



Detroit Wayne Integrated Health Network

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**Finance Committee Meeting
DWIHN Administration Building
8726 Woodward Avenue
Detroit, MI 48202
Wednesday, November 5, 2025
1:00 p.m.
AGENDA**

- I. Call to Order**
- II. Roll Call**
- III. Committee Member Remarks**
- IV. Approval of Agenda**
- V. Follow-Up Items**
 - a. Provide information on Outfront Media, their process and the additional services they provide to DWIHN.
- VI. Approval of Minutes – October 1, 2025**
- VII. Presentation of the Monthly Finance Report**
- VIII. FY 25 4th Quarter Purchasing Non-Competitive & Cooperative Report**
- IX. Unfinished Business:**

Staff Recommendations: None
- X. New Business:**

Staff Recommendations:

 - a. Board Action #21-29 (Revision 5) – Outfront Media Inc. – Social Media Outreach
- XI. Good and Welfare/Public Comment**

Members of the public are welcome to address the Board during this time for no more than two minutes. (The Board Liaison will notify the Chair when the time limit has been met.) Individuals are encouraged to identify themselves and fill out a comment card to leave with the Board liaison; however, those individuals who do not want to identify themselves may still address the Board. Issues raised during Good and Welfare/Public Comment that are of concern to the general public and may initiate an inquiry and follow-up will be responded to and may be posted to the website. Feedback will be posted within a reasonable timeframe (Information that is HIPAA-related or of a confidential nature will not be posted, but rather responded to on an individual basis).
- XII. Adjournment**

Board of Directors

Dr. Cynthia Taueg, Chairperson
Karima Bentounsi
Kevin McNamara

Jonathan C. Kinloch, Vice Chairperson
Angela Bullock
Bernard Parker

Dora Brown, Treasurer
Lynne F. Carter, MD
William Phillips

Eva Garza Dewaelsche, Secretary
Angelo Glenn
Kenya Ruth

James E. White, President and CEO



FINANCE COMMITTEE

MINUTES

OCTOBER 1, 2025

1:00 P.M.

8726 WOODWARD AVE.
DETROIT, MI 48202
(HYBRID/ZOOM)

MEETING CALLED BY	Ms. Dora Brown, Chair, called the meeting to order at 1:05 p.m.
TYPE OF MEETING	Finance Committee Meeting
FACILITATOR	Ms. Dora Brown, Chair
NOTE TAKER	Ms. Nicole Smith, Management Assistant to VP of Finance
ATTENDEES	Finance Committee Members Present: Ms. Dora Brown, Chair Mr. Kevin McNamara, Vice Chair Ms. Kenya Ruth Ms. Eva Garza Dewaelsche Mr. Bernard Parker Committee Members Attending Virtually: None Committee Members Excused: Ms. Karima Bentounsi Board Members Present: none SUD Oversight Policy Board Members Attending Virtually: none Board Members Excused: none Staff: Mr. James E. White, President and CEO; Mr. Manny Singla, Deputy Chief Executive Officer; Ms. Stacie Durant, VP of Finance; Ms. Brooke Blackwell, VP of Governmental Affairs; Ms. Yolanda Turner, VP of Legal Affairs; Ms. Monifa Gray, Associate VP of Legal Affairs; Ms. Sheree Jackson, VP of Corporate Compliance; Mr. Mike Maskey, Executive Director of Facilities; Dr. Shama Faheem, Chief Medical Officer; Ms. Grace Wolf, VP of Crisis Care; Mr. Keith Frambro, VP of Information Technology; Ms. Dayna Clark, Director of Communications; Ms. Ebony Reynolds, Executive Director of Direct Services and Ms. Nicole Smith, Management Assistant of Finance; Andrea Smith, Associate VP of Network Innovation and Community Engagement Staff Attending Virtually: Mr. Jeff White, Associate Vice President of Operations; Ms. Dhannetta Brown, Associate VP of Finance; Ms. Melinda Haner, Budget Administrator; Mr. Jody Connally, VP of Human Resources; Ms. Rai Williams, Director of Contract Management Guests: None

AGENDA TOPICS

I. Roll Call Ms. Lillian Blackshire, Board Liaison

II. Roll Call

Roll Call was taken by Ms. Lillian Blackshire, Board Liaison, and a quorum was present.

III. Committee Member Remarks

Ms. Brown, Chair, called for the Committee members' remarks. There were no remarks given by the Committee.

IV. Approval of Agenda

The Chair, Ms. Brown called for a motion on the agenda. **Motion:** It was moved by Ms. Dewaelsche and supported by Mr. Parker approval of the agenda. There were no changes or modifications requested to the agenda. **Motion carried.**

V. Follow-up Items

The Chair called for any follow-up items. Ms. Blackshire, the board's liaison, noted two items for follow-up. The first item was to provide information on Outfront Media and the additional services they provide to DWIHN. As well as provide information on the process. The second item was to provide an update on WestComm in 6 months. Both follow items are to be presented by Dayna Clark, Director of Communications at the October 2025 Full Board meeting, during the Communications Media Report.

VI. Approval of the Meeting Minutes

The Chair, Ms. Brown, called for approval of the minutes from the meeting on Wednesday, September 3, 2025. **Motion:** It was moved by Mr. McNamara and supported by Ms. Dewaelsche approval of the Finance Committee minutes from the meeting on Wednesday, September 3, 2025. There were no corrections to the minutes. **Motion carried.** Minutes accepted as presented.

VII. Presentation of the Monthly Finance Report

S. Durant, VP of Finance, presented the Monthly Finance report. A written report for the eleven months ended August 31, 2025, was provided for the record. The DWIHN Finance accomplishments and noteworthy items to report were:

MDHHS Audit Bureau is conducting a review of DWIHN for the period October 1, 2022-September 30, 2024 (2 fiscal years). Other than desktop reviews of specific grants, the department has not conducted a review of DWIHN in over 10 years when we separated from the County.

MDHHS cost settled financial status reports through September 30, 2023. They have cost settled three fiscal years during FY 2025 (2021, 2022, 2023).

Cash flow is stable and should continue to remain so throughout the year as liquidity ratio = 2.65.

Cash and investments – represent amount of cash held with three (3) investment managers, First Independence Bank, Flagstar and Huntington Bank. The increase in liquidity as compared to months prior to July is due to rate amendment #3 whereby Finance can confirm \$27 million in additional funding.

Due from other governments – comprise various local, state and federal amounts due to DWIHN. Approximately \$4.3 million in SUD block grant due from MDHHS. Approximately \$15.5 million for July and August pass- through HRA revenue.

IBNR Payable – represents incurred but not reported (IBNR) claims from the provider network; historical average claims incurred through August 31, 2025, were approximately \$863.0 million. However, actual payments were approximately \$789.5 million. The difference represents claims incurred but not reported and paid \$73.5 million.

Local grants and contracts - \$5.9 million variance due to end year entry to recognize the PBIP awarded by MDHHS in late December 2025.

Contracted services – The \$13.3 million variance in Autism expenses compared to the budget is due to increased costs. It should be noted that DWIHN received \$118.7 million in Autism revenue for the same period.

The Chair, Ms. Brown, noted that the Finance Monthly Report was received and filed.

The record reflects that Ms. Ruth joined the meeting

VIII. Unfinished Business – Staff Recommendations:

a. Board Action #26-02 (Revised) – FY 2026 DWIHN Operating Budget. Ms. S. Durant, VP of Finance, The Detroit Wayne Integrated Health Network (DWIHN), is requesting Board approval to amend the FY 2026 operating budget as follows: Decertify Block Grant revenue and related expenditures of \$68,055 for changes to the Infant & Early Child Mental Health program. Certify additional Medicaid/ ISF reserves totaling \$821,062 to cover the following expenditures: a.) Salaries and Fringes totaling \$571,062: \$14,451 – Upgrade Administrative Assistant to Communications Liaison (Communications Department); \$11,605 – Upgrade two employees to Department Administrators (Grants & Community Engagement); \$545,006 – New positions (Grants & Community Engagement); 1 Community Wellness Liaison; 2 Clinical Specialists; 1 Data Analyst; 1 Research Associate. b.) \$250,000 for medical billing claims and auditing services contract approved under Board Action 25-22. The amended FY 2026 Operating Budget consists of the following revenue: \$913,681,798 - Medicaid, DHS Incentive, Medicaid-Autism, Children's/ SED Waiver, HAB, and HRA; \$128,145,664 - Healthy MI Plan and HRA; \$3,138,061 - MI Health Link; \$21,460,901 - State General Funds; \$23,486,447 - Wayne County Local Match Funds and PBIP; \$5,313,698 - County PA2 Funds; \$54,560,198 - State Grants (MDHHS/ MDHHS SUD, OBRA); \$24,185,448 - Federal Grants (MDHHS/ MDHHS SUD, SAMHSA); \$774,875 - Local Grants; \$6,260,000 - Interest Income; \$40,000 - Miscellaneous Revenue; \$15,854,854 - Medicaid/ Local Reserves. **Motion:** It was moved by Mr. McNamara and supported by Mr. Parker approval of BA #26-02 (Revised) – FY 2026 DWIHN Operating Budget to the Full Board. There was no further discussion. **Motion carried.**

IX. New Business – Staff Recommendations:

a. Board Action 26-28 – DWIHN FY26 PA152 Waiver. Ms. S. Durant, VP of Finance, presented. DWIHN staff to request an exemption from PA 152 of 2011 (the “Act”) to permit DWIHN (i.e employer) to subsidize the healthcare coverage for the upcoming 2026 plan year for an estimated amount of \$1,768,685 based on 532 employees, which represents an estimated 87% DWIHN employer and 13% employee contribution. The aforementioned contemplates the employees bearing 95% of the 2026 plans 3.5% increase. The amount of the waiver will vary depending on the number of staff and the benefit selected; however, the percentages will remain consistent. The waiver allows DWIHN to remain competitive with the provider network in hiring for positions in a limited market. DWIHN’s administration has worked closely with Lockton, our benefits broker,

to secure quality and low-cost health care for staff. Last year, the broker requested quotes from other two health plans; however, they refused to submit an offer due to lack of a competitive rate compared to the current carrier. Therefore, despite our best efforts, the cost of medical healthcare coverage for the staff under Blue Cross Blue Shield/BCN represents the most competitive rates available. The broker did not seek other options in 2026 given the plan incurred a minimal 3.5% rate increase. According to the broker, they were experiencing double-digit increases with other organizations. Due to restrictions under the Act, 100% of amount in excess of the hard cap must be borne by employees. Approval of the board action would allow a waiver of the hard cap provision and permit DWIHN to fund the aforementioned amount above the hard cap. This Board Action must come before the Board each year prior to the open enrollment period and is not automatically extended beyond the date indicated (12/31/26). With two-thirds approval by the governing body each year, Section 8 of the Act allows the employer to exempt itself from the imposition of the hard cap. **Motion:** It was moved by Ms. Ruth and supported by Mr. McNamara for the approval of BA #26-28 – DWIHN FY26 PA152 Waiver. There was no further discussion. **Motion carried.**

X. Good and Welfare/Public Comment

The Chair read the Good and Welfare/Public Comment statement. There were no members of the public who requested to address the committee.

XI. Adjournment – There being no further business, the Chair, Ms. Brown, called for a motion to adjourn. **Motion:** It was moved by Ms. Ruth and supported by Mr. Parker to adjourn. **Motion carried.** The meeting was adjourned at 1:34 p.m.

FOLLOW-UP ITEMS	a. Ms. Brown, Chair request procurement to document vendor address location in Wayne County and not the corporate remittance address, when presenting the quarterly reports. b. Communications to provide information on what other services Outfront does for DWIHN and provide information on the process. c. Provide a 6-month update on WestComm and this will determine additional commitment.

DWIHN Division of Management and Budget

Monthly Finance Report

For the twelve months ended September 30, 2025

DWIHN Finance accomplishments and noteworthy items:

1. No financial statements to present for September 30, 2025 as audit report would serve as report.
2. In the event the RFP is awarded to the new regional governmental entity, the following are the net assets, as of September 30, 2024, and how they would be distributed:

Net Position	
Net investment in capital assets	42,168,963
Restricted:	
Restricted for substance abuse disorder PA2	9,883,957
Restricted for risk financing - Medicaid ISF	68,944,031
Restricted cash collateral	22,674,428
Restricted for opioid settlement	1,917,349
Unrestricted	74,914,776
Total net position	<u>\$ 220,503,504</u>

- A. Net investment in capital assets represents the net value of capital assets. The net asset value is calculated as the actual costs of capital assets less related debt (i.e. Flagstar). The asset would follow its intended use.
- i. Computers and software were primarily purchased for the benefit of PIHP functions however the IT department is reported as a shared department and assets purchased for the benefit of the CMHSP would be allocated through the SCA methodology consistent with the current calculations.
 - ii. 707 West Milwaukee primarily contains CMHSP functions (i.e. care center, BHUC, DOC). Therefore, the asset would follow its intended use and remain with DWIHN and DWIHN would continue making debt service payments in accordance with the construction loan agreement with Flagstar. The depreciation expense would continue to be amortized over 20 years and paid with Medicaid funds.
 - iii. (Optional) Woodward Admin Building contains PIHP functions therefore the asset **could** follow its intended use and the new PIHP **could** make capital lease payments to DWIHN for the debt service payments. It is acknowledged the loan agreement is with DWIHN therefore a capital lease agreement **could** be entered into between DWIHN and the new PIHP; and at the end of the lease term the asset would be transferred to the new PIHP. The depreciation expense would continue to be amortized over 20 years and paid with Medicaid.
 - iv. Woodward Annex was intended to serve members and although the building is currently underway for renovations, the asset would remain with DWIHN.
 - v. Ecorse and 7 Mile Care Centers contain CMHSP functions therefore the assets would remain with DWIHN. DWIHN would be responsible for any debt service related to the completion of Ecorse care center, however depreciation expense charged to Medicaid is limited to the amount of debt issued on Ecorse.
 - vi. Vehicles – grant funded relate to the SAMSA grant to purchase the mobile crisis vans. The asset will remain with DWIHN as mobile crisis is a CMHSP function.
 - vii. Office furniture and fixtures would follow the location of the assets.

- B. Restricted for substance use disorder PA2 present the COUNTY funds remitted to DWIHN. It is unclear how MDHHS will handle overall substance use disorder however there is language outlined in Public Act 500 of 2012 that states the entity must be a “department designed community mental health entity”. However, it is clear from MDHHS’ response to questions that PA2 funds **will NOT** be transferred to the new PIHP hence DWIHN would retain the funds.
- C. Restricted for risk financing – Medicaid ISF is solely the PIHP therefore the funds would be transferred to the new PIHP. It should be noted that all investment income earned from the ISF, has been tracked and reinvested back into the ISF in accordance with the PIHP contract.
- D. Restricted cash collateral no longer is restricted and were transferred to the general checking account in May 2025. These funds are currently combined with Unrestricted net assets.
- E. Restricted for Opioid settlement represents funds awarded to state, township, cities and Counties (i.e. municipal entities) related to the Opioid settlement filed against several pharmaceutical companies. DWIHN received an allocation from the special circumstances funds and therefore the funds would remain with DWIHN.
- F. Unrestricted (i.e. local funds) represent non-Medicaid and non-General funds accumulated since inception of the Authority. These funds are generated from various sources including but not limited to, **non- ISF** fund interest and county local funds. The PIHP does not generate any local funds other than the Performance Bonus Incentive Plan funds and according to DWIHN’s accounting policies, restricted funds are spent first. The unrestricted net assets will remain with DWIHN.

Refer to an excerpt below in our audited financial statements, the final FSR report submitted to MDHHS and the PIHP contract at 9/30/24:

Detroit Wayne Integrated Health Network

Notes to Financial Statements

September 30, 2024

Note 2 - Significant Accounting Policies (Continued)

When both restricted and unrestricted resources are available for use, it is DWIHN's policy to use restricted resources first and then unrestricted resources as they are needed.

MDHHS/PIHP MEDICAID MANAGED SPECIALTY SUPPORTS AND SERVICES CONCURRENT WAIVER PROGRAMS CONTRACT							
RESTRICTED FUND BALANCE ACTIVITY							
PIHP:		DETROIT WAYNE INTEGRATED HEALTH NETWORK					
FISCAL YEAR:		FY 23 / 24					
SUBMISSION TYPE:		YE Final					
SUBMISSION DATE:		2/28/2025					
1.	Restricted Fund Balance Activity	PA2	PA2 - (Risk Financing)	CCBHC Quality Based Payments (QBP)	Performance Bonus Incentive Pool (PBIP)	Performance Bonus Incentive Pool (PBIP) - (Risk Financing)	Restricted Fund Balances / Current Activity
a.	Restricted Fund Balance @ Beginning of Fiscal Year	\$ 9,330,007			\$ -		\$ 9,330,007
b.	Current Period Deposits	\$ 5,181,795			\$ 6,411,432		\$ 11,593,227
c.	Current Period Financing Medicaid						\$ -
d.	Current Period Financing SUD Non-Medicaid	\$ (4,627,845)					\$ (4,627,845)
e.	Current Period Financing Opioid Health Homes Behavioral Health						\$ -
f.	Current Period Financing Health Homes Behavioral Health						\$ -
g.	Current Period Financing Healthy MI Plan						\$ -
h.	Current Period Financing MI Health Link						\$ -
i.	Current Period Financing Behavioral Health System				\$ (6,411,432)		\$ (6,411,432)
j.	Restricted Fund Ending Balance	\$ 9,883,957		\$ -			\$ 9,883,957

b. Performance Bonus Incentive Pool (PBIP)

i. Withhold and Metrics

The State will withhold 0.75% of BHMA, BHMA-MHP, BHHMP, BHHMP-MHP, HSW-MC, CWP-MC, and SEDW-MC payments for the purpose of establishing a PBIP. Distribution of funds from the PBIP is contingent on Contractor's results from the joint metrics, the narrative report, and Contractor-only metrics available on the MDHHS reporting requirements website located at <https://www.michigan.gov/mdhhs/keep-mi-healthy/mentalhealth/reporting>.

ii. Assessment and Distribution

PBIP funding awarded to Contractor will be treated as **restricted local funding**. Restricted local funding must be utilized for the benefit of the public behavioral health system. The 0.75% PBIP withhold will be distributed as



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MEMO

Date: October 30, 2025

To: Ms. Dora Brown, Chair
Finance Committee

From: Larry Lee, Finance
Procurement Administrator

Re: 4th Quarter FY 2025 – Board Report for Procurements
Non-Competitive Under \$50,000, Emergency, Cooperative Purchasing

In accordance with DWIHN Procurement Policy (Article 2.B.1 (b) Article 2.B.2 (c) and Article 2.B.7 (g)) the attached report is being submitted for all competitive and non-competitive procurements under \$50,000 for the 4th Quarter Fiscal Year 2025 (July, August, September 2025). This report includes all cooperative purchases, including those over \$50,000, and the total of all small procurements made in this quarter.

Contracts over \$50,000 are not included individually, as those procurements were previously approved by the Board via a Board Action, nor any other procurements previously approved per an approved Board Action. Additionally, the report shows “PO” (Purchase Orders) and “BO” (Blanket Orders). A “PO” is a one-year contract that expires at the end of the fiscal year, whereas a “BO” is a multi-year or crossing fiscal years contract.

Please feel free to contact me if you have any questions.

Attachment

Board of Directors

Dr. Cynthia Taueg, Chairperson
Karima Bentounsi
Kevin McNamara

Jonathan C. Kinloch, Vice Chairperson
Angela Bullock
Bernard Parker

Dora Brown, Treasurer
Lynne F. Carter, MD
William Phillips

Eva Garza Dewaelsche, Secretary
Angelo Glenn
Kenya Ruth

James E. White, President and CEO



Vendor Name	City	State	Zip Code	Document Date	PO Number	Subtotal	Item Description	Comment ID	Description	DepartmentId
4 Imprint	Oshkosh	WI	54901	7/28/2025	PO22500397	\$ 4,172.83	tan ball caps for agency pinic	Small Purchase	Tan Ballcaps for Pinic	ADMIN
4 Imprint	Oshkosh	WI	54901	7/31/2025	PO22500404	\$ 15,305.80	Outreach Promo items	Quotes	Outreach promo items	ADMIN
4 Imprint	Oshkosh	WI	54901	8/18/2025	PO22500425	\$ 4,116.80	WAM 2025 Berkley Bucket Hat	Small Purchase	WAM 2025 Berkley Bucket Hat	CUSTOMER
4 Imprint	Oshkosh	WI	54901	9/5/2025	PO22500435	\$ 1,381.61	T-shirts and polo shirts for DOC	Small Purchase	T-shirts and polo shirts for DOC	ADMIN
4 Imprint	Oshkosh	WI	54901	9/12/2025	PO22500438	\$ 9,561.71	FY 25 4 Imprint	Small Purchase	FY25 4Imprint - Senior Wellness	INTEG
Adapt Technologies I	South Haven	MI	49090	7/30/2025	PO22500400	\$ 3,271.45	Durable Medical Equipment	Small Purchase	Durable Medical Equipment	FIN
Alkebu-lan	Detroit	MI	48213	8/11/2025	PO22500418	\$ 25,000.00	STOP Horsing Around Equine Therapy Program	Sole Source	Stop Horsing Around Equine Therapy Prc	ADMIN
Amazon Capital Serv	Seattle	WA	98109	8/6/2025	PO22500414	\$ 31.99	Vertintong 3 Pieces Water Timer Bomb with 150 Balloons Water Toy for Summer Outdoor Pool Beach Activ	Cooperative	Items for DWIHN Summer Gathering	ADMIN
Amazon Capital Serv	Seattle	WA	98109	8/11/2025	PO22500419	\$ 1,890.96	Fans for DWIHN Staff Summer Gathering	Cooperative	Fans for DWIHN Staff Summer Gathering	ADMIN
Amazon Capital Serv	Seattle	WA	98109	8/12/2025	PO22500420	\$ 262.88	Items for Strategic Operations setup at Staff Summer Gathering	Cooperative	Items for Strategic Operations setup at St	ADMIN
Amazon Capital Serv	Seattle	WA	98109	8/12/2025	PO22500421	\$ 206.57	Items for Strategic Operations setup at Staff Appreciation Gathering	Cooperative	Items for Strategic Operations setup at St	ADMIN
Amazon Capital Serv	Seattle	WA	98109	8/29/2025	PO22500430	\$ 111.75	Outpatient Clinic Supplies	Cooperative	Outpatient Clinic Supplies	CRISIS
Amazon Capital Serv	Seattle	WA	98109	8/29/2025	PO22500431	\$ 894.92	Crisis Care Center Supplies # 1	Cooperative	Crisis Care Center Supplies # 1	CRISIS
Amazon Capital Serv	Seattle	WA	98109	9/3/2025	PO22500432	\$ 826.62	Crisis Care Center Supplies # 2	Cooperative	Crisis Care Center Supplies # 2	CRISIS
Amazon Capital Serv	Seattle	WA	98109	9/11/2025	PO22500439	\$ 236.21	Camera Equipment for Communications	Cooperative	Camera Equipment for Communications	ADMIN
Amazon Capital Serv	Seattle	WA	98109	9/17/2025	PO22500446	\$ 815.92	EVERSUPPLY Enclosed Bulletin Board Lockable Display Case Message Board with Locking Door for Indoor,	Cooperative	Crisis Care Center Supplies	CRISIS

Amazon Capital Serv Seattle	WA	98109	9/26/2025	PO22500450	\$	1,022.71	Crisis Care Center Supplies	Cooperative	Crisis Care Center Supplies	CRISIS	
Beasley Media Group Ferndale	MI	48220	8/8/2025	PO22500417	\$	40,000.00	FY 25 Beasley Media Term: 10/1/2024-9/30/2025 BA 25 07	Comparable Source	FY 25 Beasley Media	INTEG	
Bianco Tours	Taylor	MI	48180	8/18/2025	PO22500426	\$	1,519.00	WAM 2025	Small Purchase	WAM 2025	CUSTOMER
Burpee Man LLC	Garden City	MI	48135	7/17/2025	PO22500389	\$	2,360.00	Shining Star Awards	Small Purchase	Shining Star Awards	ADMIN
Burpee Man LLC	Garden City	MI	48135	7/17/2025	PO22500390	\$	1,495.00	Save Lives Opioid Pins	Small Purchase	Save Lives Pins- Opioid	ADMIN
Burpee Man LLC	Garden City	MI	48135	7/17/2025	PO22500391	\$	38.40	Retirement Plaque for Gary Herman	Small Purchase	Retirement Plaque for Gary Herman	ADMIN
Burpee Man LLC	Garden City	MI	48135	7/18/2025	PO22500392	\$	53.40	Retirement plaque for Judy Davis	Small Purchase	retirement plaque for Judy Davis	ADMIN
Burpee Man LLC	Garden City	MI	48135	7/21/2025	PO22500393	\$	88.40	Award for CEO of Huntington Place-Bank for donation	Small Purchase	Award for CEO of Hunting Place	ADMIN
Burpee Man LLC	Garden City	MI	48135	7/30/2025	PO22500401	\$	4,230.00	Lapel pins for CIT FY25 Burpee Man LLC	Small Purchase	Lapel pins for CIT FY25 Burpee Man LLC	INTEG
Crain Communicator Detroit	MI	48207	8/1/2025	PO22500407	\$	3,300.00	Crain's ad on Notable Nonprofit Board Members page	Comparable Source	Crain's ad on Notable Nonprofit Board M	ADMIN	
Crain Communicator Detroit	MI	48207	8/6/2025	PO22500416	\$	3,300.00	Crain's Ad - Notable Leader Page INV#CD90131	Comparable Source	Crain's Ad - Notable Leader Page	ADMIN	
Detroit 7 Mile Proper Birmingham	MI	48009	9/17/2025	PO22500447	\$	18,982.60	DWIHN's share of 7 Mile general maint/improvs, utilities, landscaping Term: 10/1/2024 - 12/31/2025	Quotes	DWIHN's share of 7 Mile general maint/ir	FACILITIES	
Detroit Spectrum Pair Warren	MI	48088	8/29/2025	PO22500429	\$	3,627.00	Painting upgrades on the 3rd Floor at Milwaukee Care Center Term: 07/17/2025-09/30/2025	Small Purchase	Painting upgrades on the 3rd Floor at Mil	FACILITIES	
Hall, Cynthia	Farmington Hills	MI	48334	8/19/2025	PO22500427	\$	5,200.00	WAM 2025 Food Vendor	Small Purchase	WAM 2025 Food Vendor	CUSTOMER
Hamtramck Review	Hamtramck	MI	48212	8/5/2025	PO22500410	\$	2,200.00	Southeast Michigan Perinatal Quality Improvement Coalition (SEMPQIC) Grant Marketing Campaign.Term:	Comparable Source	SEMPQIC GRANT - Hamtramck Review	CHILD
Interior Environments Novi	MI	48374	8/12/2025	PO22500422	\$	57,960.11	Recliners for crisis center Term:08/05/2025-11/30/2025	Cooperative	Purchase recliners for the crisis center	FACILITIES	

Latino Press, Inc	Detroit	MI	48210	8/5/2025	PO22500411	\$ 2,500.00	Southeast Michigan Perinatal Quality Improvement Coalition (SEMPQIC) Grant Marketing Campaign.Term:	Comparable Source	SEMPQIC GRANT - LATINO PRESS	CHILD
MaintainX Inc	Miami	FL	33179-3899	7/31/2025	BO22590061	\$ 13,502.28	Computerized maintenance management system (CMMS) Term: 12-month Sub ending 6/30/2026	Quotes	Computerized maintenance management	FACILITIES
Michigan Chronicle P	Detroit	Mi	48226	8/5/2025	PO22500413	\$ 5,125.00	Southeast Michigan Perinatal Quality Improvement Coalition (SEMPQIC) Grant Marketing Campaign.Term:	Comparable Source	SEMPQIC GRANT- MICHIGAN CHRONICL	CHILD
Midwest Patient Lifts	Bay City	MI	48706	9/25/2025	PO22500449	\$ 23,260.00	Environmental Modofication Term:10/1/2024-9/30/2025	Quotes	Environmental Modification	FIN
Payne, Broder & Foss	Bingham Farms	MI	48025	7/31/2025	PO22500403	\$ 49,950.00	Payment for Fossee Term: 1/15/2025 to 9/30/2025	Comparable Source	Payment for Payne, Broder & Fossee	LEGAL
Prabhu Company,LLC	Dearborn Heights	MI	48127	7/31/2025	PO22500406	\$ 217.62	A frame signs with inserts for DWIHN annual meeting and other events	Small Purchase	Large A frame sign for DWIHN Annual M	ADMIN
President and Fellows	Cambridge	MA	02138	8/28/2025	BO22590068	\$ 48,000.00	Harvard Business School Online Term; 9/1/2025 to 8/31/2026	Comparable Source	Harvard Business School Online	ADMIN
R.A. Rush Plumbing & Temperance		MI	48182	9/16/2025	PO22500445	\$ 6,995.00	Backflow replacement for 707 W. Milwaukee	Small Purchase	Backflow replacement for 707 W. Milwaukee	FACILITIES
Rain Tree Production:	Riverview	MI	48193	8/5/2025	PO22500408	\$ 1,000.00	Face Painting for agency picnic 2025 5 hours of service	Small Purchase	Face painting for agency picnic	ADMIN
Real Solutions RS LLC	Grosse Pointe Park	MI	48230	7/31/2025	PO22500405	\$ 24,000.00	Social Media and Influencer Metro Detroit Times Term: 7/1/2025-9/30/2025	Comparable Source	Social Media outreach	ADMIN
Rue, Erin	Dearborn	MI	48128	8/19/2025	PO22500428	\$ 875.00	5 hours of DJ services for agency picnic	Small Purchase	DJ for agency pinic	ADMIN
Savs Welding Service:	Detroit	MI	48217	9/8/2025	PO22500436	\$ 5,440.00	Basketball Hoop installation in the CFCU outside recreation area	Small Purchase	Basketball Hoop installation in the CFCU recreation outside area	FACILITIES
Savvy Advertising Sol	Grosse Pointe Farms	MI	48236	7/29/2025	PO22500399	\$ 1,203.33	Extra Large Yard Games for agency events	Small Purchase	Extra Large Yard Games	ADMIN
Savvy Advertising Sol	Grosse Pointe Farms	MI	48236	9/3/2025	PO22500434	\$ 1,677.54	3000 plastic bags with full color logo for DWIHN and DOC	Small Purchase	Plastic bags for community outreach with DWIHN/DOC Logos	ADMIN
The American Registr	Deerfield Beach	FL	33442	9/16/2025	PO22500443	\$ 283.00	Top Workplace Acrylic Plaque 2024	Small Purchase	Top Work Place Plaque	ADMIN
The Arab American N	Dearborn	MI	48126	8/5/2025	PO22500409	\$ 2,240.00	Southeast Michigan Perinatal Quality Improvement Coalition (SEMPQIC) Grant Marketing Campaign.Term:	Comparable Source	SEMPQIC GRANT - The Arab American News	CHILD

Westcomm Inc	Indianapolis	IN	46250	8/5/2025	PO22500412	\$	500.00	(SEMPQIC) Grant Marketing Campaign.Term: 05/01/2025 to 08/30/2025	Comparable Source	SEMPQIC GRANT - WESTCOMM	CHILD
Your Look Logos	Wyandotte	MI	48192	9/11/2025	PO22500437	\$	100.00	Microphone Flags for Communications Department- Community Outreach	Small Purchase	microphone flags	ADMIN

Contract	
Percentage	
Wayne County -	9.00
Out County -	91.00
	100.00
Funding	
Percentage w/o IT	
Wayne County -	22.00
Out County -	78.00
	100.00

Total	\$	972,502.32
WC Total	\$	87,962.69
IT Total	\$	572,168.91

**DETROIT WAYNE INTEGRATED HEALTH NETWORK
BOARD ACTION**

Board Action Number: 21-29R5 Revised: N Requisition Number:

Presented to Full Board at its Meeting on: 11/19/2025

Name of Provider: Outfront Media Inc.

Contract Title: Outfront Inc - Social Media Outreach

Address where services are provided: None

Presented to Finance Committee at its meeting on: 11/5/2025

Proposed Contract Term: 10/1/2025 to 9/30/2027

Amount of Contract: \$ 1,288,509.50 Previous Fiscal Year: \$ 1,022,601.00

Program Type: Continuation

Projected Number Served- Year 1: Persons Served (previous fiscal year):

Date Contract First Initiated: 10/15/2020

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

DWIHN Administration is requesting approval to exercise the second two-year renewal option with Outfront Media for Community Outreach, which was originally approved under Board Action #21-29.

This agreement allows DWIHN and Outfront Media to continue high quality and impactful messaging regarding our services in and around Metro Detroit and Wayne County, including educational information, services, SUD services, etc.

The **not-to-exceed cost for two years totals \$245,208.50**, with Year 1 at a cost of \$108,262.50 and Year 2 at \$136,946.00. **Contract terms are October 1, 2025 to September 30, 2027.**

This brings the total contract not to exceed amount to \$1,288,509.50.

Outstanding Quality Issues (Y/N)? If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 25/26	Annualized
Multiple	\$ 1,288,509.50	\$ 1,288,509.50
	\$	\$
Total Revenue	\$	\$

Recommendation for contract (Continue/Modify/Discontinue): Continue

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: 64910.902000.00000

In Budget (Y/N)? Y

Approved for Submittal to Board:

James White, Chief Executive Officer

Stacie Durant, Vice President of Finance

Signature/Date:

Signature/Date:

J a m e s W h i t e

Stacie Durant

Signed: Tuesday, November 4, 2025

Signed: Friday, October 31, 2025