxiety, depression, children's and youth services, behavioral health, substance use, suicide prevention, disability-related concerns and more. The messaging on these outdoor billboards is seen by thousands of people everyday.

The cost for the two-year renewal would be \$25,000 per year, for a total cost of \$50,000. The revised contract term would be October 16, 2023-October 15, 2025.

Outstanding Quality Issues (Y/N)? If yes, please describe:

Source of Funds: Multiple

Board Action #: 21-30R

Fee for Service (Y/N):

Revenue	FY 23/24	Annualized
Multiple	\$ 125,000.00	\$ 125,000.00
	\$ 0.00	\$ 0.00
Total Revenue	\$ 125,000.00	\$ 125,000.00

Recommendation for contract (Continue/Modify/Discontinue): Modify

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: 64910.902000.00000

In Budget (Y/N)? Y

Approved for Submittal to Board:

Eric Doeh, President/CEO

Stacie Durant, Vice President of Finance

Signature/Date:

Signature/Date:

Eric Doeh

Stacie Durant

Signed: Thursday, August 31, 2023

Signed: Wednesday, August 30, 2023

**DETROIT WAYNE INTEGRATED HEALTH NETWORK
BOARD ACTION**

Board Action Number: 21-31R Revised: Requisition Number:

Presented to Full Board at its Meeting on: 9/20/2023

Name of Provider: Brooklyn Outdoor, LLC

Contract Title: Billboard Management Outreach - Brooklyn

Address where services are provided: None

Presented to Finance Committee at its meeting on: 9/6/2023

Proposed Contract Term: 10/1/2023 to 9/30/2025

Amount of Contract: \$ 80,000.00 Previous Fiscal Year: \$ 120,000.00

Program Type: Modification

Projected Number Served- Year 1: Persons Served (previous fiscal year):

Date Contract First Initiated: 10/16/2020

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

DWIHN Administration is requesting approval to enter into a two-year renewal option for BA #21-31 - Brooklyn Media for Billboard Outreach. The contract was originally approved by the Board on September 16, 2020 for a period of three years, with two-year renewal options.

This will allow DWIHN and Brooklyn Outdoor to continue to create high quality and impactful messaging in and around the metro Detroit and Wayne County region. These educational messages include information on access and services, anxiety, depression, children's and youth services, behavioral health, substance use, suicide prevention, disability-related concerns and more.

The cost for the two-year renewal would be \$40,000 per year, for a total cost of \$80,000. The revised contract term is October 1, 2023-September 30, 2025.

Outstanding Quality Issues (Y/N)? If yes, please describe:

Source of Funds: Multiple

Board Action #: 21-31R

Fee for Service (Y/N):

Revenue	FY 23/24	Annualized
Multiple	\$ 80,000.00	\$ 80,000.00
	\$ 0.00	\$ 0.00
Total Revenue	\$ 80,000.00	\$ 80,000.00

Recommendation for contract (Continue/Modify/Discontinue): Modify

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: 64910,902000,00000

In Budget (Y/N)?

Approved for Submittal to Board:

Eric Doeh, President/CEO

Stacie Durant, Vice President of Finance

Signature/Date:

Signature/Date:

Eric Doeh

Stacie Durant

Signed: Friday, September 1, 2023

Signed: Wednesday, August 30, 2023

**DETROIT WAYNE INTEGRATED HEALTH NETWORK
BOARD ACTION**

Board Action Number: 24-07 Revised: Requisition Number:

Presented to Full Board at its Meeting on: 9/20/2023

Name of Provider: Detroit Wayne Integrated Health Network

Contract Title: FY 2023-2024 Operating Budget

Address where services are provided: None

Presented to Finance Committee at its meeting on: 9/6/2023

Proposed Contract Term: 10/1/2023 to 9/30/2024

Amount of Contract: \$ 995,825,325.00 Previous Fiscal Year: \$ 1,056,528,326.69

Program Type: Continuation

Projected Number Served- Year 1: Persons Served (previous fiscal year):

Date Contract First Initiated: 10/1/2023

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

The Detroit Wayne Integrated Health Network is requesting Board approval for the FY 2024 Operating Budget. The FY 2024 Operating Budget, in the amount of \$995,825,325, includes revenue of: \$21,629,681 (State General Funds, CCBHC General Funds); \$743,802,542 (Medicaid, DHS Incentive, Medicaid-Autism, Children's/SED Waiver, HAB); \$12,289,936 (MI Health Link); \$146,543,957 (Healthy MI - Mental Health and Substance Abuse); \$23,486,447 (Wayne County Local Match Funds); \$4,723,521 (PA2 Funds); \$6,203,009 (State Grant Portion of OBRA, SUD); \$32,106,232 (Federal Grants/Federal Block Grants/SUD); \$5,000,000 (Interest Income); and \$40,000 (Miscellaneous Revenue).

Outstanding Quality Issues (Y/N)? If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 23/24	Annualized
MULTIPLE	\$ 995,825,325.00	\$ 995,825,325.00
	\$ 0.00	\$ 0.00
Total Revenue	\$ 995,825,325.00	\$ 995,825,325.00

Recommendation for contract (Continue/Modify/Discontinue): Continue

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: MULTIPLE

In Budget (Y/N)?

Approved for Submittal to Board:

Eric Doeh, President/CEO

Stacie Durant, Vice President of Finance

Signature/Date:

Signature/Date:

Eric Doeh

Stacie Durant

Signed: Friday, September 1, 2023

Signed: Wednesday, August 30, 2023

**DETROIT WAYNE INTEGRATED HEALTH NETWORK
BOARD ACTION**

Board Action Number: 24-18 Revised: Requisition Number:

Presented to Full Board at its Meeting on: 9/20/2023

Name of Provider: Peter Chang Enterprises

Contract Title: PCE/MHWIN Maintenance (3Yr) Contract Renewal FY2023-2026

Address where services are provided: None

Presented to Finance Committee at its meeting on: 9/6/2023

Proposed Contract Term: 10/1/2023 to 9/30/2026

Amount of Contract: \$ 3,651,819.00 Previous Fiscal Year: \$ 2,939,943.00

Program Type: Modification

Projected Number Served- Year 1: Persons Served (previous fiscal year):

Date Contract First Initiated: 3/17/2017

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

This board action is requesting approval of a **3-year** contract with Peter Chang Enterprises Inc. (PCE) for an amount not to exceed **\$3,651,819.00**. The contract period is October 1, **2023** through September 30, **2026**.

The increased cost from the previous 3-year contract is primarily due to the addition of the crisis care modules for both the Crisis Center and Mobile Crisis.

- FY 22/23 - \$979,981.56
- Added Modules (Crisis & Mobile) - \$198,000.00
- Annualized Cost - \$1,177,981.56
- One Time Cost - \$121,875.00
- First Year Cost - \$1,299,856.56

The contract with PCE is for hosting and maintenance of the MHWIN, DWIHN Electronic Medical Record system, which serves Substance Use Disorder Module and Twilio Text Message system, Crisis Center Module and the Mobile Crisis Module.

Currently, all PIHP's and the entire DWIHN Provider network utilizes the PCE system and MDHHS has developed most of its requirements and processes around the use of the PCE system. Although there are other Providers of an Electronic Medical Records system, changing the vendor would result in significant disruption to the network.

Outstanding Quality Issues (Y/N)? _ If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 23/24	Annualized
Multiple	\$ 3,651,819.00	\$ 3,651,819.00
	\$ 0.00	\$ 0.00
Total Revenue	\$ 3,651,819.00	\$ 3,651,819.00

Recommendation for contract (Continue/Modify/Discontinue): Continue

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: MULTIPLE

In Budget (Y/N)? Y

Approved for Submittal to Board:

Eric Doeh, President/CEO

Signature/Date:

Eric Doeh

Signed: Thursday, August 31, 2023

Stacie Durant, Vice President of Finance

Signature/Date:

Stacie Durant

Signed: Wednesday, August 30, 2023

**DETROIT WAYNE INTEGRATED HEALTH NETWORK
BOARD ACTION**

Board Action Number: 24-24 Revised: Requisition Number:

Presented to Full Board at its Meeting on: 9/6/2023

Name of Provider: Accident Fund Insurance Co. of America

Contract Title: Workers' Compensation Insurance

Address where services are provided: 'None'

Presented to Finance Committee at its meeting on: 9/6/2023

Proposed Contract Term: 10/1/2023 to 10/1/2024

Amount of Contract: \$ 57,262.00 Previous Fiscal Year: \$ 66,430.00

Program Type: New

Projected Number Served- Year 1: 0 Persons Served (previous fiscal year): 0

Date Contract First Initiated: 10/1/2023

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

The Detroit Wayne Integrated Health Network (DWIHN) is requesting approval to bind Workers' Compensation coverage through The Accident Fund for the period of October 1, 2023 through October 1, 2024. The estimated premium payment is \$57,262.00. The premium may be adjusted commensurate with the yearly Workers' Compensation Audit. DWIHN is required by State law to maintain Workers' Compensation Coverage.

Outstanding Quality Issues (Y/N)? N If yes, please describe:

Source of Funds: Multiple

Fcc for Service (Y/N): N

Revenue	FY 23/24	Annualized
Multiple	\$ 57,262.00	\$ 57,262.00
	\$ 0.00	\$ 0.00
Total Revenue	\$ 57,262.00	\$ 57,262.00

Recommendation for contract (Continue/Modify/Discontinue): Continue

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: 64910.911000.00000

In Budget (Y/N)? Y

Approved for Submittal to Board:

Eric Doeh, President/CEO

Stacie Durant, Vice President of Finance

Signature/Date:

Signature/Date:

Eric Doeh

Stacie Durant

Signed: Thursday, August 31, 2023

Signed: Thursday, August 31, 2023