

Detroit Wayne Integrated Health Network

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Finance Committee Meeting
DWIHN Administration Building
8726 Woodward Avenue
1st Floor Boardroom
Detroit, MI 48202
Wednesday, May 1, 2024
1:00 p.m.
AGENDA

- I. Call to Order
- II. Roll Call
- III. Committee Member Remarks
- IV. Approval of Agenda
- V. Follow-Up Items
- VI. Approval of Minutes March 6, 2024 & April 3, 2024
- VII. Presentation of FY23 Financial Statement, Single Audit and Compliance Examination Reports Plante Moran
- VIII. Presentation of the Monthly Finance Report
- IX. FY24 2nd Quarter Board Purchasing Report for Non-Competitive under \$50,000 and all Cooperative Purchasing
- X. Unfinished Business:

Staff Recommendations:

- a. Board Action 24-07(Revision 5) FY 2023-2024 DWIHN Operating Budget
- b. Board Action 24-18 (Revised) PCE MHWIN Additional Modules
- XI. New Business:

Staff Recommendations: None

Board of Directors



XII. Good and Welfare/Public Comment

Members of the public are welcome to address the Board during this time for no more than two minutes. (The Board Liaison will notify the Chair when the time limit has been met.) Individuals are encouraged to identify themselves and fill out a comment card to leave with the Board liaison; however, those individuals that do not want to identify themselves may still address the Board. Issues raised during Good and Welfare/Public Comment that are of concern to the general public and may initiate an inquiry and follow-up will be responded to and may be posted to the website. Feedback will be posted within a reasonable timeframe (information that is HIPAA related or of a confidential nature will not be posted but rather responded to on an individual basis).

XIII. Adjournment

FINANCE COMMITTEE

MINUTES

MARCH 6, 2024

1:00 P.M.

3071 W. GRAND BLVD. DETROIT, MI 48202 (HYBRID/ZOOM)

MEETING

Ms. Dora Brown, Chair called the meeting to order at 1:07 p.m.

CALLED BY

TYPE OF MEETING

Finance Committee Meeting

FACILITATOR

Ms. Dora Brown, Chair

NOTE TAKER

Ms. Nicole Smith, Finance Management Assistant

Finance Committee Members Present:

Ms. Dora Brown, Chair

Mr. Kevin McNamara, Vice Chair

Ms. Karima Bentounsi Ms. Eva Garza Dewaelsche

Mr. Angelo Glenn

Committee Members Excused: None

Board Members Present:

Mr. Jonathan Kinloch

SUD Oversight Policy Board Members Attending Virtually:

Mr. Thomas Adams

ATTENDEES

Board Members Excused: None

Staff: Ms. Stacie Durant, VP of Finance; Mr. Eric Doeh, President; Mr. Manny Singla, Executive VP of Operations; Dr. Shama Faheem, Chief Medical Officer; Ms. Monifa Gray, Associate VP of Legal Affairs; Ms. Sheree Jackson, VP of Corporate Compliance; Ms. Brooke Blackwell, VP of Governmental Affairs and Chief of Staff; Mr. Keith Frambro, Associate VP of IT Services; Mr. Jody Connally, VP of Human Resources, Mike Maskey, VP of Facilities, Monifa Grey, Assoc. VP of Legal Affairs; Tiffany Devon, Director of Communications

Staff Attending Virtually: Dhannetta Brown, Assoc. VP of Finance; Jean Mira,

Procurement Administrator

Guests: None

AGENDA TOPICS

I. Roll Call

Ms. Lillian Blackshire, Board Liaison

II. Roll Call

Roll Call was taken by Ms. Lillian M. Blackshire, Board Liaison and a quorum was present.

III. Committee Member Remarks

Ms. Brown, Chair called for Committee member remarks. There were no committee remarks.

IV. Approval of Agenda

The Chair, Ms. Brown called for a motion on the agenda. There were no changes or modifications requested to the agenda. **Motion:** It was moved by Mr. Glenn and supported by Ms. Bentounsi approval of the agenda. **Motion carried.**

V. Follow-up Items:

The Chair called for follow-up items; it was noted by the Board Liaison Ms. Blackshire that the follow-up items had been completed as the agreement outlining the use of the funds from the opioid settlement had been sent to the board.

VI. Approval of the Meeting Minutes

The Chair, Ms. Brown called for a motion on the Finance Committee minutes from the meeting on Wednesday, February 7, 2024. **Motion:** It was moved by Mr. Glenn and supported by Ms. Garza Dewaelsche approval of the Finance Committee minutes from the meeting of Wednesday, February 7, 2024. There were no corrections to the minutes. **Motion carried.** Minutes accepted as presented.

VII. Presentation of the Monthly Finance Report

S. Durant, VP of Finance presented the Monthly Finance report. A written report for the twelve months ended January 31, 2024, was provided for the record. The DWIHN Finance accomplishments and noteworthy items to report were:

DWIHN submitted the fiscal year ended September 30, 2023 Financial Status Report (FSR) due to MDHHS on February 29, 2024. The following is a summary of the fiscal year results:

Medicaid savings carried over to fiscal year 2024 - \$32,492,867; maximum allowed \$46.2 million; Deposit to Medicaid Internal Service Fund - \$8,200,000; total ISF balance \$69,301,008 (maximum allowed); General fund overspend - \$171,868; Reallocated \$1.2 million SUD block expenses between various SUD grants to expend all grants funds except Pregnant & Postpartum Women's (PPW) - \$143,000 out of \$271,500 remained unspent. PA2 balance \$9,330,007, an increase of \$1.5 million compared to prior year. Discussion ensued regarding the death benefit and the adjusted amounts that will be paid in March and June.

Cash and Investments – comprise of funds held by three (3) investment managers, First Independence CDARS, Comerica, Huntington Bank, and Flagstar accounts. This amount includes the \$21.9 million cash held in collateral for the two building loans.

Due from other governments – comprise various local, state, and federal amounts due to DWIHN. Approximately \$6.0 million in SUD and MH block grant due from MDHHS. Approximately \$10.5 million for 1st quarter and January 2024 pass- through HRA revenue. Finally, \$9.5 million due from MDHHS related to FY23 PBIP and CCBHC cost settlement.

Accounts receivable/Allowance - Accounts receivable consist of approximately \$3.8 million is due from ICO's for reimbursement of state facility costs paid by DWIHN. The remaining balance Wayne County 1st quarter PA2 for \$500,000; amounts due from various providers \$1.5 million.

IBNR Payable – represents incurred but not reported (IBNR) claims from the provider network; historical average claims incurred through January 31, 2024, was approximately \$289.1 million however actual payments were approximately \$219.2 million. The difference represents claims incurred but not reported and paid of \$69.9 million.

Due to other governments – includes \$4.6 million due to MDHHS for death recoupment. In addition, there is approximately \$1.4 million payable to MDHHS for state hospitals and \$950,000 one-month IPA tax payment.

State grants and contracts—The variance relates primarily to Medicaid funding received in excess of budget (\$26.5mm) however refer to letter G as expenses are \$23.1 million higher than budget. The net amount of revenue/expenses are within budget.

SUD, Autism, Children, Adults and IDD services - \$23.1 million variance in excess of budget is due to timing.

Discussion ensued regarding the net investments in capital assets; the ISF; restricted cash collateral; unrestricted funds and bond uses. There was no further discussion. The Chair, Ms. Brown, noted the Finance Monthly Report was received and filed.

VIII. 1st Quarter FY24 Board Report for Procurement Non-Competitive under \$50,000K and all Cooperative Purchasing

The 1st Quarter FY24 Procurement Report was presented by Ms. J. Mira, Procurement Administrator. The written report was provided to the Finance Committee and was included in the agenda packet for informational purposes. Noteworthy information includes purchasing percentages: Contract Percentage for Wayne County is 6.2% and Out of County is 93.98%; Funding Percentage w/o IT for Wayne County is 27.98% and Out of County is 72.02%. Amounts include Total under 50K or Cooperative purchasing total is \$941,073.08 Wayne County is \$56,670.05; the IT total is \$738,500.13 There was no further discussion. The FY24 1st Quarter Procurement Report was received and filed.

IV. Unfinished Business - Staff Recommendations:

a. Board Action #21-29 (Revision 2) – Billboard Management Outreach – OutFront Media. Ms. T. Devon, Director of Communications reported. DWIHN Communications is requesting a correction to previously approved BA #21-29R. The amount requested and approved was \$115,000 per year for two years, for a total of \$230,000. The correct amount is \$135,000 for two years, for a total of \$270,000. This correction will add an additional \$40,000 to the contract. The contract term will not change and is October 18, 2023 to September 30, 2025. The total contract amount is not to exceed \$1,020,000. The Chair called for a motion. Motion: It was moved by Ms. Bentounsi and supported by Ms. Garza Dewaelsche approval of BA #21-29 (Revision 2) to Full Board. There was no further discussion. Motion carried.

b. Board Action #24-07 (Revision 4) – FY 2023-2024 DWIHN Operating Budget. Ms. S. Durant, Vice President of Finance reporting. Board approval is requested to certify additional revenues totaling \$2,874,361 and authorize expenditures of a like amount as noted below:

MDHHS FY 2023 carryover funding for Behavioral Health Services (BHS) totaling \$75,083: \$13,621 for Native Americans BHS; \$50,256 for Hispanic BHS, and \$11,206 for Vietnam Veterans BHS

Additional \$1,000,000 of funding added to our COVTD Treatment Project for provider stabilization in Opioid settlement funds totaling \$1,728,225 for fiscal years ended 2023 and 2024.

The board action also includes the use of \$71,053 of Medicaid Reserve funds to support the following changes to salaries and benefits: Salary/fringe increase for Mobile Crisis Director - \$20,659, Salary/fringe increase for Mobile Crisis Office Manager - \$11,557; Upgrade Director of Clinical Services to Vice President of Direct Clinical Services - \$38,837; Six

Direct Services clinical positions under-budgeted in error - \$143,561; New Direct Services Administrator position - \$165,41.00. There was no further discussion. **Motion carried.**

X. New Business - Staff Recommendations:

A. Board Action #24-58 – Accounting System Maintenance and Support (The TM Group) Mr. C. Harding, Financial Systems Administrator reporting. The board action is requesting the approval to exercise a two year extension of our contract with the TM Group to provide system support services for our Microsoft Dynamics GP enterprise resource planning system, handling our accounting, purchasing and payment responsibilities among other things. In addition to providing technical support services, the TM Group will also be responsible for making our annual maintenance payments. The 3 year contract consists of Licenses and software (pass through to Microsoft) \$66,857 and Consulting support \$44,650. The initial contract totaling \$43,639 was procured via a competitive purchase under \$50,000 for the period of April 1, 2023 through March 31, 2024. The two year contract extension runs from April 1, 2024 through March 31, 2026 with a cost of \$67,867. This brings the total contract amount not to exceed \$111,506.00 through March 31, 2026. The Chair called for a motion. Motion: It was moved by Ms. Garza Dewaelsche and supported by Ms. Bentounsi approval of BA #24-52 to Full Board. There was no further discussion. Motion carried.

XI. Good and Welfare/Public Comment – The Chair read the Good and Welfare/Public Comment statement. There were no members of the public requesting to address the committee.

XII. Adjournment – There being no further business; The Chair, Ms. Brown called for a motion to adjourn. Motion: It was moved by Mr. McNamara and supported by Mr. Glenn to adjourn the meeting. Motion carried. The meeting was adjourned at 1:45 p.m.

FOLLOW-UP ITEMS

A. Report on the number of SUD Prevention providers that will receive stability payments.

- S. Durant

FINANCE COMMITTEE

MINUTES

APRIL 3, 2024

1:10 P.M.

8726 WOODWARD AVE. DETROIT, MI 48202 (HYBRID/ZOOM)

MEETING CALLED BY Ms. Dora Brown, Chair called the meeting to order at 1:03 p.m.

TYPE OF MEETING

Finance Committee Meeting

FACILITATOR

Ms. Dora Brown, Chair

NOTE TAKER

Ms. Nicole Smith, Finance Management Assistant

Finance Committee Members Present:

Ms. Dora Brown, Chair

Mr. Kevin McNamara, Vice Chair

Committee Members Excused:

Ms. Karima Bentounsi Ms. Eva Garza Dewaelsche

Mr. Angelo Glenn

Board Members Present:

Mr. Jonathan Kinloch joined the meeting at 1:20pm

SUD Oversight Policy Board Members Attending Virtually: None

ATTENDEES

Board Members Excused: None

Staff: Ms. Stacie Durant, VP of Finance; Mr. Eric Doeh, President and CEO; Mr. Manny Singla, Executive VP of Operations; Dr. Shama Faheem, Chief Medical Officer; Ms. Monifa Gray, Associate VP of Legal Affairs; Ms. Sheree Jackson, VP of Corporate Compliance; Ms. Brooke Blackwell, VP of Governmental Affairs and Chief of Staff; Mr. Keith Frambro, Associate VP of IT Services; Mr. Jody Connally, VP of Human Resources, Mike Maskey, VP of Facilities; and Tiffany Devon, Director of

Communications

Staff Attending Virtually: Dhannetta Brown, Assoc. VP of Finance

Guests: None

AGENDA TOPICS

I. Roll Call

Ms. Lillian Blackshire, Board Liaison

II. Roll Call

Roll Call was taken by Ms. Lillian M. Blackshire, Board Liaison and a quorum was not present.

III. Committee Member Remarks

Ms. Brown, Chair called for Committee member remarks. There were no committee remarks.

IV. Approval of Agenda

The Chair, Ms. Brown noted that because there was no quorum the agenda could not be approved and the meeting would be held as informational and will follow the agenda. Motion: There was no motion called for approval of the agenda.

V. Follow-up Items

The Chair called for any follow-up items, there were no follow-up items.

VI. Approval of the Meeting Minutes

The Chair, Ms. Brown deferred Finance Committee approval of the minutes from the meeting on Wednesday, March 6, 2024 to the next scheduled Finance Committee meeting as there was no quorum.

VII. Presentation of the Monthly Finance Report

S. Durant, VP of Finance presented the Monthly Finance report. A written report for the five months ended February 29, 2024, was provided for the record. The DWIHN Finance accomplishments and noteworthy items to report were:

DWIHN opened a separate Flagstar checking account to facilitate the ItraFi Cash Service (ICS) agreement whereby the cash is sweep daily to a FDIC insured amount. The funds are 100% FDIC insured and allow protection of the large cash balance held at Flagstar. Approximately \$30 million will be held in the "normal" depositary account to manage the monthly average operating inflows and outflows of cash due to timing of deposits. Discussion ensued regarding the ItraFi Service agreement; how it works and the interest rates.

In accordance with loan agreements, Flagstar has begun its appraisal of the two buildings to convert the loan based on 75% of the appraised value. At such time, the \$21 million held in the cash collateral account will be released and deposited into the ICS account.

MDHHS will be increasing rates threefold: (1) Overtime related to hazard pay included in the base wages for workers (\$.16/hr.); (2) Disenrollment assumptions were understated; and (3) DAB enrollment population declined. Total funds disbursed \$116 million; DWIHN estimates to receive 20% or \$23 million. Payment will be disbursed April – September 2024. It should be noted that in March 2023, DWIHN retroactively increased rates by \$1.00/hr. for overtime and other costs related to hazard pay.

Attached is the final spending of General Fund for fiscal year September 30, 2023. Discussion ensued regarding spenddown and continuing to advocate for General fund dollars. Commissioner Kinloch gave kudos to Administration on a fine job with the finances. Discussion ensued regarding the balance sheet and income statement.

DWIHN three financial audits are complete and Plante Moran will present the reports at the May Finance committee meeting.

Cash and Investments – comprise of funds held by three (3) investment managers, First Independence CDARS, Comerica, Huntington Bank, and Flagstar accounts. This amount includes the \$21.9 million cash held in collateral for the two building loans.

Due from other governments – comprise various local, state and federal amounts due to DWIHN. Approximately \$7.0 million in SUD and MH block grant due from MDHHS. Approximately \$13.3 million for 1st quarter and January and February 2024 pass- through HRA revenue. Finally, \$9.5 million due from MDHHS related to FY23 PBIP and CCBHC cost settlement.

Accounts receivable/Allowance - Accounts receivable consist of approximately \$3.8 million is due from ICO's for reimbursement of state facility costs paid by DWIHN. Approximately \$1.4 million for estimated 2nd quarter PA2 and the remaining balance Wayne County 1st quarter actual PA2 for \$500,000; amounts due from various providers \$1.5 million.

IBNR Payable – represents incurred but not reported (IBNR) claims from the provider network; historical average claims incurred through February 29, 2024, was approximately \$360.7 million however actual payments were approximately \$298.1 million. The difference represents claims incurred but not reported and paid of \$62.6 million.

Due to other governments – includes \$4.6 million due to MDHHS for death recoupment. In addition, there is approximately \$1.7 million payable to MDHHS for state hospitals and \$1.9 million two-month IPA tax payment. MDHHS will be reducing the March and June payment by \$4.6 million for the death audit recoupment.

State grants and contracts—The variance relates primarily to Medicaid funding received more than budget (\$30.8mm) however refer to letter "G" as expenses are \$26.0 million higher than budget. The net amount of revenue/expenses are within budget. MDHHS will be reducing the March and June payment by \$4.6 million for the death audit recoupment.

Autism, Children, Adults, and IDD services - \$26.0 million variance more than budget is due to timing and increased expenses as compared to budget.

The Chair, Ms. Brown, noted the Finance Monthly Report was received and filed.

VIII. Unfinished Business - Staff Recommendations: None

IX. New Business - Staff Recommendations: None

XI. Good and Welfare/Public Comment – The Chair read the Good and Welfare/Public Comment statement. There were no members of the public requesting to address the committee.

XII. Adjournment – There being no further business; The Chair, Ms. Brown called for a motion to adjourn. Motion carried. The meeting was adjourned at 1:35 p.m.

FOLLOW-UP ITEMS

None

DWIHN Division of Management and Budget Monthly Finance Report For the six months ended March 31, 2024

DWIHN Finance accomplishments and noteworthy items:

Nothing to report.

Financial analysis- (refer to Authority balance sheet and income statement)

 Cash flow is very stable and should continue to remain strong throughout the year as liquidity ratio = 2.48.

		MAY										
DWIHN	2.66	2.72	3.07	2.56	2.53	2.53	2.44	2.44	2.35	2.66	2.72	2.48

- (A) Cash and Investments comprise of funds held by three (3) investment managers, First Independence CDARS, Comerica, Huntington Bank, and Flagstar accounts. This amount includes the \$21.9 million cash held in collateral for the two building loans.
- (B) Due from other governments comprise various local, state and federal amounts due to DWIHN. Approximately \$10.0 million in SUD and MH block grant due from MDHHS. Approximately \$22.9 million for 1st and 2nd quarter pass- through HRA revenue. Finally, \$9.5 million due from MDHHS related to FY23 PBIP and CCBHC cost settlement.
- (C) Accounts receivable/Allowance Accounts receivable consist of approximately \$3.8 million is due from ICO's for reimbursement of state facility costs paid by DWIHN. Approximately \$2.6 million for estimated 2nd quarter PA2 and the remaining balance Wayne County 1st quarter actual PA2 for \$500,000 in addition to \$1.5 million for the WC match payment for March 2024; amounts due from various providers \$1.3 million.
- (D) IBNR Payable represents incurred but not reported (IBNR) claims from the provider network; historical average claims incurred through March 31, 2024, was approximately \$429.9 million however actual payments were approximately \$370.5 million. The difference represents claims incurred but not reported and paid of \$59.4 million.
- (E) Due to other governments includes \$1.1 million due to MDHHS for death recoupment. In addition, there is approximately \$2.0 million payable to MDHHS for state hospitals and \$2.9 million 2nd quarter IPA tax payment. MDHHS reduced the March payment by \$3.5 million and will reduce the June payment for the remaining balance for the death audit recoupment.
- (F) State grants and contracts—The variance relates primarily to Medicaid funding received more than budget (\$39 mm) however refer to letter "G" as expenses are \$42.9 million higher than budget. The net amount of revenue/expenses are within budget.
- (G) Autism, Children, Adults, and IDD services \$42.9 million variance more than budget is due to timing and increased expenses as compared to budget.

DETROIT WAYNE INTEGRATED HEALTH NETWORK

Statement of Net Position As of March 31, 2024

Assets

Cash and investments Investments in Internal Service Fund	\$	185,694,060 72,566,860	A A
Receivables Due from other governmental units		43,324,696	В
Accounts receivable		9,556,805	С
Less: allowance for uncollectible		(73,424)	
Prepayments and deposits		369,098	
Total current assets		311,438,095	
Capital assets, net of accumulated depreciation		54,380,093	
Total Assets	\$	365,818,188	
Liabilities and Net Position			
Liabilities			
Accounts payable	\$	33,707,377	_
IBNR Payable		59,409,294	D
Due to Wayne County		612,959	_
Due to other governments		6,085,504	E
Accrued wages and benefits		1,347,461	
Unearned revenue		734,558	
Accrued compensated balances		2,119,980	
Total current liabilities		104,017,133	
Notes Payable		14,717,326	
·		118,734,459	
Total Liabilities		110,754,455	
Net Position Net investment in capital assets		36,103,229	
Unrestricted - PA2 funds		9,330,007	
Restricted Cash Collateral		21,907,338	
Internal Service Fund		72,711,318	
Unrestricted		107,031,837	
Total Net Position		247,083,729	
Liabilities and Net Position	_\$	365,818,188	

DETROIT WAYNE INTEGRATED HEALTH NETWORK Statement of Revenues, Expenses and Changes to Net Position For the Six Months Ending March 31, 2024

		March 2024			Year to Date		
:	Budget	Actual	Variance	Budget	Actual	Variance	
Operating Revenues Federal grants	\$ 2,645,163 \$		\$ (493,730) \$	15,870,978	\$ 13,682,941 \$	(2,188,037)	ı
State grants and contracts Modicald contracts	78,219,080	64,927,889	(13,291,191)	469,314,480	509,002,800	39,688,320 32,492,867	L
Medicalu carryover Mi Health Link	1,024,161	482,822	(541,339)	6,144,966	7,923,512	1,778,546	
Local grants and contracts Other charges for services	2,382,231 3,333	2,670,451 724	288,220 (2,609)	14,293,386 19,998	11,955,907 25,443	(2,337,479) 5,445	
Total Operation Devenies	84 273 968	70.233.319	(14.040.649)	505.643.808	575,083,470	69,439,662	
Operating Expenses	2 424 933	2.070.151	354.782	14.549.598	13,414,357	1,135,241	
Salattes Fringe benefits	917,151	804,243	112,908	5,502,906	5,414,208	88,699	
Substance abuse services	5,240,188	5,102,876	137,312	31,441,128	30,750,390	690,738	
Autism Services	5,905,014	6,791,961	(886,947)	35,430,084	45,840,162	(10,410,078)	G
MI HealthLink	1,023,328	792,457	230,871	6,139,968	6,153,103	(13,135)	(
Adult Services	26,657,741	34,794,004	(8,136,263)	159,946,446	177,489,426	(17,542,980)	O
Children Services	5,631,415	3,955,369	1,676,046	33,788,490	30,578,151	3,210,339	U
Care Center	1,907,859	824,253	1,083,606	11,447,154	3,528,689	7,918,465	
Direct Services	434,911	289,859	145,052	2,609,466	1,652,671	956,795	,
Intellectual Developmental Disabled	29,973,334	33,406,143	(3,432,809)	179,840,004	198,045,417	(18,205,413)	G
Grant Programs	948,827	483,110	465,717	5,692,962	2,686,221	3,006,741	
State of Michigan	1,723,533	1,297,688	425,845	10,341,198	8,781,361	1,559,837	
Depreciation	147,233		147,233	883,398	304,894	578,504	
Other operating	1,272,864	1,489,760	(216,896)	7,637,184	7,172,389	464,795	
Total Operating Expenses	84,208,331	92,101,874	(7,893,543)	505,249,986	531,811,439	(26,561,452)	
Operating Revenues over (under) Expenses	65,637	(21,868,555)	(6,147,106)	393,822	43,272,031	42,878,210	
Non-operating Revenues (Expenses)	190 011	(000 OFF)	V7-9C 301-11	2 500 003	5 523 032	3 023 630	
Investment Earnings Total Non-operating Revenues (Expenses)	416,667	(778,620)	(1,195,287)	2,500,002	5,523,932	3,023,930	
Change in Net Position	482,304	(22,647,175)	(7,342,393)	2,893,824	48,795,963	45,902,140	
Net Position - Beginning of year		- 1			198,287,761		
Net Position - End of Year	\$ 482,304	\$ (22,647,175)	\$ (7,342,393)	\$ 2,893,824	\$ 247,083,724 \$	744,169,901	

DETROIT WAYNE INTEGRATED HEALTH NETWORK Statement of Cash Flows For the Six Months Ending March 31, 2024

Cash flows from operating activities Cash receipts from the state and federal governments Cash receipts from local sources and customers Payments to suppliers Payments to employees	\$ 527,736,919 11,981,350 (543,257,160) (25,918,255)
Net cash provided by (used in) operating activities	(29,457,147)
Cash flows from capital and related financing activities Acquisition of capital assets Proceeds from notes payable	(6,229,172) 2,417,473
Net cash provided by (used in) capital and related financing activities	(3,811,699)
Cash flows from investing activities Interest received on investments Proceeds from sale of assets	5,523,932
Net cash provided by investing activities	5,523,932
Net increase (decrease) in cash and cash equivalents	(27,744,914)
Cash and investments - beginning of period	286,005,834
Cash and investments - end of period	\$ 258,260,920
Reconciliation of operating income (loss) to net cash provided by (used in) operating activities Operating income (loss) Adjustments to reconcile operating income (loss) to net cash	\$ 258,260,920 43,272,036
Reconciliation of operating income (loss) to net cash provided by (used in) operating activities Operating income (loss)	
Reconciliation of operating income (loss) to net cash provided by (used in) operating activities Operating income (loss) Adjustments to reconcile operating income (loss) to net cash used in operating activities: Depreciation Decreases (increases) in current assets: Accounts receivable Prepayments and deposits Due from other governmental units Due from Wayne County	43,272,036
Reconciliation of operating income (loss) to net cash provided by (used in) operating activities Operating income (loss) Adjustments to reconcile operating income (loss) to net cash used in operating activities: Depreciation Decreases (increases) in current assets: Accounts receivable Prepayments and deposits Due from other governmental units	43,272,036 304,894 9,668,973 512,645



Detroit Wayne Integrated Health Network

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MEMO

Date: April 15, 2024

To: Ms. Dora Brown, Chair

Finance Committee

From: Jean Mira

Procurement Administrator

Re: 2nd Quarter FY 2024 – Board Report for Procurements

Non-Competitive Under \$50,000, Emergency, and all Cooperative

Purchasing

In accordance with DWIHN Procurement Policy (Article 2.B.1 (b) Article 2.B.2 (c) and Article 2.B.7 (g)) the attached report is being submitted for all non-competitive procurements under \$50,000 for the 2nd Quarter FY 2024 (January, February, March). This report includes all cooperative purchases, including those over \$50,000 and the total of all non-competitive procurements made in this quarter.

Contracts over \$50,000 are not included individually, as those procurements were previously approved by the Board via a Board Action, nor any other procurements previously approved per an approved Board Action. Additionally, the report shows "PO" (Purchase Orders) and "BO" (Blanket Orders). A "PO" is a one-year contract that expires at the end of the fiscal year, whereas a "BO" is a multi-year or crossing fiscal years contract.

Please feel free to contact me if you have any questions.

Attachment

Board of Directors

Vendor Name	City	State	Zip Code	Document Date	Po Number	Subtotal	Item Description	Comment ID	Comment[1]	Policyld	Description
Adapt Technologies Inc	South Haven	≅	49090	3/25/2024	PO22400267	\$ 5,000.00	Durable Medical Equipment Term: 10/01/2023 to 09/30/2024	SM PUR	Small Purchase under 10k Non Competitive	UTILMGMT	Durable Medical Equipment
Amazon Capitlal Services, Inc.	Seattle	WA	98109	1/10/2024	PO22400160	\$ \$66.50	DYC Mental Health Room	U	Cooperative Purchase	ADMIN	DYC Mental Health Room
Amazon Capitlal Services, Inc.	Seattle	WA	98109	1/10/2024	PO22400161	\$ 1,395.95	Yealink UH34 USB Wired Headset with Microphone - Stereo Headphones with	υ	Cooperative Purchase	ТЕСН	Charging Cables & Headsets
Amazon Capitlal Services, Inc.	Seattle	WA	98109	1/11/2024	PO22400164	\$ 591.02	LG 55-Inch Class UR9000 Series Alexa Built- In 4K Smart TV (3840 x 2160), Bluetooth, Wi-	SM PUR	Small Purchase under 10k Non Competitive	TECH	TV Screen and Stand
Amazon Capitlal Services, Inc	Seattle	WA	98109	1/18/2024	PO22400171	\$ 32.99	130W USB C Type C Adapter Laptop Charger Compatible with Dell XPS 15 2in1	U	Cooperative Purchase	TECH	Dell 130W Charger for Laptops
Amazon Capitlal Services, Inc.	Seattle	WA	98109	2/5/2024	PO22400198	\$ 32,99	130W USB C Type C Adapter Laptop Charger Compatible with Dell XPS 15 2in1	SM PUR	Small Purchase under 10k Non Competitive	TECH	Dell 130W Charger for Laptops
Amazon Capitlal Services, Inc.	Seattle	WA	98109	2/9/2024	PO22400204	\$ 39,99	SanDisk 512GB Extreme microSDXC UHS-I Memory Card with Adapter - Up to	SM PUR	Small Purchase under 10k Non Competitive	ТЕСН	SanDisk 512GB Extreme microSDXC UHS-I Memory Card with Adapter
Amazon Capitlal Services, Inc.	Seattle	WA	98109	2/14/2024	PO22400207	\$ 34,48	VELCRO Brand Heavy Duty Tape 16 Foot Roll Strong Sticky Back Adhesive Holds up	SM PUR	Small Purchase under 10k Non Competitive	TECH	Velcro Fasteners
Amazon Capitlal Services, Inc.	Seattle	WA	98109	3/12/2024	PO22400255	\$ 48,99	Surface Pro 7 Wireless Bluetooth Keyboard with Touchpad 7 Color Backlit	SM PUR	Small Purchase under 10k Non Competitive	ТЕСН	Surface Pro Backlit Keyboard
Amazon Capitlal Services, Inc.	Seattle	WA	98109	3/18/2024	PO22400260	\$ 1,934,66	CanaKit Raspberry Pi 4 4GB Starter PRO Kit 4GB RAM	SM PUR	Small Purchase under 10k Non Competitive	ТЕСН	Crisis Center - Display TV Equipment
Amazon Capitlal Services, Inc.	Seattle	WA	98109	3/20/2024	PO22400264	\$ 138.90	Canon EOS Webcam Accessories Starter Kit for EOS RP, Works with RP Model Digital	SM PUR	Small Purchase under 10k Non Competitive	тесн	ID Badge printer equipment
Burpee Man LLC	Garden City	Σ	48135	2/9/2024	PO22400203	\$ 1,400,00	Shining Star Awards (Acrylic 7" Star) Term. 10/01/2023 to 09/30/2024	SM PUR	Small Purchase under 10k Non Competitive	ADMIN	Shining Star Awards
Burpee Man LLC	Garden City	Σ	48135	2/27/2024	PO22400231	\$ 203,40	Award - Acrylic, Glass or Crystal Term: Spot Buy	SM PUR	Small Purchase under 10k Non Competitive	ADMIN	Awards, Acrylic
Burpee Man LLC	Garden City	≅	48135	3/18/2024	PO22400259	\$ 34 00		SM PUR	Small Purchase under 10k Non Competitive	ADMIN	Nameplate and Holder
Burpee Man LLC	Garden City	Σ	48135	3/28/2024	PO22400272	\$ 93.40	Retirement Plaque Term: Spot Buy	SM PUR	Small Purchase under 10k Non Competitive	ADMIN	Retirement Plaque
Canon Solutions America, Inc.	Novi	ž	48375	2/9/2024	BO22490017	\$ 8,720.99	7 Uniflow Online (Perpetual) Licenses - Woodward bldg (Implementation services	C	Cooperative Purchase	TECH	Canon Uniflow Online- Woodward bldg
Canon Solutions America, Inc.	Novi	Σ	48375	2/13/2024	8022490019	\$ 110,947.52	Woodward Office Canon Printer Lease	U	Cooperative Purchase	TECH	2/1/24 - 5/1/29 Canon Lease & Maintenance (6 copiers)-
Canon Solutions America, Inc.	Novi	Σ	48375	2/15/2024	BO22490021	\$ 14,002.06	14 Uniflow Online (Perpetual) Licenses - Milwaukee bldg (Implementation services &	U	Cooperative Purchase	TECH	Canon Uniflow Online - Milwaukee Bldg
Canon Solutions America, Inc.	Novi	ž	48375	2/26/2024	BO22490024	\$ 312,730.36		C	Cooperative Purchase	TECH	2/1/24 - 5/1/29 Canon Lease & Maint (13 copiers) - Milwaukee
Cascade Strategy USA Inc	Hillsboro	OR R	97124	1/25/2024	BO22490011	\$ 14,952.00	Cascade Software 3-yr Subscription Renewal for NCQA Term: 02/22/2024 to	CS	Comparative Source	ADMIN	Cascade Subscription Renewal
CDW Government LLC	Vernon	1	19009	1/16/2024	BO22490010	\$ 110.80	Adobe Acrobat Pro for enterprise - Subscription New - 1 user (additional	0	Cooperative Purchase	TECH	Adobe Pro Software License
CDW Government LLC	Vernon	=	60061	1/16/2024	PO22400166	\$ 7,831.00	MISC Cables for Milwaukee/Wooodward Buildings	C	Cooperative Purchase	TECH	Cables, power strips, shelving Woodward/Milwaukee bldgs
CDW Government LLC	Vernon	봈	60061	1/24/2024	PO22400181	\$ 1,795.15	Proline direct attach cable - 10 ft Term Spot Buy - MiDEAL (07186600110)	O	Cooperative Purchase	TECH	Proline DAC Cables
CDW Government LLC	Vernon	Œ.	60061	2/5/2024	PO22400197	\$ 13,501.24	Ricoh fi-8040 Compact Desktop Scanner Term: Spot Buy	C	Cooperative Purchase	ТЕСН	Crisis Center: Topaz Signature Pad and Tabletop Scanners
CDW Government LLC	Vernon Hills	=	60061	2/8/2024	BO22490016	\$ 13,373.84	Adobe Acrobat Pro for enterprise - Subscríption New - 1 user (3/2/24 - 3/2/25)	U	Cooperative Purchase	TECH	Adobe License Renewal 3/2/2024 - 3/2/2025
CDW Government LLC	Vernon Hills	=	60061	2/9/2024	8022490018	\$ 5,395.00	ZOHO MANAGEENGINE ADMGR+ PRO SUB 1Y (2/29/24 - 2/28/25)	O	Cooperative Purchase	TECH	ManageEngine ADManager Plus = Renewal 2024

2/15/2024 BO22490020 \$ 7,029,00 CDW#5372624 (prorated from date 2715/2024 PPOZ400210 \$ 26,238,14 POLY VOIP Phones & Microphones	1 BO22490020 \$ 7,029,00	2/15/2024 BO22490020 \$ 7,029,00
PO22400210 \$	2/15/2024 PO22400219 \$	60061 2/28/2024 PO2240021U \$
3/14/2024 PO22400256 \$ 2,709.98	PO22400256 \$	3/14/2024 PO22400256 \$
3/18/2024 BO22490033 \$ 3,545,32	BO22490033 \$	3/18/2024 BO22490033 \$
3/20/2024 PO22400261 \$ 36,671,00	PO22400261 \$	3/20/2024 PO22400261 \$
3/20/2024 PO22400263 \$ 5,201.61	PO22400263 \$	3/20/2024 PO22400263 \$
2/28/2024 PO22400236 \$ 4,750.00	PO22400236 \$	PO22400236 \$
1/5/2024 PO22400155 \$ 3,072,94 CPI Training Workbooks Term; Spot Buy	PO22400155 \$	1/5/2024 PO22400155 \$
2/27/2024 PO22400233 \$ 235.00	PO22400233 \$	2/27/2024 PO22400233 \$
1/30/2024 PO22400186 \$ 93,590.00	PO22400186 \$	1/30/2024 PO22400186 \$
1/30/2024 PO22400187 \$ 120,526,00	PO22400187 \$	1/30/2024 PO22400187 \$
1/31/2024 BO22490014 \$ 10,000.00	BO22490014 \$	1/31/2024 BO22490014 \$
2/16/2024 PO22400215 \$ 25,000,00	PO22400215 \$	2/16/2024 PO22400215 \$
2/7/2024 PO22400200 \$ 6,564.00 Ukeru Equipment Term: Spot Buy	PO22400200 \$	2/7/2024 PO22400200 \$
3/18/2024 PO22400262 \$ 40,000.00	PO22400262 \$	3/18/2024 PO22400262 \$
2/28/2024 8O22490027 \$ 17,494,50	8022490027 \$	2/28/2024 BO22490027 \$
1/10/2024 PO22400162 \$ 6,127,60	PO22400162 \$	1/10/2024 PO22400162 \$
1/25/2024 PO22400183 \$ 10,844.00	PO22400183 \$	1/25/2024 PO22400183 \$
2/7/2024 PO22400201 \$ 2,370.00 Joint Commission Manual Term: Spot Buy	PO22400201 \$	2/7/2024 PO22400201 \$
3/28/2024 PO22400271 \$ 2,300.00 Ecorse Property Appraisal Term: Spot Buy	PO22400271 \$	3/28/2024 PO22400271 \$
1/19/2024 PO22400175 \$ 1,982.80 Meraki 250WAC PSU Term; Spot Buy	PO22400175 \$	1/19/2024 PO22400175 \$
1/23/2024 PO22400176 \$ 7,440.00	PO22400176 \$	1/23/2024 PO22400176 \$
3/6/2024 PO22400243 \$ 5,000.00	PO22400243 \$	3/6/2024 PO22400243 \$
1/5/2024 PO22400156 \$ 49,500,00	PO22400156 \$	1/5/2024 PO22400156 \$
2/1/2024 PO22400196 \$ 22,516.86	PO22400196 \$	2/1/2024 PO22400196 \$
1/18/2024 PO22400170 \$ 5,000.00	PO22400170 \$	1/18/2024 PO22400170 \$

National Empowerment Center Inc	Grafton	MA	01519	2/28/2024	PO22400234	\$ 175,00	Emotional CPR Training Workbooks Term: Spot Buy	SM PUR	Small Purchase under 10k Non Competitive	CRISIS	Emotional CPR Training Workbooks
Neighborhood Serv. Organizatio	Detroit	ĭ	48238	2/27/2024	PO22400232	\$ 25,000,00	25,000.00 Housing First Case Management Program			MCO	Neighborhood Service Organization
Pitney Bowes Global Financial Services LLC	Shelton	IJ	06484	3/13/2024	BO22490030	\$ 20,162.88	postage/mailing equipment and maintenance -707 W. Milwaukee Term	C	Cooperative Purchase	FACILITIES	FACILITIES Purchasing Power/Supplies
Premier Group Associates, LC	Detroit	Σ	48226-3410	3/21/2024	PO22400265	\$ 552.50	Snow Removal/De-Icing Services Woodward/Milwaukee Locations Term	SM PUR	Small Purchase under 10k Non Competitive	FACILITIES	FACILITIES Snow Removal/De-icing Services
President and Fellows of Harvard College	Cambridge	MA	02138	2/28/2024	BO22490026	\$ 48,000.00	Executive Leadership Training for DWIHN Staff Term: 03/01/2024 to 02/28/2025	S	Comparative Source	ADMIN	Executive Leadership Training for DWIHN Staff
Rollins, Inc.	Southfield	Σ	48033	2/22/2024	PO22400224	\$ 867.60	Pest control svcs Term: 10/1/23 to 3/31/24	SM PUR	Small Purchase under 10k Non Competitive	FACILITIES	FACILITIES Various pest control services
Tech Data Corporation	Herndon	۸۸	20171	2/27/2024	BO22490025	\$ 6,521.76	Pluralsight Business Professional License 12/6/22 - 12/5/23 (Y2).	С	Cooperative Purchase	ТЕСН	Pluralsight - Returned funds 2yrs - Pluralsight Enterprise Training
Tech Data Corporation	Herndon	٧A	20171	2/27/2024	8022490025	\$ 6,521.76	Pluralsight Business Professional License 12/6/23 - 12/5/24 (Y3)	C	Cooperative Purchase	TECH	Pluralsight - Returned funds 2yrs - Pluralsight Enterprise Training
The Michigan Chronicle Publishing Company	Detroit	IM	48201	3/6/2024	PO22400244	\$ 15,500.00	Mental Health Messaging Term: 11/01/23 to 09/30/24	CS	Comparative Source	ADMIN	Mental Health Messaging - Michigan Chronicle
Thomson Reuters - West	Eagan	NM	55123	2/5/2024	BO22490015	\$ 36,640.06	Online Legal Research Services through 03/31/25	С	Cooperative Purchase	LEGAL	Westiaw (11/1/2023 - 3/31/2025)
UniFirst Corporation	Dallas	ΧL	75265-0481	2/14/2024	PO22400208	\$ 2,079.04	Floor mats & misc. facility supplies Term. 10/01/23 to 02/29/24	SM PUR	Small Purchase under 10k Non Competitive	FACILITIES	FACILITIES Floor mats & misc. facility supplies
Overall Contract Percentage					2nd Qtr Total	\$ 1,215,860.28					
Wayne County - 14.48					WC Total	\$ 139,583.30					
Out County - 85 52					IT Total	\$ 935,462.42					
Funding Percentage w/o IT											
Wayne County · 55,11											
Out County - 44,89							-1				

DETROIT WAYNE INTEGRATED HEALTH NETWORK BOARD ACTION

Board Action Number: 24-07R5 Revised: Y Requisition Number:

Presented to Full Board at its Meeting on: 5.15/2024

Name of Provider: Detroit Wayne Integrated Health Network

Contract Title: FY 2023-2024 Operating Budget

Address where services are provided: None___

Presented to Finance Committee at its meeting on: 5.1 2024

Proposed Contract Term: 10/1/2023 to 9/30/2024

Amount of Contract: \$ 1,019,283,378,00 Previous Fiscal Year: \$ 1,056,528,326,69

Program Type: Modification

Projected Number Served- Year 1: Persons Served (previous fiscal year):

Date Contract First Initiated: 10 1/2023

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

Board approval is requested to certify additional revenues totaling \$1,267,540 and authorize expenditures of a like amount as noted below:

- 1. Additional Block Grant Treatment funding of \$99,000 for the Tobacco-Free Policy Pilot Project
- 2. Additional funding from MDHHS totaling \$680,540:
 - \$86,540 for the Infant and Early Childhood Mental Health Consultation and Home Visiting programs
 - \$594,000 allocation for the Assisted Outpatient Treatment Foundation Strengthening Initiative
- 3. \$488,000 City of Detroit ARPA funds to provide CIT training to DPD employees not current in Mental Health First Aid certification.

The board action also includes the use of \$1,504,880 of Medicaid Reserve funds to support the following changes to salaries and benefits:

- 1. Direct Services: Reclassification of four (4) vacant part-time positions to fund three (3) full time positions: (1) FTE Psychiatrist, (1) FTE Case Manager and (1) FTE Office Manager \$478,136 including fringes.
- 2. Pay grade and rate adjustments for Clinical Specialists, SUD Call Center Technicians, Mobile Crisis Managers, and Care Center Behavioral Health Technicians to align with similar positions across DWIHN departments \$404,182, including fringes.
- 3. New positions totaling \$548,029, including fringes:
 - \$107,881 Quality Management Clinical Specialist to assist with reviews of behavior treatment plans to meet State requirements.
 - \$81,988 Autism Services ASD Support Specialist to address the growing need of managing the administrative and clinical support of members seeking and/or receiving ABA services with Wayne County.
 - \$293,432 Two (2) new compliance positions (Compliance Administrator and Compliance Specialist) to assist in meeting investigative deadlines, as well as increase the efficiency of fraud, waste and abuse investigations and recoupment of impacted payments,
 - \$64,728 Communications Administrative Assistant to assist with coordination of community outreach events, sponsorships, and management of media contracts.
- 4. Position reclasses, promotions, and salary increases for existing employees totaling \$74,533, including fringes.
 - \$27,412 Reclass Financial Informatics Administrator to Director of Fiscal Informatics
 - \$16,515 Reclass four (4) Administrative Support staff to Administrative Assistants
 - \$14.384 Adult Initiatives Clinical Officer salary increase
 - \$16.222 Director of Grants & Community Engagement salary increase

The revised FY 2024 Operating Budget of \$1,019,283,378 consists of the following revenue:

- \$749,472,681 (Medicaid, DHS Incentive, Medicaid-Autism, Children's/ SED Waiver, HAB, CCBHC Supplemental);
- \$154,399,894 (HMP);
- \$12,289,936 (MI Health Link);
- \$21,629,681 (State General Funds, CCBHC General Funds);
- \$23,486,447 (Wayne County Local Match Funds);
- \$4,723,521 (County PA2 Funds);
- \$13,720,684 (State Grant Portion of OBRA, SUD);
- \$31,927,509 (Federal Grants/ Federal Block Grants/ SUD);
- \$2,593,025 (Local Grants);
- \$5,000,000 (Interest Income); and
- \$40,000 (Miscellaneous Revenue).

Outstanding Quality Issues (Y/N)? _ If yes, please describe

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 23/24	Annualized
MULTIPLE	\$ 1,019,283,378.00	\$ 1,019,283,378.00
	\$	\$
Total Revenue	\$	\$

Recommendation for contract (Continue/Modify/Discontinue): Modify

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: MULTIPLE

In Budget (Y/N)?N

Approved for Submittal to Board:

Signed: Thursday, April 25, 2024

Eric Doeh, President/CEO

Stacie Durant, Vice President of Finance

Signature/Date:

Signature/Date:

Eric Doch

Signed: Thursday, April 25, 2024

Stacie Durant

DETROIT WAYNE INTEGRATED HEALTH NETWORK BOARD ACTION

Board Action Number: 24-18R Revised: Y Requisition Number: 14.378

Presented to Full Board at its Meeting on: 5/15/2024

Name of Provider: Peter Chang Enterprises

Contract Title: PCE for MHWIN Additional Modules

Address where services are provided: None__

Presented to Finance Committee at its meeting on: 5/1/2024

Proposed Contract Term: 10/1/2023 to 9/30/2026

Amount of Contract: \$4,214,019.00 Previous Fiscal Year: \$2,939,943.00

Program Type: Modification

Projected Number Served- Year 1: Persons Served (previous fiscal year):

Date Contract First Initiated: 10/1 2023

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

This board approval is requested the approval for an additional \$562,200 for the Peter Chang Enterprises contract ending September 30, 2026. The revision will allow for the creation of several new modules in MHWIN that will allow DWIHN to conduct direct services, CCBHC, monitor member spenddown. AOT and the self service portal for the DWIHN mobile app.

The contract amount approved on the original Board Action (BA24-18) totaled \$3,651,819

Add funds: \$562,200 includes:

• one-time implementation costs of \$249,000

• monthly payments of \$10,800 for 29 months (\$313,200)

The new contract total through September 30, 2026 shall not exceed \$4,214,019.

Outstanding Quality Issues (Y/N)? _ If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 23/24	Annualized
Multiple	\$ 4,214,019.00	\$ 4,214,019.00
	\$	\$
Total Revenue	S	\$

Recommendation for contract (Continue/Modify/Discontinue): Modify

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: MULTIPLE

In Budget (Y/N)?N

Approved for Submittal to Board:

Eric Doeh, President/CEO

Stacie Durant, Vice President of Finance

Signature/Date:

Eric Doeh

Signature/Date:

Signed: Friday, April 26, 2024

Signed: Friday, April 26, 2024

Stacie Durant