



Detroit Wayne Integrated Health Network

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Finance Committee Meeting
Hotel St. Regis
3071 W. Grand Blvd.
Detroit, MI 48202
Wednesday, August 2, 2023
1:00 p.m.
AGENDA

- I. Call to Order
- II. Roll Call
- III. Committee Member Remarks
- IV. Approval of Agenda
- V. Follow-Up Items
- VI. Approval of Minutes – July 5, 2023
- VII. Presentation of the Monthly Finance Report
- VIII. FY 23 3rd Quarter Board Report for Procurement Non-Competitive under 50K and all Cooperative Purchasing
- IX. Unfinished Business:
Staff Recommendations:
 - a. Board Action #22-58(Revised) – Willscot (Temporary Mobile Office Units)
 - b. Board Action #23-05(Revision7)-DWIHN FY 2022-2023 Operating Budget
 - c. Board Action #23-67(Revised) – TTEC Government Solutions
- X. New Business:
Staff Recommendations: None
- XI. Good and Welfare/Public Comment
Members of the public are welcome to address the Board during this time for no more than two minutes. (The Board Liaison will notify the Chair when the time limit has been met.) Individuals are encouraged to identify themselves and fill out a

Board of Directors

Kenya Ruth, Chairperson
Karima Bentounsi
Angelo Glenn

Dr. Cynthia Tauег, Vice Chairperson
Angela Bullock
Jonathan C. Kinloch

Dora Brown, Treasurer
Lynne F. Carter, M.D.
Kevin McNamara

William Phillips, Secretary
Eva Garza Dewaelsche
Bernard Parker

Eric W. Doeh, President and CEO



comment card to leave with the Board liaison; however, those individuals that do not want to identify themselves may still address the Board. Issues raised during Good and Welfare/Public Comment that are of concern to the general public and may initiate an inquiry and follow-up will be responded to and may be posted to the website. Feedback will be posted within a reasonable timeframe (information that is HIPAA related or of a confidential nature will not be posted but rather responded to on an individual basis).

XII. Adjournment

FINANCE COMMITTEE

MINUTES

JULY 5, 2023

1:00 P.M.

3071 W. GRAND BLVD.
DETROIT, MI 48202
(HYBRID/ZOOM)

MEETING CALLED BY	I. Ms. Dora Brown, Chair, called the meeting to order at 1:11 p.m.
TYPE OF MEETING	Finance Committee Meeting
FACILITATOR	Ms. Dora Brown, Chair
NOTE TAKER	Nicole Smith, Finance Management Assistant
ATTENDEES	<p>Finance Committee Members Present: Ms. Dora Brown, Chair Ms. Kenya Ruth Mr. Angelo Glenn</p> <p>Committee Members Excused: Mr. Kevin McNamara, Vice Chair Ms. Karima Bentounsi Ms. Eva Garza Dewaelsche</p> <p>Board Members Present: Commissioner, Jonathan Kinloch</p> <p>Board Members Excused: None</p> <p>Staff: Ms. Stacie Durant, VP of Finance; Eric Doeh, President; Mr. Manny Singla, VP of Operation; Dr. Shama Faheem, Chief Medical Officer; Monifa Gray, Legal Counsel; Sheree Jackson, Corporate Compliance Officer; Ms. Brooke Blackwell, VP of Governmental Affairs</p> <p>Staff Attending Virtually: Jody Connally, VP of Human Resources; Ms. Yolanda Turner, Deputy Legal Counsel;</p> <p>Guests: None</p>

AGENDA TOPICS

I. Roll Call Ms. Lillian Blackshire, Board Liaison

II. Roll Call Roll Call was taken by Ms. Lillian M. Blackshire, Board Liaison and a quorum was not present. Ms. Brown noted that item IV. Approval of the Agenda and item VI. Approval of Minutes – May 15 th and June 20 th 2023 would be moved on the agenda and would be taken before item IX. Unfinished Business – Staff Recommendations once a quorum was present.	

III. Committee Member Remarks

Ms. Brown, Chair called for Committee member remarks. There were no remarks.

V. Follow-up Items:

There were no follow-up items to report.

VII. Presentation of the Monthly Finance Report

S. Durant, CFO presented the Monthly Finance report. A written report for the three months ended May 31, 2023 was provided for the record. There were no DWIHN Finance accomplishments and noteworthy items to report.

Cash flow is very stable and should continue to remain strong throughout the year as liquidity ratio = 2.72.

Cash and Investments – comprise of funds held by three (3) investment manager, First Independence CDARS, Comerica, and Flagstar accounts. This amount includes the \$21.3 million cash held in collateral for the two building loans.

Due from other governments – comprise various local, state and federal amounts due to DWIHN. Approximately \$11.7 million in SUD and MH block grant due from MDHHS, including \$6.3 million due from MDHHS for 7-mile care center billings for land development and costs reimbursement. Approximately \$5.8 million for April and May pass through HRA revenue. Approximately \$2.9 million due from MDHHS related to FY22 CCBHC cost settlement.

Accounts receivable/Allowance - Accounts receivable consist of approximately \$4.2 million due from Wayne County actual 1st and 2nd Quarter PA2 and April and May estimated and \$1.4 million due from the County for the May local match payment. Finally, Team Wellness \$0.9 million related to prior year receivable outstanding. DWIHN recorded \$0.5 million in an allowance for two SUD providers due to length of amount owed and likelihood of collections.

Prepayments and deposits – DWIHN provided The Children’s Center an early provider stability payment totaling \$3.5 million. TCC expressed concerns regarding its ability to meet cash flow needs.

IBNR Payable – represents incurred but not reported (IBNR) claims from the provider network; historical average claims incurred through May 31, 2023, including DCW hazard pay, 10% rate increase and \$1.00/hr. DCW wage increase, was approximately \$532.9 million however actual payments were approximately \$476.9 million. The difference represents claims incurred but not reported and paid of \$56.0 million.

Due to other governments – includes \$8 million due to MDHHS for death recoupment; \$1.8 million due to MDHHS for FY20 general fund carryover in excess of 5%; and \$8.5 million related to FY22 DCW hazard pay cost settlement. In addition, there is approximately \$3.0 million due to MDHHS for state hospitals and IPA tax payment.

Federal grants and contracts– The \$5.3 million variance is primary due to tow fold: (1) timing of several SUD grants and a year-end reclassification entry to move 18% of revenue to state grants; and (2) approximately \$3.0 million relates to the mobile crisis grant whereby DWIHN has not incurred any expenses to date.

SUD, Children, Adults and IDD services - \$36.9 million variance to timing and reduction in expenses. DWIHN anticipates providing stability payments in October/November 2023.

Contributions – \$798,000 represents allocable share (38%) of Boji purchase price of donated land (\$2.1 million). GASB requires donated land shall be recorded at market value, which in this case represents the purchase price.

Discussion ensued regarding item I. Contributions listed under Non-operating Revenues (Expenses) on the Statement of Revenues, Expenses and Changes to Net Position. There was no further discussion. The Chair, Ms. Brown noted the Finance Monthly Report ending May 31, 2023 was received and filed.

VIII. FY Budget Highlights

Budget Highlights of the FY2024 Operating Budget was presented by the Ms. Stacie Durant, VP of Finance. The Budget highlights was a brief overview of the Budget Summary and the General Fund Allocation Recommendations to assist board member in formulating question to DWIHN staff prior to the Budget Hearing.

For the record, Ms. Ruth, Board Chair joined the meeting at 1:35 p.m. and a quorum was present.

IV. Approval of Agenda

The Chair, Ms. Brown called for a motion on the agenda. Ms. Brown noted the agenda had been amended to move items IV. Approval of the agenda and item VI. Approval of the Minutes – May 15th and June 20th 2023 to be taken after item VIII. FY24 Budget Highlights.

Motion: It was moved by Mr. Glenn and supported by Ms. Ruth approval of the agenda as amended. **Motion carried.**

VI. Approval of the Meeting Minutes

The Chair called for a motion on the Finance Committee minutes from the meetings held on Monday, May 15, 2023 & Tuesday, June 20, 2023. **Motion:** It was moved by Mr. Glenn and supported by Ms. Ruth approval of the Finance Committee minutes from the meeting of Monday, May 15, 2023 & Tuesday, June 20, 2023. There were no corrections to the minutes.

Motion carried. Minutes accepted as presented.

X. Unfinished Business – Staff Recommendations:

a. **Board Action #23-05 (Revision 6) – DWIHN FY 2022-2023 Operating Budget** Ms. Durant, VP of Finance reported. DWIHN is requesting the following amendments:

Certification of \$6.3 million in State Grant revenue for payment to the real estate developer on the 7 Mile project.

Certification of \$5.8 million in Local Funds for the Performance Bonus Incentive Plan (PBIP) through MDHHS.

Use of Medicaid Reserves of \$97,945 (salary/fringes) to fund four (4) part-time Peer Support Agents in Customer Services.

The revised FY23 Operating Budget of \$1,044,928,326.69 consists of the: \$21,852,710 (State General Funds); \$798,256,944 (Medicaid, DHS Incentive, Medicaid-Autism; Children’s/SED Waiver, HAB); \$9,886,123 (MI Health Link); \$140,914,218 (Healthy MI-Mental Health and Substance Use Disorders); \$17,686,447 (Wayne County Local Match Funds); \$4,723,521 (PA2 Funds); \$13,594,100 (State Grant portion of OBRA and SUD grants; 7 Mile Project); \$31,433,263.69 (Federal Grant/Federal Block Grants); \$6,041,000 (Local Grant Revenue); \$500,000 (Interest Income); \$40,000 (Miscellaneous Revenue).

The Chair called for a motion. **Motion:** It was moved by Mr. Glenn and supported by Ms. Ruth to move BA #23-05 (Revision 6) to Full Board for approval. **Motion carried.**

XI. New Business – Staff Recommendations: None

<p>XII. Good and Welfare/Public Comment – The Chair read the Good and Welfare/Public Comment statement. There were no members of the public addressing the committee.</p>	
<p>XIII. Adjournment – There being no further business; The Chair, Ms. Brown called for a motion to adjourn. Motion: It was moved by Mr. Glenn and supported by Ms. Brown to adjourn the meeting. Motion carried. The meeting adjourned at 2:10 p.m.</p>	
<p>FOLLOW-UP ITEMS</p>	<p>a. DWIHN to investigate securing an Ambassador/Social Influencer to assist DWIHN with Social Media messaging in the community.</p>

**DWIHN Division of Management and Budget
Monthly Finance Report
For the nine months ended June 30, 2023**

DWIHN Finance accomplishments and noteworthy items:

1. On July 7, 2023 DWIHN issued \$1.3 million in stability payments to eligible skilled building and supported employment providers.

Financial analysis- (refer to Authority balance sheet and income statement)

- Cash flow is very stable and should continue to remain strong throughout the year as liquidity ratio = 3.07.

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
DWIHN	3.32	3.56	1.81	1.81	2.05	2.65	2.58	2.36	2.54	2.66	2.72	3.07

- (A) Cash and Investments – comprise of funds held by three (3) investment manager, First Independence CDARS, Comerica, and Flagstar accounts. This amount includes the \$21.3 million cash held in collateral for the two building loans.
- (B) Due from other governments – comprise various local, state and federal amounts due to DWIHN. Approximately \$8 million in SUD and MH block grant due from MDHHS. Approximately \$8.7 million for 3rd quarter pass through HRA revenue. Approximately \$2.9 million due from MDHHS related to FY22 CCBHC cost settlement.
- (C) Accounts receivable/Allowance - Accounts receivable consist of approximately \$2.8 million due from Wayne County actual 1st and estimated 3rd quarter. Finally, Team Wellness \$.8 million related to prior year receivable outstanding. DWIHN recorded \$.5 million in an allowance for two SUD providers due to length of amount owed and likelihood of collections.
- (D) Prepayments and deposits – DWIHN provided The Children’s Center an early provider stability payment totaling \$3.5 million. TCC expressed concerns regarding its ability to meet cash flow needs.
- (E) IBNR Payable – represents incurred but not reported (IBNR) claims from the provider network; historical average claims incurred through June 30, 2023 was approximately \$605.7 million however actual payments were approximately \$555.2 million. The difference represents claims incurred but not reported and paid of \$50.5 million.
- (F) Due to other governments – includes \$8 million due to MDHHS for death recoupment; \$1.8 million due to MDHHS for FY20 general fund carryover in excess of 5%; and \$8.5 million related to FY22 DCW hazard pay cost settlement. In addition, there is approximately 4.4 million payable to MDHHS for state hospitals and 3rd quarter IPA tax payment.
- (G) Federal grants and contracts– The \$6.9 million variance is primary due to tow fold: (1) timing of several SUD grants and a year-end reclassification entry to move 18% of revenue to state grants; and (2) approximately \$3.0 million relates to the mobile crisis grant whereby DWIHN has not incurred any expenses to date.
- (H) State grants and contracts - \$12.7 million variance represents additional DCW hazard pay related to rates increase to account for indirect costs. Milliman revised rates effective October 1, 2022 and MDHHS is distributing additional funds in May – September 2023. Refer to budget adjustment under old business.
- (I) SUD, Children, Adults and IDD services - \$40.6 million variance to timing and reduction in expenses. DWIHN anticipates providing stability payments in October/November 2023.

- (J) Contributions – \$798,000 represents allocable share (38%) of Boji purchase price of donated land (\$2.1 million). GASB requires donated land shall be recorded at market value, which in this case represents the purchase price.

DETROIT WAYNE INTEGRATED HEALTH NETWORK

Statement of Net Position

As of June 30, 2023

Assets

Cash and investments	\$ 229,564,442	A
Investments in Internal Service Fund	62,562,280	A
Other cash and investments	1,000	
Receivables		
Due from other governmental units	17,857,699	B
Accounts receivable	5,311,116	C
Less: allowance for uncollectible	(487,838)	C
Prepayments and deposits	3,899,098	D
Total current assets	<u>318,707,797</u>	
Capital assets, net of accumulated depreciation	<u>39,392,647</u>	
Total Assets	<u><u>\$ 358,100,444</u></u>	

Liabilities and Net Position

Liabilities

Accounts payable	\$ 15,910,714	
IBNR Payable	50,536,829	E
Due to Wayne County	1,459,271	
Due to other governments	22,681,674	F
Accrued wages and benefits	2,295,173	
Unearned revenue	401,567	
Accrued compensated balances	1,739,306	
Total current liabilities	<u>95,024,534</u>	
Notes Payable	<u>8,344,570</u>	
Total Liabilities	<u><u>103,369,104</u></u>	

Net Position

Net investment in capital assets	31,048,077	
Unrestricted - PA2 funds	7,833,972	
Restricted Cash Collateral	21,001,929	
Internal Service Fund	62,562,280	
Unrestricted	<u>132,285,082</u>	
Total Net Position	<u><u>254,731,340</u></u>	

Liabilities and Net Position	<u><u>\$ 358,100,444</u></u>	
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DETROIT WAYNE INTEGRATED HEALTH NETWORK
Statement of Revenues, Expenses and Changes to Net Position
For the Nine Months Ending June 30, 2023

	June 2023			Year to Date		
	Budget	Actual	Variance	Budget	Actual	Variance
Operating Revenues						
Federal grants	\$ 2,630,083	\$ 702,584	\$ (1,927,499)	\$ 23,670,747	\$ 16,746,634	\$ (6,924,113) G
State grants and contracts	81,257,770	84,815,237	3,557,467	731,319,930	744,001,739	12,681,809 H
Prior year Medicaid savings and GF carryover	-	-	-	-	39,989,242	39,989,242
MI Health Link	823,844	440,586	(383,258)	7,414,592	7,924,774	510,182
Local grants and contracts	2,370,914	2,163,660	(207,254)	21,338,226	18,119,139	(3,219,087)
Other charges for services	3,333	70,924	67,591	30,000	107,124	77,124
Total Operating Revenues	87,085,944	88,192,991	(1,107,046)	783,773,495	826,888,652	(43,115,157)
Operating Expenses						
Salaries	2,218,625	2,982,786	(764,161)	19,967,625	19,971,007	(3,382)
Fringe benefits	855,136	928,556	(73,420)	7,696,224	7,610,162	86,062
Substance abuse services	5,773,459	4,714,826	1,058,633	51,961,131	43,557,229	8,403,902 I
Autism Services	6,512,645	8,379,367	(1,866,722)	58,613,801	59,514,942	(901,141)
MI HealthLink	823,010	1,280,864	(457,854)	7,407,092	9,017,927	(1,610,835)
Adult Services	27,556,328	28,721,660	(1,165,332)	248,007,960	240,143,044	7,864,916 I
Children Services	6,362,764	6,648,136	(285,372)	57,264,878	49,734,098	7,530,780 I
Care Center	451,479	183,445	268,034	4,063,309	795,351	3,267,958
Intellectual Developmental Disabled	32,804,943	32,192,893	612,050	295,244,490	278,491,445	16,753,045 I
Grant Programs	930,523	(854,936)	1,785,459	8,353,902	4,478,426	3,875,476
State of Michigan	1,569,175	1,465,332	103,843	14,122,575	14,680,832	(558,257)
Depreciation	147,233	262,686	(115,453)	1,325,095	783,095	542,000
Other operating	638,957	338,749	300,208	5,770,413	4,935,373	835,040
Total Operating Expenses	86,644,277	87,244,364	(542,092)	779,798,495	733,712,931	46,606,497
Operating Revenues over (under) Expenses	441,667	948,627	(564,954)	3,975,000	93,175,721	89,721,654
Non-operating Revenues (Expenses)						
Investment Earnings	83,333	110,800	27,466	750,000	3,414,133	2,664,133
Contributions					798,000	798,000 J
Total Non-operating Revenues (Expenses)	83,333	110,800	(27,466)	750,000	4,212,133	(3,462,133)
Change in Net Position	525,000	1,059,427	(592,420)	4,725,000	97,387,854	86,259,521
Net Position - Beginning of year					157,343,486	157,343,486
Net Position - End of Year	\$ 525,000	\$ 1,059,427	\$ (592,420)	\$ 4,725,000	\$ 254,731,340	\$ 243,603,007

DETROIT WAYNE INTEGRATED HEALTH NETWORK

Statement of Cash Flows

For the Nine Months Ending June 30, 2023

Cash flows from operating activities

Cash receipts from the state and federal governments	\$ 783,586,139
Cash receipts from local sources and customers	18,226,263
Payments to suppliers	(820,434,583)
Payments to employees	(30,321,987)

Net cash provided by (used in) operating activities **(48,944,168)**

Cash flows from capital and related financing activities

Acquisition of capital assets	(21,077,343)
Non cash capital contributions	798,000
Proceeds from notes payable	8,344,570
Principle and interest paid on capital debt	(4,962,653)

Net cash provided by (used in) capital and related financing activities **(16,897,426)**

Cash flows from investing activities

Interest received on investments	3,414,133
Proceeds from sale of assets	-

Net cash provided by investing activities **3,414,133**

Net increase (decrease) in cash and cash equivalents **(62,427,460)**

Cash and investments - beginning of period **354,555,182**

Cash and investments - end of period **\$ 292,127,721**

Reconciliation of operating income (loss) to net cash provided by (used in) operating activities

Operating income (loss)	\$ 93,175,720
Adjustments to reconcile operating income (loss) to net cash used in operating activities:	
Depreciation	783,095
Decreases (increases) in current assets:	
Accounts receivable	5,941,943
Prepayments and deposits	(3,126,442)
Due from other governmental units	10,083,604
Due from Wayne County	
Other assets	
Increases (decreases) in current liabilities:	
Accounts and contracts payable	(167,451,961)
IBNR Payable	50,536,829
Accrued wages	(764,872)
Due to Wayne County	1,459,271
Due to other governmental units	1,520,442
Unearned revenue	(41,101,798)

Net cash provided by (used in) operating activities **\$ (48,944,168)**



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MEMO

Date: July 20, 2023

To: Ms. Dora Brown, Chair
Finance Committee

From: Jean Mira
Procurement Administrator

Re: 3rd Quarter FY23 – Board Report for Procurements
Non-Competitive Under \$50,000 and All Cooperative Purchasing

In accordance with DWIHN Procurement Policy (Article 2.B.1 (b) Article 2.B.2 (c) and Article 2.B.7 (g)) the attached report is being submitted for all non-competitive procurements under \$50,000 for the 3rd Quarter FY 2023 (April, May, and June 2023,). This report includes all cooperative purchases, including those over \$50,000 and the total of all non-competitive procurements made in this quarter.

Contracts over \$50,000 are not included individually, as those procurements were previously approved by the Board via a Board Action, nor any other procurements previously approved per an approved Board Action. Additionally, the report shows “PO” (Purchase Orders) and “BO” (Blanket Orders). A “PO” is a one-year contract that expires at the end of the fiscal year, whereas, a “BO” is a multi-year or crossing fiscal years contract.

Please feel free to contact me if you have any questions.

Attachment

Board of Directors

Kenya Ruth, Chairperson
Karima Bentounsi
Angelo Glenn

Dr. Cynthia Tauog, Vice Chairperson
Dorothy Burrell
Jonathan C. Kinloch

Dora Brown, Treasurer
Lynne F. Carter, MD
Kevin McNamara

William Phillips, Secretary
Eva Garza Dewaelsche
Bernard Parker

Eric W. Doeh, President and CEO



Vendor Name	City	State	Zip Code	Document Date	PO Number	Subtotal	Item Description	Comment ID	Comment[1]	Description	DepartmentId
Adams, Anthony	Detroit	MI	48215	6/23/2023	BO22390049	\$ 12,000.00	Mental Health Mondays Radio Spots Term: 06/20/2023 to 12/31/2023	CS	Comparative Source	Mental Health Mondays Radio Program Spots	ADMIN
Amazon Capitlal Services, Inc.	Seattle	WA	98109	4/24/2023	PO22300282	\$ 39.98	Peer Respite Handbook: A Guide to Understanding, Building and Supporting Peer Respites	SM PUR	Small Purchase under 10k Non	Peer Respite Handbook	TECH
Amazon Capitlal Services, Inc.	Seattle	WA	98109	5/3/2023	PO22300285	\$ 289.95	Vitamix VM0197 Explorian Blender, Professional-Grade, 48 oz. Container, Black Term: Spot Buy	SM PUR	Small Purchase under 10k Non	Durable Medical Equipment	FIN
Amazon Capitlal Services, Inc.	Seattle	WA	98109	5/5/2023	PO22300288	\$ 15.98	Apple Lightning to 3.5 mm Headphone Jack Adapter Term: Spot Buy	SM PUR	Small Purchase under 10k Non	Lightning to 3.5mm Adabtor	TECH
Amazon Capitlal Services, Inc.	Seattle	WA	98109	6/13/2023	PO22300311	\$ 840.00	Amazon Basics 14.1-Inch Laptop and Tablet Shoulder Bag Carrying Case, Black, 24-Pack Term SpotBuy	SM PUR	Small Purchase under 10k Non	Laptop Bags	TECH
Amazon Capitlal Services, Inc.	Seattle	WA	98109	6/28/2023	PO22300333	\$ 12.89	NEPPT Wheelchair Seat Belt Medical Restraints Straps Patients Cares Safety Term SpotBuy	SM PUR	Small Purchase under 10k Non	Durable Medical Equipment	FIN
Amazon Capitlal Services, Inc.	Seattle	WA	98109	6/30/2023	PO22300336	\$ 840.00	Amazon Basics 14.1-Inch Laptop and Tablet Shoulder Bag Carrying Case, Black, 24-Pack Term: Spot Buy	SM PUR	Small Purchase under 10k Non	Laptop Bags	TECH
BSB Communications Inc	Sterling Heights	MI	48314	5/8/2023	BO2230040	\$ 2,500.00	Remote Services Pre-Paid Labor Term: 04/11/2023 to 04/11/2024	C	Cooperative Purchase	BSB Pre-Paid Labor Extension - BO22290037	TECH
Burpee Man LLC	Garden City	MI	48135	4/6/2023	PO22300274	\$ 47.00	Name Plates Term: SpotBuy	SM PUR	Small Purchase under 10k Non	Board Member Name Plates	ADMIN
Burpee Man LLC	Garden City	MI	48135	6/22/2023	PO22300326	\$ 605.40	Acrylic, Glass or Crystal Optical Crystals Term: SpotBuy	SM PUR	Small Purchase under 10k Non	Awards and Board Member Nameplates	ADMIN
Burpee Man LLC	Garden City	MI	48135	6/23/2023	PO22300327	\$ 41.00	Aluminum Desk Sign Holder Term: SpotBuy	SM PUR	Small Purchase under 10k Non	Nameplate and Holders	ADMIN
Capital Marketing & Management LLC	Oak Park	MI	48237	4/10/2023	PO22300275	\$ 17,500.00	Professional Media Digital Campaign Services Term: 03/01/2023 to 09/30/2023	CS	Comparative Source	Professional Media Digital Campaign Services	ADMIN
CDW Government LLC	Vernon Hills	IL	60061	4/3/2023	PO22300272	\$ 1,948.14	Proline direct attach cable - 3.3 ft Term: Spotbuy	C	Cooperative Purchase	Nutanix Cables	TECH
CDW Government LLC	Vernon Hills	IL	60061	4/12/2023	PO22300276	\$ 1,056.40	Yealink BH72 Lite Teams USB-A Bluetooth Headset - Black Term: SpotBuy	C	Cooperative Purchase	Headsets	TECH
CDW Government LLC	Vernon Hills	IL	60061	4/14/2023	BO22390035	\$ 27,000.00	ZOHO MANAGEENGINE SVCDISK+ SUB renewal Term: 5/24/23 - 5/24/24	C	Cooperative Purchase	Zoho Manage Engine Service Desk Plus renewal	TECH
CDW Government LLC	Vernon Hills	IL	60061	5/5/2023	BO22390039	\$ 317.00	ZOHO MANAGEENGINE DT CENTRAL ENT Term: 05/05/2023 to 10/21/2023	C	Cooperative Purchase	Managen Engine Desktop Central Endpoint Tech (5 Additional) Licenses	TECH
CDW Government LLC	Vernon Hills	IL	60061	5/5/2023	PO22300286	\$ 390.00	HID ISOPROX II Card, No slot Term: Spot Buy	C	Cooperative Purchase	ID Badges	TECH
CDW Government LLC	Vernon Hills	IL	60061	5/5/2023	PO22300287	\$ 510.79	Apricorn Aegis Secure Key 3.0 - USB flash drive - 240 GB Term: Spot Buy	C	Cooperative Purchase	Encrypted USB Drives	TECH
CDW Government LLC	Vernon Hills	IL	60061	5/16/2023	BO22390040	\$ 69,211.08	Cisco Meraki Cloud Managed MS390-48UX2 - switch - 48 ports - managed - rack Term: Spot Buy	C	Cooperative Purchase	Network Equipment: Milwaukee / Woodward	TECH
CDW Government LLC	Vernon Hills	IL	60061	5/18/2023	BO22390041	\$ 10,041.75	Veeam Backup for Microsoft Office 365 - Upfront Billing Lic (renewal) Term: 05/26/2023 to 05/25/2024	C	Cooperative Purchase	Veeam Backup for Microsoft O365 License Renewal	TECH
CDW Government LLC	Vernon Hills	IL	60061	5/24/2023	PO22300296	\$ 499.39	Adobe Acrobat Pro 2020 - license - 1 user Term: Spot Buy	C	Cooperative Purchase	Adobe Acrobat Pro	TECH
CDW Government LLC	Vernon Hills	IL	60061	6/8/2023	BO22390043	\$ 21,299.30	Sophos Central Intercept X Advanced - subscription license renewal Term: 06/17/2023 to 06/16/2024	C	Cooperative Purchase	Sophos License Subscription Renewal	TECH
CDW Government LLC	Vernon Hills	IL	60061	6/14/2023	BO22390045	\$ 1,850.00	ZOHO MANAGEENGINE PSWDMGR PRO 5ADM Term: 07/07/2023 to 07/07/2024	C	Cooperative Purchase	Zoho Password Manager Pro Renewal	TECH
CDW Government LLC	Vernon Hills	IL	60061	6/14/2023	PO22300313	\$ 3,808.44	Microsoft Surface Pro 9 - Core i7 - 16 GB RAM - 512 GB SSD Term: Spot Buy Line reduce to \$1,483.02	C	Cooperative Purchase	Laptops & Headsets	TECH
CDW Government LLC	Vernon Hills	IL	60061	6/29/2023	PO22300335	\$ 1,270.00	APC Replacement Battery Cartridge #140 Term: Spot Buy	C	Cooperative Purchase	APC Replacement Battery Cartridge	TECH
Clancy, Krista	Commerce Twp	MI	48382	6/6/2023	PO22300302	\$ 12,000.00	FY 23 Krista Clancy Autism Training Term: 04/01/2023 to 09/30/2023	CS	Comparative Source	FY 23 Krista Clancy Autism Training	INTEG
Dell Marketing LP	Dallas	TX	75267	6/14/2023	PO22300314	\$ 60,750.00	Dell Latitude 7440 Term: SpotBuy	C	Cooperative Purchase	Dell Latitude 7440 (Laptops)	TECH
Detroit Youth Choir	Redford	MI	48240	4/12/2023	BO22390034	\$ 17,500.00	Professional Digital Media Campaign Services Term: 04/01/2023 to 04/01/2024	CS	Comparative Source	Professional Digital Media Campaign Services	ADMIN
Energage LLC	Exton	PA	19341	6/23/2023	BO22390048	\$ 13,884.50	Energage Insights - Annual Subscription Fee Term: 04/29/2023 to 04/28/2024	SS	Sole Source	Employee Engagement Survey	ADMIN
JW Safety Group LLC	Belleville	MI	48111	4/13/2023	PO22300277	\$ 8,000.00	FY 23 CIT Program - Wilson Term: 01/01/2023 to 09/30/2023	CS	Comparative Source	FY 23 CIT Program - Wilson	INTEG
Limitless Innovation LLC	Cement City	MI	49233	6/8/2023	PO22300308	\$ 25,000.00	FY 23 Limitless Innovations Term: 03/01/2023 to 09/30/2023			FY 23 Limitless Innovations LLC	INTEG

**DETROIT WAYNE INTEGRATED HEALTH NETWORK
BOARD ACTION**

Board Action Number: 22-58R Revised: Requisition Number:

Presented to Full Board at its Meeting on: 8/16/2023

Name of Provider: William Scotsman Inc

Contract Title: BA #22-58R - Temporary Mobile Office Units

Address where services are provided: None

Presented to Finance Committee at its meeting on: 8/2/2023

Proposed Contract Term: 7/1/2023 to 1/31/2024

Amount of Contract: \$ 241,355.61 Previous Fiscal Year: \$ 131,332.29

Program Type: Modification

Projected Number Served- Year 1: Persons Served (previous fiscal year):

Date Contract First Initiated: 3/16/2022

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

The Facilities Department previously procured mobile offices for DWIHN staff to have the ability to have access to our network and to provide such functions as mail services, printing, scanning and material/document storage while the Milwaukee building is under construction. With the numerous delays Facilities has encountered with the construction project, we are requesting an extension of the lease of our mobile offices through January 31, 2024 and an increase in the amount not to exceed \$110,023.32, bringing the total cost to not to exceed \$241,355.61.

Outstanding Quality Issues (Y/N)? If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 22/24	Annualized
Multiple	\$ 241,355.61	\$ 241,355.61

Board Action #: 22-58R

	\$	\$
Total Revenue	\$	\$

Recommendation for contract (Continue/Modify/Discontinue): Continue

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: 00000.158000.00000

In Budget (Y/N)? Y

Approved for Submittal to Board:

Eric Doeh, President/CEO

Stacie Durant, Vice President of Finance

Signature/Date:

Signature/Date:

**DETROIT WAYNE INTEGRATED HEALTH NETWORK
BOARD ACTION**

Board Action Number: 23-05R7 Revised: Requisition Number:

Presented to Full Board at its Meeting on: 8/16/2023

Name of Provider: Detroit Wayne Integrated Health Network

Contract Title: FY 2022-2023 Operating Budget

Address where services are provided: None

Presented to Finance Committee at its meeting on: 8/2/2023

Proposed Contract Term: 10/1/2022 to 9/30/2023

Amount of Contract: \$ 1,056,528,326.69 Previous Fiscal Year: \$ 927,640,119.00

Program Type: Continuation

Projected Number Served- Year 1: Persons Served (previous fiscal year):

Date Contract First Initiated: 10/1/2022

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

The Detroit Wayne Integrated Health Network is requesting Board approval to amend the FY 2023 Operating Budget as follows:

1. Certification of \$11.6 million in additional Medicaid/Healthy MI dollars to fund the indirect cost associated with Hazard Pay for Direct Care Workers (DCW) per a MDHHS Medicaid rate increase retroactive to October 1, 2022 with payments beginning May 2023 through September 2023.
2. Use of Medicaid Reserves of \$721,320 (\$516,520 and \$204,800 salary and fringes, respectively,) to correct the annual salary of 177 DWIHN union employees per the compensation salary review conducted by the Lockton Companies.

The amended FY23 Operating Budget of \$1,056,528,326.69 includes revenue of: \$21,852,710 (State General Funds); \$807,256,944 (Medicaid, DHS Incentive, Medicaid-Autism, Childrens/SED Waiver, HAB); \$9,886,123 (MI Health Link); \$143,514,218 (Healthy MI - Mental Health and Substance Abuse); \$17,686,447 (Wayne County Local Match Funds); \$4,723,521 (PA2 Funds); \$13,594,100 (State Grant Portion of OBRA, SUD); \$31,433,263.69 (Federal Grants/Federal Block Grants/SUD); \$6,041,000 (Local Grant Revenue); \$500,000 (Interest Income); and \$40,000 (Miscellaneous Revenue).

Outstanding Quality Issues (Y/N)? If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 22/23	Annualized
MULTIPLE	\$ 1,056,528,326.69	\$ 1,056,528,326.69
	\$ 0.00	\$ 0.00
Total Revenue	\$ 1,056,528,326.69	\$ 1,056,528,326.69

Recommendation for contract (Continue/Modify/Discontinue): Continue

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: MULTIPLE

In Budget (Y/N)?

Approved for Submittal to Board:

Eric Doeh, President/CEO

Stacie Durant, Vice President of Finance

Signature/Date:

Signature/Date:

Eric Doeh

Stacie Durant

Signed: Thursday, July 20, 2023

Signed: Thursday, July 20, 2023

**DETROIT WAYNE INTEGRATED HEALTH NETWORK
BOARD ACTION**

Board Action Number: 23-67R Revised: Y Requisition Number: 14,293

Presented to Full Board at its Meeting on: 8/16/2023

Name of Provider: TTEC Government Solutions LLC

Contract Title: DWIHN Call Center and Business Phone Systems

Address where services are provided: None

Presented to Finance Committee at its meeting on: 8/2/2023

Proposed Contract Term: 7/21/2023 to 11/21/2023

Amount of Contract: \$ 932,000.00 Previous Fiscal Year: \$ 125,000.00

Program Type: Modification

Projected Number Served- Year 1: Persons Served (previous fiscal year):

Date Contract First Initiated: 7/1/2023

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

This board action is requesting a time only extension for an additional four month period. The initial term ended on July 21, 2026; the amended term ends on November 21, 2026.

No Additional costs will be incurred.

Outstanding Quality Issues (Y/N)? If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 22/23	Annualized
Multiple	\$ 816,000.00	\$ 816,000.00
Capital asset account	\$ 116,000.00	\$ 116,000.00

Total Revenue	\$ 932,000.00	\$ 932,000.00
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Recommendation for contract (Continue/Modify/Discontinue): Modify

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: SEE BUDGET PAGE

In Budget (Y/N)? Y

Approved for Submittal to Board:

Eric Doeh, President/CEO

Stacie Durant, Vice President of Finance

Signature/Date:

Signature/Date:

Eric Doeh

Stacie Durant

Signed: Thursday, July 20, 2023

Signed: Thursday, July 20, 2023