



**Detroit Wayne
Integrated Health Network**

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Phone: (313) 833-2500
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**Finance Committee Meeting
Hotel St. Regis
3071 W. Grand Blvd.
Detroit, MI 48202
Tuesday, June 20, 2023
2:00 p.m.
AGENDA**

- I. **Call to Order**
- II. **Roll Call**
- III. **Committee Member Remarks**
- IV. **Approval of Agenda**
- V. **Follow-Up Items**
- VI. **Approval of Minutes – May 15, 2023**
- VII. **Presentation of the Monthly Finance Report**
- VIII. **Unfinished Business:**
Staff Recommendations:
 - a. Board Action # 21-28 (Revised) – Janitorial Services (STEP)
 - b. Board Action # 23-05(Revision 5) -DWIHN FY 2022-2023 Operating Budget
- IX. **New Business:**
Staff Recommendations:
 - a. Board Action #23-67 – DWIHN Call Center & Business Phone Systems

Board of Directors

Kenya Ruth, Chairperson
Karima Bentounsi
Jonathan C. Kinloch

Dr. Cynthia Taueg, Vice Chairperson
Lynne F. Carter, MD
Kevin McNamara

Dora Brown, Treasurer
Eva Garza Dewaelsche
Bernard Parker

William Phillips, Secretary
Angelo Glenn

Eric W. Doeh, President and CEO



X. Good and Welfare/Public Comment

Members of the public are welcome to address the Board during this time for no more than two minutes. (The Board Liaison will notify the Chair when the time limit has been met.) Individuals are encouraged to identify themselves and fill out a comment card to leave with the Board liaison; however, those individuals that do not want to identify themselves may still address the Board. Issues raised during Good and Welfare/Public Comment that are of concern to the general public and may initiate an inquiry and follow-up will be responded to and may be posted to the website. Feedback will be posted within a reasonable timeframe (information that is HIPAA related or of a confidential nature will not be posted but rather responded to on an individual basis).

XI. Adjournment

**DWIHN Division of Management and Budget
Monthly Finance Report
For the seven months ended April 30, 2023**

DWIHN Finance accomplishments and noteworthy items:

1. Effective March 29, 2023, the formula for PA2 distributions to the PIHP is 40% of liquor tax compared to 50%. However, the legislation states the amount can not be less than September 30, 2022, which was \$4,723,521. County/PIHP revenue will increase due to resetting formula. Amount of increase is undetermined until payments for FY23 are received.
2. Finance will be expanding our investments to Huntington Bank. Huntington Bank will invest in accordance with the Board approved investment policy.
3. Consistent with prior years, Finance will be reviewing early stability payments to skilled building and supported employment providers.

Financial analysis- (refer to Authority balance sheet and income statement)

- Cash flow is very stable and should continue to remain strong throughout the year as liquidity ratio = 2.66.

	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR
DWIHN	3.08	2.78	3.32	3.56	1.81	1.81	2.05	2.65	2.58	2.36	2.54	2.66

- (A) Cash and Investments – comprise of funds held by three (3) investment manager, First Independence CDARS, Comerica, and Flagstar accounts. This amount includes the \$21.3 million cash held in collateral for the two building loans.
- (B) Due from other governments -- comprise various local, state and federal amounts due to DWIHN. Approximately \$8.0 million in SUD and MH block grant due from MDHHS. Approximately \$11.6 million for the 2nd quarter and April pass through HRA revenue. Approximately \$2.9 million due from MDHHS related to FY22 CCBHC cost settlement.
- (C) Accounts receivable/Allowance - Accounts receivable consist of \$2.1 million in cost settlement due from the fiscal intermediaries related to FY22. In addition, approximately \$2.1 million due from Wayne County 2nd Quarter PA2, \$700,000 in actual Quarter 1 PA2 and \$1.4 million due from the County for the April local match payment. Finally, Team Wellness \$1.0 million related to prior year receivable outstanding. DWIHN recorded \$.5 million in an allowance for two SUD providers due to length of amount owed and likelihood of collections.
- (D) Prepayments and deposits – DWIHN provided The Children’s Center an early provider stability payment totaling \$3.5 million. TCC expressed concerns regarding its ability to meet cash flow needs.
- (E) IBNR Payable – represents incurred but not reported (IBNR) claims from the provider network; historical average claims incurred through April 30, 2023, including DCW hazard pay, 10% rate increase and \$1.00/hr. DCW wage increase, was approximately \$469.5 million however actual payments were approximately \$410.4 million. The difference represents claims incurred but not reported and paid of \$59.1 million.
- (F) Due to other governments – includes \$8 million due to MDHHS for death recoupment; \$1.8 million due to MDHHS for FY20 general fund carryover in excess of 5%; and \$8.5 million related to FY22 DCW hazard pay cost settlement. In addition, there is approximately \$2.2 million due to MDHHS for state hospitals and IPA tax payment.

- (G) Federal grants and contracts– The \$5.0 million variance is primary due to timing of several SUD grants and a year-end reclassification entry to move 18% of revenue to state grants. In addition, approximately \$2.6 million relates to the mobile crisis grant whereby DWIHN has not incurred any expenses to date.
- (H) SUD, Children and IDD services - \$26.6 million variance to timing and reduction in expenses. DWIHN anticipates providing stability payments in October/November 2023.

Statement of Net Position
As of April 30, 2023

Assets

Cash and investments	\$ 215,562,237	A
Investments in Internal Service Fund	62,826,538	A
Other cash and investments	1,000	
Receivables		
Due from other governmental units	24,775,944	B
Accounts receivable	7,549,779	C
Less: allowance for uncollectible	(487,838)	C
Prepayments and deposits	3,899,098	D
Total current assets	314,126,758	
Capital assets, net of accumulated depreciation	28,051,651	
Total Assets	\$ 342,178,409	

Liabilities and Net Position

Liabilities

Accounts payable	\$ 18,548,223	
IBNR Payable	59,090,582	E
Due to Wayne County	2,030,589	
Due to other governments	20,757,047	F
Accrued wages and benefits	2,054,870	
Unearned revenue	401,567	
Accrued compensated balances	1,739,306	
Total current liabilities	104,622,184	

Notes Payable	5,863,241	
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Total Liabilities	110,485,425	
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Net Position

Net investment in capital assets	22,188,411	
Unrestricted - PA2 funds	7,833,972	
Restricted Cash Collateral	21,001,929	
Internal Service Fund	62,826,538	
Unrestricted	117,842,134	

Total Net Position	231,692,984	
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Liabilities and Net Position	\$ 342,178,409	
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**Statement of Revenues, Expenses and Changes to Net Position
For the Seven Months Ending April 30, 2023**

	Year to Date					
	Budget	Actual	Variance	Budget	Actual	Variance
Operating Revenues						
Federal grants	\$ 2,594,738	\$ 2,804,525	\$ 209,787	\$ 18,163,167	\$ 13,162,810	\$ (5,000,357) G
State grants and contracts	80,716,537	81,118,079	401,542	565,015,759	567,518,395	2,502,636
Medicaid and GF savings	-	-	-	-	39,989,242	39,989,242
MI Health Link	823,844	710,357	(113,487)	5,766,905	6,889,004	1,122,099
Local grants and contracts	1,830,665	1,443,298	(387,367)	12,814,658	13,432,582	617,924
Other charges for services	3,333	168	(3,165)	23,333	35,296	11,963
Total Operating Revenues	85,969,117	86,076,427	107,310	601,783,822	641,027,329	39,243,507
Operating Expenses						
Salaries	2,248,417	2,058,268	190,149	15,738,916	15,346,651	392,265
Fringe benefits	866,810	741,123	125,687	6,067,669	6,045,222	22,447
Substance abuse services	5,718,855	5,978,436	(259,581)	40,031,984	33,979,359	6,052,625 H
Autism Services	6,512,645	7,044,647	(532,002)	45,588,512	44,957,468	631,044
MI HealthLink	823,010	1,141,723	(318,713)	5,761,072	6,869,697	(1,108,625)
Adult Services	27,102,033	24,677,107	2,424,926	189,715,244	185,047,576	4,667,668 H
Children Services	6,362,764	6,410,130	(47,366)	44,539,350	39,524,583	5,014,767 H
Intellectual Developmental Disabled	32,804,943	33,334,956	(530,013)	229,634,603	218,656,026	10,978,577 H
Grant Programs	895,178	674,626	220,552	6,245,442	4,737,046	1,508,396
State of Michigan	1,569,175	1,308,957	260,218	10,984,225	10,367,499	616,726
Depreciation	147,233	-	147,233	1,030,629	520,409	510,220
Other operating	1,001,387	822,222	179,165	7,029,509	4,041,970	2,987,539
Total Operating Expenses	86,052,450	84,192,195	1,860,255	602,367,155	570,093,506	32,273,649
Operating Revenues over (under) Expenses	(83,333)	1,884,232	(1,752,945)	(583,333)	70,933,823	71,517,156
Non-operating Revenues (Expenses)						
Investment Earnings	83,333	442,602	359,268	583,333	3,415,675	2,832,342
Total Non-operating Revenues (Expenses)	83,333	442,602	359,268	583,333	3,415,675	2,832,342
Change in Net Position	-	2,326,834	(1,393,677)	-	74,349,498	74,349,498
Net Position - Beginning of year					157,343,486	157,343,486
Net Position - End of Year	-	\$ 2,326,834	\$ (1,393,677)	\$ -	\$ 231,692,984	\$ 231,692,984

Statement of Cash Flows
For the Seven Months Ending April 30, 2023

Cash flows from operating activities	
Cash receipts from the state and federal governments	\$ 593,326,292
Cash receipts from local sources and customers	13,467,878
Payments to suppliers	(654,824,634)
Payments to employees	<u>(22,977,545)</u>
Net cash provided by (used in) operating activities	<u>(71,008,009)</u>
Cash flows from capital and related financing activities	
Acquisition of capital assets	(9,473,661)
Proceeds from notes payable	5,863,241
Principle and interest paid on capital debt	<u>(4,962,653)</u>
Net cash provided by (used in) capital and related financing activities	(8,573,073)
Cash flows from investing activities	
Interest received on investments	3,415,675
Proceeds from sale of assets	<u>-</u>
Net cash provided by investing activities	<u>3,415,675</u>
Net increase (decrease) in cash and cash equivalents	(76,165,407)
Cash and investments - beginning of period	<u>354,555,182</u>
Cash and investments - end of period	<u><u>\$ 278,389,775</u></u>
Reconciliation of operating income (loss) to net cash provided by (used in) operating activities	
Operating income (loss)	\$ 70,933,823
Adjustments to reconcile operating income (loss) to net cash used in operating activities:	
Depreciation	520,409
Decreases (increases) in current assets:	
Accounts receivable	3,703,280
Prepayments and deposits	(3,126,442)
Due from other governmental units	3,165,359
Increases (decreases) in current liabilities:	
Accounts and contracts payable	(164,555,706)
IBNR Payable	59,090,582
Accrued wages	(1,005,176)
Due to Wayne County	2,030,589
Due to other governmental units	(662,931)
Unearned revenue	<u>(41,101,798)</u>
Net cash provided by (used in) operating activities	<u><u>\$ (71,008,009)</u></u>
Bank balance comprise the following @ April 30 2023:	
Flagstar (\$21.3 million restricted for loan account)	\$176,530,371
Investment Managers	79,556,478
First Independence Bank (CDARS)	20,100,200
Comerica	<u>1,019,082</u>
	<u><u>\$277,206,131</u></u>



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Date: June 2, 2023

To: Substance Use Disorder Advisory Board

From: Stacie Durant, Vice President of Finance

cc: Eric Doeh, President and CEO

Re: Changes in PA2 Distributions to County/PIHP

In February 2023, I presented the annual PA2 rollforward schedule of the revenue and expenses for the fiscal year ended September 30, 2022 to the board. At the meeting the board requested that DWIHN review if and/or when the debt service related to the Huntington Place (formerly Cobo Hall) ceases therefore relieving the obligation. Currently, the operations of Huntington Place are managed through the Detroit Regional Convention Facility Authority ("the Authority").

Pursuant to Public Acts 275 and 276 of 2022, the Authority has the power to enter into debt service arrangements up to \$299 million, excluding public private arrangements; the prior cap was \$279 million. Currently the Authority has debt service obligations through December 2039.

In addition, the Acts required that effective March 29, 2023, the PA2 distribution is reduced from 50% to 40% however the bill maintains a minimum funding level equal to the amount received in September 30, 2022. The DWIHN minimum amount is \$4.7 million.

More importantly, the Acts resulted in additional funding to the County and PIHP as the bill provides a reset in the distribution for the fiscal year September 30, 2023 and every three years thereafter through FY38. The reset will provide approximately \$25 million to the Counties throughout the state therefore an estimated \$10 million to PIHP's.

Henceforth, although the distribution percentage is reduced to 40%, the amount of funds available for distribution increased significantly. DWIHN received a first quarter PA2 payment of \$700,000; the payment was directly related to the aforementioned changes.

Board of Directors

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Karima Bentounsi
Jonathan C. Kinloch

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Dora Brown, Treasurer
Eva Garza Dewaelsche
Bernard Parker

William Phillips, Secretary
Angelo Glenn

Eric W. Doeh, President and CEO



DETROIT REGIONAL CONVENTION FACILITY AUTHORITY PUBLIC-PRIVATE ARRANGEMENTS AND CONVENTION FACILITY DEVELOPMENT FUND DISTRIBUTIONS

Phone: (517) 373-8080
<http://www.house.mi.gov/hfa>

Analysis available at
<http://www.legislature.mi.gov>

Senate Bills 1222 and 1223 as passed by the Senate

Sponsor: Sen. Wayne Schmidt

House Committee: Tax Policy

Senate Committee: Economic and Small Business Development [Discharged]

Complete to 12-6-22

(Enacted as Public Acts 275 and 276 of 2022)

SUMMARY:

Senate Bills 1222 and 1223 would amend different acts related to convention facilities. Among other things, the bills would allow a regional convention facility authority to enter into a public-private arrangement, make other changes related to the powers of such an authority, and revise the distribution of money from the Convention Facility Development Fund.

Senate Bill 1222 would amend the Regional Convention Facility Authority Act. That act created the Detroit Regional Convention Facility Authority¹ in Wayne, Oakland, and Macomb Counties, which is responsible for overseeing the development, ongoing management, and operation of Huntington Place (formerly Cobo Hall). The authority has various powers under the act it can exercise to implement the act's purposes and provisions. The bill would add to these powers the ability to enter into a *public-private arrangement*.

Public-private arrangement would mean an agreement between an authority and a private entity that relates to researching, planning, studying, designing, developing, financing, acquiring, constructing, renovating, operating, maintaining, or charging rent or other fees for a convention facility.

In addition, the act currently prohibits the authority from expending more than \$279.0 million to develop an expanded or renovated convention facility. The bill would eliminate this cap.

The bill also would amend the definition of *convention facility* to include bicycle paths, plazas, green space, and roads necessary or convenient for use in connection with the facility.

Finally, the act now defines *qualified city* as a city with a population of more than 700,000 according to the most recent decennial census that contains a qualified convention facility. The bill would change this population threshold to 550,000 according to the most recent census.

MCL 141.1355 et seq.

Senate Bill 1223 would amend the State Convention Facility Development Act change the distribution of money from the Convention Facility Development Fund and to make other changes complementary to Senate Bill 1222.

¹ <https://www.michigan.gov/whitmer/appointments/oma/all/1/detroit-regional-convention-facility-authority>

The act imposes an excise tax on any person engaged in the business of providing accommodations to transient guests in a *convention hotel*. The revenue from this tax is deposited in the Convention Facility Development Fund. Collections from certain other sources, including a 4% specific tax on spirits,² are also deposited in the fund. Money from the fund is disbursed and must be used in accordance with the act.

Convention hotel means a facility used in the business of providing accommodations that has more than 80 rooms for providing accommodations to transient guests and that complies with both of the following:

- It is located within a county with a population of 700,000 or more according to the most recent decennial census.
- It is located within a county that is either or both of the following:
 - A county that has a convention facility with 350,000 square feet or more of total exhibit space.
 - A county that has 2,000 or more rooms to provide accommodations for transient guests.

Public-Private Arrangements

Currently, the act requires distributions from the fund to qualified local governmental units to equal the collection of taxes that are deposited into the fund. However, the distributions cannot exceed the amount the local unit has pledged, assigned, or dedicated for the payment of bonds, obligations, or other evidences of indebtedness incurred under the act or under the Regional Convention Facility Authority Act during that fiscal year plus operating deficit cost expenditures and other expenditures authorized by the act.

The bill would amend the above provisions to exclude operating deficit cost expenditures and other expenditures from the calculation of the disbursement amount. The bill also would provide that this amount does not include payments under a public-private arrangement.

In addition, the act requires the money remaining in the fund after all other disbursements to be distributed to a metropolitan authority that is a qualified local governmental unit (i.e., the Detroit Regional Convention Facility Authority) to be used for the retirement of outstanding bonds, obligations, or other evidences of indebtedness for which other distributions under the act are pledged. The bill would allow this disbursement to be used for capital expenditures, including payments to public-private arrangements.

The act currently allows a local governmental unit to assign or pledge all or a portion of the distribution of taxes it is eligible to receive under the act for the payment of bonds, obligations, or other evidences of indebtedness for related to convention facilities or general fund expenditures. If funds are pledged to a specific purpose, the state treasurer may transmit the assigned distribution to the trustee or trustees appointed by the local unit for that purpose. The bill would additionally allow local governmental units to assign or pledge their distribution of taxes for payments under a public-private arrangement.

Under the act, a metropolitan authority that became a qualified local governmental unit after December 1, 2008, cannot issue bonds, obligations, or other evidences of indebtedness to

² See <http://legislature.mi.gov/doc.aspx?mcl-436-2207>

which distributions under section 9 of the act are pledged in order to finance a total cost for all projects under taken by the unit exceeding \$299.0 million. The bill would specify that the aggregate principal amount of these obligations cannot exceed \$299.0 million and that this cap does not include payments under a public-private arrangement.

Other Changes

The act requires that distributions from the fund be made to counties in amount equal to the amount of the liquor tax collections deposited in the fund in the immediately preceding fiscal year multiplied by 1.01. Under the bill, the distributions to counties for fiscal years 2022-23, 2025-26, 2028-29, 2031-32, 2034-35, and 2037-38 would have to be equal to the amount of liquor tax collections from the immediately preceding fiscal year.

The act currently requires that, for fiscal years 2019-20, 2020-21, and 2021-22, up to \$5.0 million from revenue remaining in the fund after these and certain other disbursements be distributed to the operator of a street railway system (the QLine in Detroit).³ The bill would extend these disbursements through FY 2038-39.

Under the act, if the governing body of a taxing unit approves an additional millage rate under section 24e of the General Property Tax Act⁴ due to distributions from the fund, the unit must use an amount equal to 50% of the distribution under this section for substance abuse treatment within the unit. Under the bill, the amount required to be used for substance abuse treatment would be not less than either 40% of the distribution or the amount used for substance abuse treatment within the unit in the fiscal year ending September 30, 2022.

Finally, the bill would eliminate a cap on the issuance of bonds, obligations, and other evidences of indebtedness by building authorities that became a qualified local governmental unit after May 1, 2009.

MCL 207.623 et seq.

FISCAL IMPACT:

The bills would result in distributional changes from the Convention Facility Development Fund (CFDF),⁵ as described below.

Convention Facility Authority

The bills would allow for additional bond issuances and capital expenditures associated with the Huntington Place convention facility. Currently, any funds exceeding the distributions to the convention authority for debt service, the convention facility operational deficit payment, distribution to counties, and any other statutorily directed distributions are dedicated to early payoff of the existing bonded indebtedness on the convention facility. Some portion of the funds currently used for early payoff of existing bonds would be redirected to the expanded uses under the bills, assuming actions are taken to start new capital expenditures under the bills' provisions. Existing expenditure and bond caps would be lifted and replaced with a cap

³ <http://legislature.mi.gov/doc.aspx?mcl-125-4507>

⁴ <http://legislature.mi.gov/doc.aspx?mcl-211-24e>

⁵ For additional historical information on the CFDF, see [here](#).

on the aggregate principal amount of bonds, obligations, or other indebtedness, which would allow new debt issuances for capital expenditures in future years.

According to the distribution schedule for FY 2020-21 (the most recent information available),⁶ \$9.4 million was distributed for debt service, \$8.0 million was statutorily required to be distributed for convention facility authority operations, and \$25.2 million was used for early payoff of bonded indebtedness.

Pursuant to statute, any debt service associated with Huntington Place receives the first distribution.

Counties

Counties would receive an increase in distributions under the bills relative to current law. Per statute, beginning in FY 2015-16, county payments were reduced to an amount equal to the total tax collected from the 4% liquor excise tax and distributed to all counties in FY 2014-15 multiplied by 101%, with a 1% increase in subsequent years.

The bills' provisions resetting the county distributions to actual collections would significantly increase distributions to counties in FY 2022-23 (the first year distributions are reset under the bill). For example, in FY 2020-21 (the last year of data available), county distributions totaled \$52.4 million. Liquor excise tax collections associated with the CFDF totaled \$77.0 million. Based on recent revenue estimates, counties could realize an increase in distributions of approximately \$25.0 million in FY 2022-23. In the subsequent two years, counties would receive 1% growth off of the FY 2022-23 distribution. Counties would have distributions reset to actual collections every third year through FY 2037-38, with 1% growth in the intervening years. It should be noted that the reset every three years could also result in lower distributions in future years if liquor excise tax collections fell.

Lastly, the bills' funding floor requirements for substance abuse treatment expenditures from the county distribution ensure that substance abuse expenditures would not fall below the FY 2021-22 amount. With the projected increase in FY 2022-23 county distributions under the bills, the alternative funding floor of 40% of the county distribution likely would result in a nominal increase for substance abuse even though the amount required to be spent on substance abuse treatment would be lowered to 40% from 50%.

QLine Street Railway System

The bill would continue the annual \$5.0 million distribution to the QLine street railway system in Detroit through FY 2038-39, as long as sufficient funding remained after distributions to the authority for debt service, costs associated with any public-private arrangement, and distributions to counties. This distribution was scheduled to end in FY 2021-22 under current law. The distribution began in FY 2019-20.

Generally, the expanded uses and increased distributions listed above and elimination of the bond and project cap presumably would reduce the amount available annually for early payoff of existing bonded indebtedness on Huntington Place. Under current law, the accommodations tax and liquor excise tax imposed to fund the CFDF would not be levied after December 31, 2039, or 30 days after all bonds, notes, or other obligations issued by the authority are retired.

⁶ Historical distributions from the fund can be found [here](#).

Current distributions allowed for significant contributions to make advance payments on existing bonds, which presumably would have resulted in bonds being paid off prior to 2039. The broadening and expansion of distributional uses, including allowing the authority to issue new bonds, would extend the projected end date of the tax levies by an unknown number of years, but not beyond the current statutory end date of December 31, 2039. A current estimate of the existing bond payoff date does not exist because it would depend on available revenue in the fund in any given year.

Legislative Analyst: Alex Stegbauer
Fiscal Analyst: Ben Gielczyk

■ This analysis was prepared by nonpartisan House Fiscal Agency staff for use by House members in their deliberations and does not constitute an official statement of legislative intent.

Budget Submission Timeline

June 9, 2023	Budget Administrator provides budget templates to CFO
June 30, 2023	Initial Budget submission to Finance and PCC
July 10, 2023	Board return questions to staff
July 14, 2023	Staff to complete questions and forward to Finance
July 20, 2023	Budget with responses to questions submitted to Finance and PCC
August 2, 2023	Annual Budget hearing (Finance and PCC)
September 6, 2023	Presentation of Recommended Budget to Finance Committee
September 20, 2023	Full board approval of Recommended Budget

**DETROIT WAYNE INTEGRATED HEALTH NETWORK
BOARD ACTION**

Board Action Number: 21-28R Revised: Y Requisition Number:

Presented to Full Board at its Meeting on: 6/21/2023

Name of Provider: Services to Enhance Potential

Contract Title: Janitorial Services - Services to Enhance Potential

Address where services are provided: None

Presented to Finance Committee at its meeting on: 6/20/2023

Proposed Contract Term: 10/1/2023 to 9/30/2024

Amount of Contract: \$ 250,785.04 Previous Fiscal Year: \$ 178,000.00

Program Type: Continuation

Projected Number Served- Year 1: Persons Served (previous fiscal year):

Date Contract First Initiated: 10/1/2020

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

To facilitate cleaning services while under construction, as well as prepare for our facilities to open, DWIHN is requesting board approval for continuation of janitorial services with the vendor Services to Enhance Potential (STEP).

Board Action #21-28 was originally approved in the amount of \$178,000.00 for a 3-year term.

Facilities is requesting to exercise the 1-year renewal option for services in the amount of \$72,785.04. This would bring the contract value not to exceed in the amount of \$250,785.05 and extend the contract term to September 30, 2024.

Outstanding Quality Issues (Y/N)? If yes, please describe:

Source of Funds: Local Funds

Fee for Service (Y/N):

Revenue	FY 23/24	Annualized
Multiple	\$ 250,785.04	\$ 250,785.04
	\$	\$ 0.00
Total Revenue	\$	\$ 250,785.04

Recommendation for contract (Continue/Modify/Discontinue): Continue

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: 64922.817010.00000

In Budget (Y/N)? Y

Approved for Submittal to Board:

Eric Doeh, President/CEO

Stacie Durant, Vice President of Finance

Signature/Date:

Signature/Date:

Eric Doeh

Stacie Durant

Signed: Tuesday, June 13, 2023

Signed: Tuesday, June 13, 2023

**DETROIT WAYNE INTEGRATED HEALTH NETWORK
BOARD ACTION**

Board Action Number: 23-05R5 Revised: Y Requisition Number:

Presented to Full Board at its Meeting on: 6/21/2023

Name of Provider: Detroit Wayne Integrated Health Network

Contract Title: FY 2022-2023 Operating Budget

Address where services are provided: None

Presented to Finance Committee at its meeting on: 6/20/2023

Proposed Contract Term: 10/1/2022 to 9/30/2023

Amount of Contract: \$ 1,032,828,326.69 Previous Fiscal Year: \$ 927,640,119.00

Program Type: Modification

Projected Number Served- Year 1: Persons Served (previous fiscal year):

Date Contract First Initiated: 10/1/2022

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

Board approval is requested for the following amendments to the FY23 Operating Budget:

1. Certification of additional State General Funds revenue of \$222,529 per Amendment 2 of the Comprehensive Services for Behavioral Health-2023 between DWIHN and the Michigan Department of Health and Human Services. The amendment authorizes the use of unspent FY22 Multicultural Program funds for the FY23 Multicultural Program;
2. Certification of additional Federal Grant funds per MDHHS award of \$424,137.69 of unspent FY22 COVID Supplemental funds for use in FY23.
3. Certification of \$682,982 of Local Funds to comply with Michigan House of Representatives mandate establishing a minimum requirements for budgeting Public Act 2 (PA2) funds.
4. Decertification of Federal Grant Funds of \$27,732.00 per MDHHS Modification of the Compulsive Gambling Prevention and Treatment funds.

The revised FY23 Operating Budget of \$1,032,828,326.69 consists of: \$21,852,710 (State General Funds); \$798,256,944 (Medicaid, DHS Incentive, Medicaid-Autism; Children's/SED Waiver, HAB); \$9,886,123 (MI Health Link); \$140,914,218 (Healthy MI-Mental Health and Substance Abuse); \$17,686,447 (Wayne County Local Match Funds); \$4,723,521 (PA2 Funds); \$7,294,100 (State Grant Portion of OBRA and SUD grant funds);

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\$31,433,263.69 (Federal Grant/Federal Block Grants); \$241,000 (Local Grant Revenue); \$500,000 (Interest Income); and \$40,000 (Miscellaneous Revenue).

Outstanding Quality Issues (Y/N)? _ If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 22/23	Annualized
MULTIPLE	\$ 1,032,828,326.69	\$ 1,032,828,326.69
	\$ 0.00	\$ 0.00
Total Revenue	\$ 1,032,828,326.69	\$ 1,032,828,326.69

Recommendation for contract (Continue/Modify/Discontinue): Modify

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: MULTIPLE

In Budget (Y/N)?

Approved for Submittal to Board:

Eric Doeh, President/CEO

Stacie Durant, Vice President of Finance

Signature/Date:

Signature/Date:

**DETROIT WAYNE INTEGRATED HEALTH NETWORK
BOARD ACTION**

Board Action Number: 23-67 Revised: Requisition Number:

Presented to Full Board at its Meeting on: 6/21/2023

Name of Provider: TTEC Government Solutions LLC

Contract Title: DWIHN Call Center and Business Phone Systems

Address where services are provided: None

Presented to Finance Committee at its meeting on: 6/20/2023

Proposed Contract Term: 7/21/2023 to 7/21/2026

Amount of Contract: \$ 932,000.00 Previous Fiscal Year: \$ 125,000.00

Program Type: New

Projected Number Served- Year 1: Persons Served (previous fiscal year):

Date Contract First Initiated: 7/1/2023

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

TTEC Government Solutions LLC will replace and consolidate services currently held by four contracts -BSB Solutions, Octavia Data Center, BCM1 and Mitel.

The vendor was selected through a RFP based on eight (8) proposals received; however two (2) were deemed nonresponsive as they did not meet the minimum qualifications.

The new solution will provide a cloud-based phone solution to replace the current DWIHN phone system in use at the Call Center as well as the business offices. The selected solution will be capable of handling the DWIHN current call volume, which ranges from about 24,100 to 36,000 calls per month, plus the anticipated additional call volume of the crisis center. The solution will be in use at all DWIHN facilities and remote locations. Finally, the proposed solution will allow DWIHN flexibility to grow as our needs grow.

This contract will be initiated and effective upon Board approval for a term of 3 years.

Implementation (1 st Year)	\$116,000
Service (1 st Year)	\$272,000
Service (2 nd Year)	\$272,000
Service (3 rd Year)	\$272,000
Grand Total	\$932,000

Total: Not to exceed **\$932,000.00** for the 3 year term.

Outstanding Quality Issues (Y/N)? _ If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 22/23	Annualized
Multiple	\$ 816,000.00	\$ 816,000.00
Capital asset account	\$ 116,000.00	\$ 116,000.00
Total Revenue	\$ 932,000.00	\$ 932,000.00

Recommendation for contract (Continue/Modify/Discontinue): Continue

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: SEE BUDGET PAGE

In Budget (Y/N)? Y

Approved for Submittal to Board:

Eric Doeh, President/CEO

Stacie Durant, Vice President of Finance

Signature/Date:

Signature/Date:

Eric Doeh

Stacie Durant

Signed: Thursday, June 8, 2023

Signed: Thursday, June 8, 2023