

Detroit Wayne Integrated Health Network

FAX: (313) 833-2156 TDD: (800) 630-1044 RR/TDD: (888) 339-5588

Finance Committee Meeting Hotel St. Regis 3071 W. Grand Blvd. Detroit, MI 48202 Wednesday, March 6, 2024 1:00 p.m. REVISED AGENDA

- I. Call to Order
- II. Roll Call
- **III.** Committee Member Remarks
- IV. Approval of Agenda
- V. Follow-Up Items
- VI. Approval of Minutes February 7, 2024
- VII. Presentation of the Monthly Finance Report
- VIII. FY 24 1st Quarter Board Purchasing Non-Competitive under 50K Cooperative Purchasing
- **IX.** Unfinished Business:

Staff Recommendations:

- a. Board Action #21-29 (Revision 2) Billboard Management Outreach OutFront Media
- b. Board Action #24-07 (Revision 4) FY 2023-2024 DWIHN Operating Budget

Board of Directors



X. New Business:

Staff Recommendations:

 Board Action #24-58 – Accounting System Maintenance and Support (The TM Group)

XI. Good and Welfare/Public Comment

Members of the public are welcome to address the Board during this time for no more than two minutes. (The Board Liaison will notify the Chair when the time limit has been met.) Individuals are encouraged to identify themselves and fill out a comment card to leave with the Board liaison; however, those individuals that do not want to identify themselves may still address the Board. Issues raised during Good and Welfare/Public Comment that are of concern to the general public and may initiate an inquiry and follow-up will be responded to and may be posted to the website. Feedback will be posted within a reasonable timeframe (information that is HIPAA related or of a confidential nature will not be posted but rather responded to on an individual basis).

XII. Adjournment

FINANCE COMMITTEE

MINUTES FEBRUARY 6, 2024 1:

1:00 P.M.

3071 W. GRAND BLVD. DETROIT, MI 48202 (HYBRID/ZOOM)

MEETING CALLED BY	Ms. Dora Brown, Chair called the meeting to order at 1:03 p.m.
TYPE OF MEETING	Finance Committee Meeting
FACILITATOR	Ms. Dora Brown, Chair
NOTE TAKER	Ms. Nicole Smith, Finance Management Assistant
ATTENDEES	Finance Committee Members Present: Ms. Dora Brown, Chair Mr. Kevin McNamara, Vice Chair Ms. Eva Garza Dewaelsche Ms. Karima Bentounsi Mr. Angelo Glenn Committee Members Excused: None Board Members Present: Ms. Kenya Ruth, Board Chair Dr. Cynthia Taueg, Board Vice Chair Mr. Jonathan Kinloch Substance Use Disorder Oversight Policy Board Members: Mr. Thomas Adams, Chair, SUD Oversight Policy Board Board Members Excused: None Staff: Ms. Stacie Durant, VP of Finance; Mr. Eric Doeh, President and CEO; Mr. Manny Singla, Executive VP of Operations; Dr. Shama Faheem, Chief Medical Officer; Ms. Monifa Gray, Associate VP of Legal Affairs; Ms. Sheree Jackson, VP of Corporate Compliance; Ms. Brooke Blackwell, VP of Governmental Affairs and Chief of Staff; Mr. Keith Frambro, VP of IT Services; Mr. Jody Connally, VP of Human Resources, Mr. Mike Maskey, VP of Facilities, and Ms. Monifa Gray, Assoc. VP of Legal Affairs and Ms. Jacquelyn Davis, Clinical Officer Staff Attending Virtually: Ms. Dhannetta Brown, Assoc. VP of Finance Guests: None

AGENDA TOPICS

I. Roll Call Ms. Lillian Blackshire, Board Liaison

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II. Roll Call

Roll Call was taken by Ms. Lillian M. Blackshire, Board Liaison and a quorum was present.

III. Committee Member Remarks

Ms. Brown, Chair, called for Committee member remarks. There were no committee remarks.

IV. Approval of Agenda

The Chair, Ms. Brown, called for a motion on the agenda. There were no changes or modifications requested to the agenda. **Motion:** It was moved by Mr. Glenn and supported by Ms. Garza Dewaelsche approval of the agenda. **Motion carried.**

V. Follow-up Items:

The Chair called for follow-up items, and it was noted by the Board Liaison Ms. Blackshire that there were no items to report.

VI. Approval of the Meeting Minutes

The Chair, Ms. Brown called for a motion on the Finance Committee minutes from the meeting on Wednesday, February 7, 2024. **Motion:** It was moved by Mr. Glenn and supported by Mr. McNamara approval of the Finance Committee minutes from the meeting of Wednesday, February 7, 2024. There were no corrections to the minutes. **Motion carried**. Minutes accepted as presented.

VII. Presentation of the Monthly Finance Report

S. Durant, VP of Finance presented the Monthly Finance report. A written report for the twelve months ended December 31, 2023, was provided for the record. The DWIHN Finance accomplishments and noteworthy items to report were:

Ms. Durant noted there was no noteworthy information to report regarding the financial report. However, she deferred to Mr. Doeh to share information regarding the health plans.

Mr. Doeh, President reported on the performance bonus DWIHN receives from the State of Michigan, for working with the health plans in hospitalization. DWIHN was eligible to receive \$6.8 million, and of that amount DWIHN will receive \$6.4 million dollars. These are dollars that if each PIHP meets certain matrices we are able to receive monies that the State withheld as a percentage of the capitation amounts. Discussion ensued regarding the budgeted amount which was based on past performance.

Ms. Durant reported the State of Michigan awarded DWIHN one million dollars toward Provider Stability payments, specifically for SUD Prevention Providers. Ms. Durant will provide a report next month of the prevention providers that will receive the funds, along with the amounts. (Action). Discussion ensued regarding the number of providers that may have applied.

Ms. Turner, VP of Legal Affairs reported on the Opioid Special Fund account and noted that DWIHN will receive an allocation from the Opioid Settlement in the amount of \$4.3 million dollars, after the 15% attorney fee deduction; to be disbursed over the next seven years. Discussion ensued regarding the Board receiving information on how the money will be used. It was noted there is a document that spells out how the money can be used. It was noted that we will use money for opioid remediation.

Ms. Durant, VP of Finance provided an update on the Death recoupment and noted the numbers in the presented statements are subject to change as we close the books for FY23.

Discussion ensued regarding the impact of the stability payments and if it is stabilizing the workforce.

Cash and Investments – comprise of funds held by three (3) investment managers, First Independence CDARS, Comerica, Huntington Bank, and Flagstar accounts. This amount includes the \$21.3 million cash held in collateral for the two building loans.

Due from other governments – comprise various local, state and federal amounts due to DWIHN. Approximately \$4.0 million in SUD and MH block grant due from MDHHS. Approximately \$7.9 million for 1st quarter pass- through HRA revenue.

Accounts receivable/Allowance - Accounts receivable consist of approximately \$3.6 million in year end 2023 cost settlements with the fiscal intermediators. In addition, approximately \$3.8 million is due from ICO's for reimbursement of state facility costs paid by DWIHN. The remaining balance represents various amounts owed by providers for year-end PMPM cost settlements (\$1.3mm), Wayne County 4th quarter PA2 and 1st quarter estimate (\$1.7mm),

IBNR Payable – represents incurred but not reported (IBNR) claims from the provider network; historical average claims incurred through December 31, 2023, was approximately \$218.6 million however actual payments were approximately \$134.9 million. The difference represents claims incurred but not reported and paid of \$83.7 million.

Due to other governments – includes \$8 million due to MDHHS for death recoupment; \$1.8 million due to MDHHS for FY20 general fund carryover in excess of 5%. In addition, there is approximately \$4.0 million payable to MDHHS for state hospitals and 1st quarter 2023 IPA tax payment.

Federal grants and contracts— The combined \$16.7 million variance relate primarily to Medicaid funding received in excess of budget (\$21mm) however refer to letter G as expenses are \$19 million higher than budget. The overall expenses are within budget. CFO will review in a few months to determine the necessary budget adjustments needed.

SUD, Autism, Children, Adults and IDD services - \$19 million variance in excess of budget is due to timing. CFO will review in a few months to determine the necessary budget adjustments needed.

Note – the fiscal year September 30, 2023 account balances will affect the amounts reported in the balance sheet and income statements; amounts will change based on the continued closing of the books.

There was no further discussion. The Chair, Ms. Brown noted the Finance Monthly Report ending December 31, 2023, was received, and filed by the committee.

VIII. Unfinished Business – Staff Recommendations:

a. Board Action #24-07 (Revision 3) – **FY 2023-2024 DWIHN Operating Budget.** Presented by S. Durant, VP of Finance. Board approval is requested to certify additional Federal Block Grant revenues totaling \$1,064,622. The board action also includes the use of \$1,354,406 of Medicaid Reserve funds to support Twenty-two (22) new Mobile Crisis Dispatch Coordinator positions totaling \$1,262,909 in salaries and fringes. These positions are necessary to bring the crisis call center in-house. The contract is currently with ProtoCall. Upgrades to three (3) positions in Facilities Management totaling \$93,497 including salaries and fringes. The Chair called for a motion. **Motion:** It was moved by Mr. Glenn and supported by Ms. Garza Dewaelsche approval of BA #24-07 (Revision 3) to Full Board. J. Davis, Clinical Officer gave an overview of the requirements needed for the full-time

positions. The Committee requested to be kept apprised of the Protocall contract transition to DWIHN. Discussion ensued regarding the quality measures of services. Discussion ensued regarding the upgrade of the three Facilities positions. Mr. Doeh noted that Mike Maskey had been promoted to VP of Facilities and that will be a Facility Manager that will assist in the day-to-day operations. There was no further discussion. **Motion carried.**

IX. New Business – Staff Recommendations:

- **a. Board Action #24-52 LAZ Karp Parking.** Presented by M. Maskey, VP of Facilities. This board action is requesting board approval to expand employee parking for the 707 Milwaukee care center facility to utilize 100 parking spaces at the 645 W. Baltimore Parking Deck. The deck is located at the rear of our Milwaukee building on Baltimore St. and 3rd Ave. and will provide gated 24 hours access to staff. MDHHS code guidelines require at a minimum 70 additional spaces. The current parking lots will be used for the mobile crisis vans, member/family crisis center parking and a small number of employee spots. Rate structure will be March 1, 2024 January 31, 2025 \$145.00 per space per month. February 1, 2025 February 28, 2026 \$150.00 per space per month. The Chair called for a motion. **Motion:** It was moved by Mr. McNamara and supported by Ms. Garza Dewaelsche approval of BA #24-52 to Full Board. There was no further discussion. **Motion carried.**
- **b.** Board Action #24-53 Efficient Office Solutions. Presented by M. Maskey, VP of Facilities. The DWIHN Administration is requesting Board approval to extend the timeframe and add additional funds in the amount of \$16,694.28 (\$2,782.38 monthly rate x 6 months) to the existing contract with Efficient Office Solutions (EOS). EOS is providing the temporary office furniture needed for our leased space at the New Center One Building. The original contract was paid under expired Blanket Orders BO22300144 and B022390022. Approval of this Board Action will increase the existing contract by \$16,694.28, for a new total contract amount not to exceed \$63,112.84; and extend the contract end date by five (5) months, through April 30, 2024. The Chair called for a motion. **Motion:** It was moved by Ms. Bentounsi and supported by Ms. Garza Dewaelsche approval of BA #24-53 to Full Board. There was no further discussion. **Motion carried.**
- **X. Good and Welfare/Public Comment** The Chair read the Good and Welfare/Public Comment statement. There were no members of the public requesting to address the committee.
- **XI. Adjournment** There being no further business; The Chair, Ms. Brown called for a motion to adjourn. **Motion:** It was moved by Mr. McNamara and supported by Mr. Glenn to adjourn the meeting. **Motion carried**. The meeting was adjourned at 1:51 p.m.

FOLLOW-UP ITEMS	A. Report on the number of SUD Prevention PS. Durant	roviders, that will rec	eive stability payments.

DWIHN Division of Management and Budget Monthly Finance Report For the four months ended January 31, 2024

DWIHN Finance accomplishments and noteworthy items:

- 1. DWIHN submitted the fiscal year ended September 30, 2023 Financial Status Report (FSR) due to MDHHS on February 29, 2024. The following is a summary of the fiscal year results:
 - Medicaid savings carried over to fiscal year 2024 \$32,492,867; maximum allowed \$46.2 million
 - Deposit to Medicaid Internal Service Fund \$8,200,000; total ISF balance \$69,301,008 (maximum allowed)
 - General fund overspend \$171,868
 - Reallocated \$1.2 million SUD block expenses between various SUD grants to expend all grants funds except Pregnant & Postpartum Women's (PPW) \$143,000 out of \$271,500 remained unspent;
 - PA2 balance \$9,330,007, an increase of \$1.5 million compared to prior year;

Financial analysis- (refer to Authority balance sheet and income statement)

• Cash flow is very stable and should continue to remain strong throughout the year as liquidity ratio = 2.66.

	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN
DWIHN	2.36	2.54	2.66	2.72	3.07	2.56	2.53	2.53	2.44	2.44	2.35	2.66

- (A) Cash and Investments comprise of funds held by three (3) investment managers, First Independence CDARS, Comerica, Huntington Bank, and Flagstar accounts. This amount includes the \$21.9 million cash held in collateral for the two building loans.
- (B) Due from other governments comprise various local, state and federal amounts due to DWIHN. Approximately \$6.0 million in SUD and MH block grant due from MDHHS. Approximately \$10.5 million for 1st quarter and January 2024 pass- through HRA revenue. Finally, \$9.5 million due from MDHHS related to FY23 PBIP and CCBHC cost settlement.
- (C) Accounts receivable/Allowance Accounts receivable consist of approximately \$3.8 million is due from ICO's for reimbursement of state facility costs paid by DWIHN. The remaining balance Wayne County 1st quarter PA2 for \$500,000; amounts due from various providers \$1.5 million.
- (D) IBNR Payable represents incurred but not reported (IBNR) claims from the provider network; historical average claims incurred through January 31, 2024, was approximately \$289.1 million however actual payments were approximately \$219.2 million. The difference represents claims incurred but not reported and paid of \$69.9 million.
- (E) Due to other governments includes \$4.6 million due to MDHHS for death recoupment. In addition, there is approximately \$1.4 million payable to MDHHS for state hospitals and \$950,000 one-month IPA tax payment.
- (F) State grants and contracts—The variance relates primarily to Medicaid funding received in excess of budget (\$26.5mm) however refer to letter G as expenses are \$23.1 million higher than budget. The net amount of revenue/expenses are within budget.
- (G) SUD, Autism, Children, Adults and IDD services \$23.1 million variance in excess of budget is due to timing.

DETROIT WAYNE INTEGRATED HEALTH NETWORK

Statement of Net Position As of January 31, 2024

Assets

Cash and investments Investments in Internal Service Fund Receivables	\$ 203,988,297 72,711,315	A A
Accrued Interest Due from other governmental units Accounts receivable Less: allowance for uncollectible Prepayments and deposits Total current assets	401,413 27,660,386 6,899,607 (73,424) 369,098 311,956,692	B C
Capital assets, net of accumulated depreciation	50,498,937	
Total Assets	\$ 362,455,629	
Liabilities and Net Position		
Liabilities Accounts payable IBNR Payable Due to Wayne County Due to other governments Accrued wages and benefits Unearned revenue Accrued compensated balances Total current liabilities	\$ 21,603,219 69,813,570 1,066,438 6,977,475 2,010,555 734,558 2,119,980 104,325,795	D E
Notes Payable	12,906,954	
Total Liabilities	117,232,749	
Net Position Net investment in capital assets Unrestricted - PA2 funds Restricted Cash Collateral Internal Service Fund Unrestricted	33,915,730 9,330,007 21,907,338 72,711,318 107,358,488	
Total Net Position	245,222,880	
Liabilities and Net Position	\$ 362,455,629	

DETROIT WAYNE INTEGRATED HEALTH NETWORK Statement of Revenues, Expenses and Changes to Net Position For the Four Months Ending January 31, 2024

		January 2024			Year to Date		
	Budget	Actual	Variance	Budget	Actual	Variance	
Operating Revenues				J			
Federal grants	\$ 2,561,830	\$ 1,799,493	\$ (762,337)	\$ 10,247,320	\$ 6,408,186	(3,839,134)	
State grants and contracts	78,212,823	83,110,481	4,897,658	312,851,292	337,893,086	25,041,794	F
Prior year Medicaid savings				-	32,492,867	32,492,867	
MI Health Link	1,024,161	1,146,629	122,468	4,096,644	6,204,396	2,107,752	
Local grants and contracts	2,382,231	1,969,229	(413,002)	9,528,924	7,110,433	(2,418,491)	
Other charges for services	3,333	3,388	55	13,332	20,213	6,881	
Total Operating Revenues	84,184,378	88,029,220	3,844,842	336,737,512	390,129,181	53,391,669	
Operating Expenses							
Salaries	2,424,933	2,079,813	345,120	9,699,732	9,271,489	428,243	
Fringe benefits	917,151	845,061	72,090	3,668,604	3,226,388	442,216	
Substance abuse services	5,156,855	4,863,706	293,149	20,627,420	19,482,818	1,144,602	G
Autism Services	5,905,014	7,686,749	(1,781,735)	23,620,056	31,560,403	(7,940,347)	G
MI HealthLink	1,023,328	1,497,811	(474,483)	4,093,312	4,492,439	(399,127)	
Adult Services	26,683,153	28,694,569	(2,011,416)	106,732,612	113,815,175	(7,082,563)	G
Children Services	5,631,415	3,650,986	1,980,429	22,525,660	21,638,799	886,861	G
Care Center	1,905,175	636,890	1,268,285	7,620,700	1,686,458	5,934,242	
Direct Services	405,925	321,865	84,060	1,623,700	1,053,292	570,408	
Intellectual Developmental Disabled	29,973,334	31,987,336	(2,014,002)	119,893,336	130,056,679	(10,163,343)	G
Grant Programs	948,827	427,385	521,442	3,795,308	1,389,699	2,405,609	
State of Michigan	1,723,533	1,297,688	425,845	6,894,132	5,688,368	1,205,764	
Depreciation	147,233		147,233	588,932	309,610	279,322	
Other operating	1,269,064	2,067,582	(798,518)	5,076,256	3,831,622	1,244,634	
Total Operating Expenses	84,114,940	86,057,441	(1,942,501)	336,459,760	347,503,239	(11,043,479)	
Operating Revenues over (under) Expenses	69,438	1,971,779	5,787,343	277,752	42,625,942	42,348,190	
Non-operating Revenues (Expenses)							
Investment Earnings	416,667	794,908	378,241	1,666,668	4,309,177	2,642,509	
Total Non-operating Revenues (Expenses)	416,667	794,908	378,241	1,666,668	4,309,177	2,642,509	
Change in Net Position	486,105	2,766,687	6,165,584	1,944,420	46,935,119	44,990,699	
Net Position - Beginning of year					198,287,761	198,287,761	
Net Position - End of Year	\$ 486,105	\$ 2,766,687	\$ 6,165,584	\$ 1,944,420	\$ 245,222,880	243,278,460	

DETROIT WAYNE INTEGRATED HEALTH NETWORK Statement of Cash Flows For the Four Months Ending January 31, 2024

Cash flows from operating activities	
Cash receipts from the state and federal governments	\$ 365,533,476
Cash receipts from local sources and customers	7,130,646
Payments to suppliers	(368,097,772)
Payments to employees	(16,456,069)
Net cash provided by (used in) operating activities	(11,889,718)
Cash flows from capital and related financing activities	
Acquisition of capital assets	(2,352,733)
Proceeds from notes payable	605,647
Net cash provided by (used in) capital and related financing activities	(1,747,086)
Cash flows from investing activities	
Interest received on investments	4,309,177
Proceeds from sale of assets	-
Net cash provided by investing activities	4,309,177
Net increase (decrease) in cash and cash equivalents	(9,327,627)
Cash and investments - beginning of period	286,027,239
Cash and investments - end of period	\$ 276,699,612
Reconciliation of operating income (loss) to net cash	
provided by (used in) operating activities	
Operating income (loss)	42,625,942
Adjustments to reconcile operating income (loss) to net cash	
used in operating activities:	000 040
Depreciation	309,610
Decreases (increases) in current assets: Accounts receivable	11,904,805
Prepayments and deposits	512,645
Due from other governmental units	6,042,269
Increases (decreases) in current liabilities:	0,012,200
Accounts and contracts payable	(105,758,825)
IBNR Payable	69,813,570
Accrued wages	(539,409)
Due to Wayne County	1,066,438
Due to other governmental units	(2,454,630)
Unearned revenue	(35,412,134)
Net cash provided by (used in) operating activities	\$ (11,889,718)



Detroit Wayne Integrated Health Network

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MEMO

Date: February 7, 2024

To: Ms. Dora Brown, Chair

Finance Committee

From: Jean Mira

Procurement Administrator

Re: 1st Quarter FY 2024 – Board Report for Procurements

Non-Competitive Under \$50,000, Emergency, and all Cooperative

Purchasing

In accordance with DWIHN Procurement Policy (Article 2.B.1 (b) Article 2.B.2 (c) and Article 2.B.7 (g)) the attached report is being submitted for all non-competitive procurements under \$50,000 for the1st Quarter FY 2024 (October, November, December 2024). This report includes all cooperative purchases, including those over \$50,000 and the total of all non-competitive procurements made in this guarter.

Contracts over \$50,000 are not included individually, as those procurements were previously approved by the Board via a Board Action, nor any other procurements previously approved per an approved Board Action. Additionally, the report shows "PO" (Purchase Orders) and "BO" (Blanket Orders). A "PO" is a one-year contract that expires at the end of the fiscal year, whereas a "BO" is a multi-year or crossing fiscal years contract.

Please feel free to contact me if you have any questions.

Attachment

Board of Directors



<u>Vendor Name</u>	<u>City</u>	State	Zip Code	<u>Document</u>	PO Number	<u> </u>	Subtotal	Item Description	Comment ID	Policyld	<u>Description</u>	DepartmentId
21st Century Media Newspaper LLC	Willoughby	ОН	44096-8003	10/25/2023	PO22400090	\$	20,004.00	Term: Spot BuySponsored Newspaper Contact Term: Spot Buy	CS	ADMIN	Sponsored Newspaper Content	ADMIN
Amazon Capitlal Services, Inc.	Seattle	WA	98109	10/3/2023	PO22400010	\$	50.97	VIVO Steel Arm Bracket Holder for Intel NUC, Back of Monitor VESA Metal Plate	SM PUR	TECH	Test Brackets	TECH
Amazon Capitlal Services, Inc.	Seattle	WA	98109	10/10/2023	PO22400014	\$	129.80	Lockport Black Gaffers Tape 30 Yards x 3 inches - 4 Pack - No Residue, Water	SM PUR	TECH	Audio Equipment for Board Meetir	TECH
Amazon Capitlal Services, Inc.	Seattle	WA	98109	10/17/2023	PO22400029	\$	199.65	Supershieldz (2 Pack) Designed for iPhone 12 and iPhone 12 Pro (6.1 inch)	SM PUR	TECH	iPhone screen/privacy protectors	TECH
Amazon Capitlal Services, Inc.	Seattle	WA	98109	10/17/2023	PO22400031	\$	28.99	Wireless Doorbell 1200 feet Waterproof Door Bell with 2 Buttons with Different	SM PUR	UTILMGMT	Durable Medical Equipment	FIN
Amazon Capitlal Services, Inc.	Seattle	WA	98109	10/19/2023	PO22400060	\$	28.99	Wireless Doorbell 1200 feet Waterproof Door Bell with 2 Buttons with Different	SM PUR	UTILMGMT	Durable Medical Equipment	FIN
Amazon Capitlal Services, Inc.	Seattle	WA	98109	10/20/2023	PO22400067	\$	136.95	First Alert BRK 7030BSL Hardwired Hearing Impaired Combination Alarm	SM PUR	UTILMGMT	Durable Medical Equipment	FIN
Amazon Capitlal Services, Inc.	Seattle	WA	98109	10/25/2023	PO22400088	\$	260.00	Poly - Sync 20+ Bluetooth Speakerphone (Plantronics) - Personal Portable	SM PUR	TECH	Conference Speakers	TECH
Amazon Capitlal Services, Inc.	Seattle	WA	98109	10/31/2023	PO22400105	\$	110.49	Anker Prime Power Bank, 20K Portable Charger with 200W Output, Smart Digital	SM PUR	TECH	Anker Power Bank (Newer Model)	TECH
Amazon Capitlal Services, Inc.	Seattle	WA	98109	11/9/2023	PO22400112	\$	126 98 1	Polycom VVX 311 IP Phone Skype for Business Edition (Certified Refurbished)	SM PUR	TECH	Desk & Conference Phones	TECH
Amazon Capitlal Services, Inc.	Seattle	WA	98109	11/9/2023	PO22400113	\$	213.45	Anker USB C to HDMI Adapter (@60Hz), 310 USB-C (4K HDMI), Aluminum,	SM PUR	TECH	Computer Adapter Cables	TECH
Amazon Capitlal Services, Inc.	Seattle	WA	98109	11/17/2023	PO22400116	\$	107.84	Lindt LINDOR Assorted Chocolate Candy Truffles Traditions Gift Box, Assorted	SM PUR	CHILDREN	SOC BG Gifts	ADMIN
Amazon Capitlal Services, Inc.	Seattle	WA	98109	11/20/2023	PO22400117	\$	397.97	AOC I1659FWUX 15.6" USB-powered portable monitor, Full HD 1920x1080 IPS,	SM PUR	TECH	Phones and Portable Monitors	TECH
Amazon Capitlal Services, Inc.	Seattle	WA	98109	12/4/2023	PO22400124	\$	25.96	48V Power Cord for VOIP Polycom IP Phones VVX 300, 301, 310, 311, 400, 401,	SM PUR	TECH	48V Power Cord for VOIP Polycom	TECH
Amazon Capitlal Services, Inc.	Seattle	WA	98109	12/18/2023	PO22400139	\$	1,379.70	Yealink UH34 USB Wired Headset with Microphone - Stereo Headphones with	SM PUR	TECH	Headsets	TECH
Amazon Capitlal Services, Inc.	Seattle	WA	98109	12/18/2023	PO22400143	\$	2/9 98 1	Metro DataVac ESD Safe Electric Duster - Model ED-500 ESD - Great For Dusting	SM PUR	TECH	Metro DataVac ESD Safe Electric D	TECH
American Heart Association Inc	Dallas	TX	75284-1390	10/11/2023	PO22400022	\$	6018101	BLS Training Material Term: 10/01/2023 to 09/30/2024	SM PUR	ADMIN	BLS Training Material	ADMIN
American Red Cross	Chicago	IL	60673-1256	10/20/2023	PO22400074	\$	4,054.23	Basic Life Support (BLS) Instructor Starter Kit Term: Spot Buy	SM PUR	ADMIN	Basic Life Support (BLS) Instructor	ADMIN
Arjo Inc	Addison	IL	60101	12/7/2023	PO22400130	\$	5,000.00	Durable Medical Equipment Term 10/01/23 to 09/30/24	SM PUR	UTILMGMT	Durable Medical Equipment	FIN
Burpee Man LLC	Garden City	MI	48135	10/5/2023	PO22400012	\$	17001	Board Member Nameplate - Dr. Kanzoni Asabigi Term: Spot Buy	SM PUR	ADMIN	Board Member Nameplate - Dr. Ka	ADMIN
Burpee Man LLC	Garden City	MI	48135	10/13/2023	PO22400023	\$	428.40	Plaques Term: Spot Buy	SM PUR	ADMIN	Retirement Plaques	ADMIN
Burpee Man LLC	Garden City	MI	48135	10/13/2023	PO22400023	\$	428.40	Order Processing Fee Term: Spot Buy	SM PUR	ADMIN	Retirement Plaques	ADMIN
Burpee Man LLC	Garden City	MI	48135	11/29/2023	PO22400122	\$	379.25	Connections Report to the Community Annual Event Award Term; Spot Buy	SM PUR	CHILDREN	Report to the Community Awards	CHILD

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Canon Solutions America, Inc.	Novi	MI	48375	12/21/2023	PO22400148	\$ 6	5,759.79	UNIFLOW ONE PRINt&SCAN-TYPE1- 1DEVICE/1MONTH (1-	С	TECH	Uniflow Online (Renewal) 12/31/20	TECH
Capital Marketing & Management LLC	Oak Park	МІ	48237	12/18/2023	PO22400142	\$ 22	2,500.00	Social Media Influencer Services - The Capital Brand Term: 11/01/2023 -	CS	ADMIN	Social Media Influencer Services -	ADMIN
CDW Government LLC	Vernon Hill	IL	60061	10/4/2023	PO22400011	\$ 5	5,720.00	DELL CTO 32GB DDR4 RDIMM 3200MHZ Term: Spot Buy	С	TECH	RAM upgrade	TECH
CDW Government LLC	Vernon Hill	:IL	60061	10/9/2023	PO22400013	\$ 3	3,651.66	APC by Schneider Electric Rack PDU, Metered, 1U, 20A, 120V, (8) 5-20	С	TECH	APC PDU, Power Cables, HDMI ext	TECH
CDW Government LLC	Vernon Hill	:IL	60061	10/9/2023	PO22400013	\$ 3	3,651.66	Tripp Lite Heavy Duty Computer Power Extension Cord 15A 14AWG C14 to C15 3'	С	TECH	APC PDU, Power Cables, HDMI ext	TECH
CDW Government LLC	Vernon Hill	IL	60061	10/10/2023	PO22400015	\$ 3	3,884.29	Apple MacBook Pro - 16" - M2 Max - 64 GB RAM - 1 TB SSD - Space Gray	С	TECH	Apple MacBook Pro (for Communi	TECH
CDW Government LLC	Vernon Hill	IL	60061	10/10/2023	PO22400016	\$ 6	5,513.87	Microsoft Surface Pro 9 - Core i7 - 32 GB RAM - 1 TB SSD - Platinum - W10	С	TECH	Surface Pro & Air pods	TECH
CDW Government LLC	Vernon Hill	:IL	60061	10/10/2023	PO22400018	\$ 21	1,118.00	MANAGEENGINE ADSELFSERVICE PLUS PRO	С	TECH	ManageEngine Annual Renewal: Al	TECH
CDW Government LLC	Vernon Hill	IL	60061	10/11/2023	PO22400021	\$ 38	3,192.50	MS EA O365 E3 GCC P USER Term; 11/01/2023 - 06/30/2024	С	TECH	MS O365 Licenses (11/1/23 - 6/30/	TECH
CDW Government LLC	Vernon Hill	:IL	60061	10/25/2023	PO22400089	\$ 2	2,916.00	ZOHO MANAGEENGINE DT CNTRL SUB Term: 10/25/2023 to 09/30/2024	С	TECH	ManageEngine DTCTL User License	TECH
CDW Government LLC	Vernon Hill	IL	60061	11/6/2023	PO22400110	\$	630.00	ZOHO MANAGEENGINE OPMGR ENT Term; Spot Buy Contract # 071B6600110	SM PUR	TECH	ZOHO ManageEngine Password M	TECH
CDW Government LLC	Vernon Hill	IL	60061	11/6/2023	PO22400111	\$ 8	3,250.00	Tenable Security Center Subscription License Term; Spot Buy Contract #	SM PUR	TECH	Tenable Software renewal	TECH
CDW Government LLC	Vernon Hill	:IL	60061	12/6/2023	BO22490002	\$ 185	5,698.00	Nutanix Backup Software License Subscription and Support Term	С	TECH	Nutanix Backup Software	TECH
CDW Government LLC	Vernon Hill	:IL	60061	12/12/2023	BO22490004	\$ 2	2,910.08	1 yr - Microsoft Windows Server Standard Edition - license & software assurance -	С	TECH	MS Server Licenses	TECH
CDW Government LLC	Vernon Hill	:IL	60061	12/20/2023	PO22400145	\$ 5	5,465.77	Samsung Advanced Digital Whiteboard WM85B WMB Series - 85" LED-backlit	С	TECH	Smart White Board	TECH
CDW Government LLC	Vernon Hill	:IL	60061	12/21/2023	PO22400146	\$	800.00	HID ISOPROX II Card, No slot Term Spot Buy	С	TECH	ID Badges	TECH
Cobblestone Systems Corp.	Lindenwold	NJ	08021	12/11/2023	BO22490003	\$ 166	5,486.26	Contract Onsight Licenses - Year 1 Term 10/01/23- 09/30/28 GSA Coop GS-35F-	С	FINANCE	Cobblestone Software Extension	MGTBUD
Community Publishing &	Taylor	МІ	48180	11/21/2023	PO22400119	\$ 12	2,000.00	Mental Health Messaging Term 10/01/2023 - 09/30/2024	CS	ADMIN	Mental Health Messaging - Comm	ADMIN
Danmar Products Inc	Ann Arbor	МІ	48170	10/19/2023	PO22400059	\$	174.80	Durable Medical Equipment Term: 10/01/2023 to 09/30/2024	SM PUR	UTILMGMT	Durable Medical Equipment	FIN
Dell Marketing LP	Dallas	TX	75267	10/11/2023	PO22400020	\$ 66	5,850.00	Dell Latitude 7440 Term; Spot Buy	С	TECH	Dell Latitude 7440	TECH
Dell Marketing LP	Dallas	TX	75267	12/6/2023	PO22400129	\$ 66	5,577.50	Dell 27 Monitor - P2722H, 68.6cm (27") Term; Spot Buy	С	TECH	Desktop equipment- Woodward B	TECH
Dell Marketing LP	Dallas	TX	75267	12/13/2023	PO22400137	\$ 133	3,700.00	Dell Latitude 7440 Term Spot Buy - COOP # 071B6600111	С	TECH	Laptops - Care Center	TECH
Hamtramck Review	Hamtramck	MI	48212	11/21/2023	PO22400118	\$ 10),392.00	Mental Health Messaging Term: 10/01/23 - 09/30/24	CS	ADMIN	Mental Health Messaging - Hamtra	ADMIN
Healthcare Durable Medical Equipment	Ann Arbor	MI	48108	10/26/2023	PO22400101	\$ 1	1,805.00	Durable Medical Equipment Term: Spot Buy	SM PUR	UTILMGMT	Durable Medical Equipment	FIN

KSpringer Media Management	Belleville	MI	48111	12/21/2023	PO22400147	\$ 6,000.0	Social Media Influencer Services Term: 11/01/23 - 05/31/24	CS	ADMIN	Social Media Influencer Services	ADMIN
Latino Press, Inc	Detroit	MI	48210	11/29/2023	PO22400123	\$ 13,200.0	Newspaper Messaging Term: 10/01/2023 - 09/30/2024	CS	ADMIN	Mental Health, Substance Use, Suicide Prevention Messaging -	ADMIN
Manica, Okiymo	Warren	MI	48091	11/29/2023	PO22400121	\$ 550.0	Photo Booth - DWIHN Holiday Event Term; Spot Buy	SM PUR	ADMIN	Photo Booth - DWIHN Holiday Eve	ADMIN
Marco Technologies LLC	Saint Cloud	MN	56301	12/21/2023	BO22490007	\$ 5,549.8	Booster Performance License for 4430 Series SPARE - 1yR Term: 12/21/2023 -	С	TECH	CISCO license Upgrade - (Woodwa	TECH
Michigan Assoc of Comm Mental Health	Lansing	MI	48933	10/3/2023	PO22400009	\$ 2,160.0	Two thousand Recipient Rights booklets Term: Spot Buy	SM PUR	RIGHTS	Recipient Rights Blue Booklets	RIGHTS
National Committee for Quality Assurance	Washingtor	DC	20005	12/7/2023	PO22400131	\$ 33,989.0	Remaining balance for MBHO Survey for NCQA, sub date, 2/27/24, end dates 4/15-16, 2024, units 61412	CS	ADMIN	MBHO Survey for NCQA	ADMIN
Qualtrics, LLC	Provo	UT	84604	11/29/2023	PO22400125	\$ 17,640.0	Employee Engagement Term; 10/01/23 - 09/30/24	CS	ADMIN	Employee Engagement	ADMIN
Rain Tree Productions LLC	Riverview	MI	48193	11/21/2023	PO22400120	\$ 925.0	Costumed Characters - Santa and Mrs. Claus Term Spot Buy	SM PUR	ADMIN	Costumed Characters - DWIHN Ho	ADMIN
RehabMart LLC	Watkinsville	GA	30677	10/20/2023	PO22400066	\$ 10,000.0	Durable Medical Equipment Term: 10/01/2023 to 09/30/2024	SM PUR	UTILMGMT	Durable Medical Equipment	FIN
Rembert, Joseph	Redford	MI	48239	10/17/2023	PO22400030	\$ 400.0	AV/DJ Services Term: Spot Buy	SM PUR	ADMIN	AV/DJ Services	ADMIN
Rembert, Joseph	Redford	MI	48239	12/18/2023	PO22400141	\$ 500.0	DJ Services - DWIHN Holiday Event Term; Spot Buy	SM PUR	ADMIN	DJ Services - DWIHN Employee Ho	ADMIN
Senior Exchange Inc	RSM	CA	92688	10/18/2023	PO22400041	\$ 5,000.0	Durable Medical Equipment Term: 10/01/2023 to 09/30/2024	SM PUR	UTILMGMT	Durable Medical Equipment	FIN
The American Registry LLC	Deerfield Be	FL	33442	12/12/2023	PO22400136	\$ 6,705.0	Top Workplace Lapel Pins	SM PUR	ADMIN	Top Workplace Promotional Items	ADMIN
The Betty Mills Company Inc	San Mateo	CA	94401	10/20/2023	PO22400065	\$ 10,000.0	Durable Medical Equipment Term: 10/01/2023 to 09/30/2024	SM PUR	FINANCE	Durable Medical Equipment	FIN
The Church Network TV	Detroit	MI	48202	12/18/2023	PO22400140	\$ 12,000.0	Mental Health Messaging - The Church Network Term 11/01/2023 to 04/30/2024	CS	ADMIN	Mental Health Messaging	ADMIN
Contract Percentage					1st Qtr Total	\$ 941,073.0	3				
Wayne County - 6.02	6.02				WC Total	\$ 56,670.0	5				
Out County -93.98	93.98				IT Total	\$ 738,500.1	3				
		I T		·							

Funding Percentage

Out County - 72.02

27.98

72.02

Wayne County -

DETROIT WAYNE INTEGRATED HEALTH NETWORK BOARD ACTION

Board Action Number: <u>21-29R2</u> Revised: Y Requisition Number:

Presented to Full Board at its Meeting on: 3/20/2024

Name of Provider: Outfront Media Inc.

Contract Title: Billboard Management Outreach -Outfront Media

Address where services are provided: None

Presented to Finance Committee at its meeting on: 3/6/2024

Proposed Contract Term: <u>10/15/2020</u> to <u>10/15/2025</u>

Amount of Contract: \$1,020,000.00 Previous Fiscal Year: \$750,000.00

Program Type: Modification

Projected Number Served- Year 1: Persons Served (previous fiscal year):

Date Contract First Initiated: 10/15/2020

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

DWIHN Communications is requesting a correction to previously approved BA #21-29R. The amount requested and approved was \$115,000 per year for two years, for a total of \$230,000. The correct amount is \$135,000 for two years, for a total of \$270,000. This correction will add the additional \$40,000 to the contract.

The contract term will not change - October 18, 2023-September 30, 2025. The total contract amount is not to exceed \$1,020,000.

Outstanding Quality Issues (Y/N)? _ If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 23/24	Annualized
Communications	\$ 615,000.00	\$ 615,000.00
SUD	\$ 405,000.00	\$ 405,000.00

Board Action #: 21-29R2

Total Revenue	\$ 1,020,000.00	\$ 1,020,000.00

Recommendation for contract (Continue/Modify/Discontinue): Modify

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: MULTIPLE

In Budget (Y/N)? \underline{Y}

Approved for Submittal to Board:

Eric Doeh, President/CEO Stacie Durant, Vice President of Finance

Signature/Date: Signature/Date:

Eric Doeh Stacie Durant

Signed: Wednesday, February 28, 2024 Signed: Wednesday, February 28, 2024

DETROIT WAYNE INTEGRATED HEALTH NETWORK BOARD ACTION

Board Action Number: <u>24-07R4</u> Revised: Y Requisition Number:

Presented to Full Board at its Meeting on: 3/20/2024

Name of Provider: Detroit Wayne Integrated Health Network

Contract Title: FY 2023-2024 Operating Budget

Address where services are provided: None

Presented to Finance Committee at its meeting on: 3/6/2024

Proposed Contract Term: <u>10/1/2023</u> to <u>9/30/2024</u>

Amount of Contract: \$1,018,015,838.00 Previous Fiscal Year: \$1,056,528,326.69

Program Type: Continuation

Projected Number Served- Year 1: Persons Served (previous fiscal year):

Date Contract First Initiated: 10/1/2023

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

Board approval is requested to certify additional revenues totaling \$2,874,361 and authorize expenditures of a like amount as noted below:

- 1. MDHHS FY 2023 carryover funding for Behavioral Health Services (BHS) totaling \$75,083:
 - \$13,621 for Native Americans BHS
 - \$50,256 for Hispanic BHS
 - \$11,206 for Vietnam Veterans BHS
- 2. Additional \$1,000,000 of funding added to our COVID Treatment Project for provider stabilization
- 3. Opioid settlement funds totaling \$1,728,225 for fiscal years ended 2023 and 2024.

The board action also includes the use of \$71,053 of Medicaid Reserve funds to support the following changes to salaries and benefits:

- Salary/fringe increase for Mobile Crisis Director \$20,659
- Salary/fringe increase for Mobile Crisis Office Manager \$11,557
- Upgrade Director of Clinical Services to Vice President of Direct Clinical Services \$38,837
- Six Direct Services clinical positions under-budgeted in error \$143,561
- New Direct Services Administrator position \$165,415

The revised FY 2024 Operating Budget of \$1,018,015,838 consists of the following revenue:

- \$21,629,681 (State General Funds, CCBHC General Funds);
- \$749,472,681 (Medicaid, DHS Incentive, Medicaid-Autism, Children's/ SED Waiver, HAB, CCBHC Supplemental);
- \$154,399,894 (HMP and Substance Abuse);
- \$12,289,936 (MI Health Link);
- \$23,486,447 (Wayne County Local Match Funds);
- \$4,723,521 (PA2 Funds);
- \$13,126,684 (State Grant Portion of OBRA, SUD);
- \$31,741,969 (Federal Grants/ Federal Block Grants/ SUD);
- \$2,105,025 (Local Grants);
- \$5,000,000 (Interest Income); and
- \$40,000 (Miscellaneous Revenue).

Outstanding Quality Issues (Y/N)? _ If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 23/24	Annualized
MULTIPLE	\$ 1,018,015,838.00	\$ 1,018,015,838.00
	\$	\$
Total Revenue	\$	\$

Recommendation for contract (Continue/Modify/Discontinue): Modify

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: MULTIPLE

In Budget (Y/N)? N

Approved for Submittal to Board:

Eric Doeh, President/CEO Stacie Durant, Vice President of Finance

Signature/Date: Signature/Date:

Eric Doeh Stacie Durant

Signed: Thursday, February 29, 2024 Signed: Thursday, February 29, 2024

Board Action #: 24-07R4

DETROIT WAYNE INTEGRATED HEALTH NETWORK BOARD ACTION

Board Action Number: 24-58 Revised: Y Requisition Number:

Presented to Full Board at its Meeting on: 3/20/2024

Name of Provider: The TM Group Inc

Contract Title: Accounting System Maintenance and Support

Address where services are provided: None

Presented to Finance Committee at its meeting on: 3/6/2024

Proposed Contract Term: <u>4/1/2024</u> to <u>3/31/2026</u>

Amount of Contract: \$111,505.97 Previous Fiscal Year: \$43,639.00

Program Type: Continuation

Projected Number Served- Year 1: Persons Served (previous fiscal year):

Date Contract First Initiated: 4/1/2023

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

The board action is requesting the approval to exercise a two year extension of our contract with the TM Group to provide system support services for our Microsoft Dynamics GP enterprise resource planning system, handling our accounting, purchasing and payment responsibilities among other things. In addition to providing technical support services, the TM Group will also be responsible for making our annual maintenance payments.

The 3 year contract consist of the following:

- Licenses and software (pass through to Microsoft) \$66,857
- Consulting support \$44,650

The initial contract totaling \$43,639 was procured via a competitive purchase under \$50,000 for the period of April 1, 2023 through March 31, 2024. The two year contract extension runs from April 1, 2024 through March 31, 2026 with a cost of \$67,867. This brings the **total contract amount not to exceed \$111,506 through March 31, 2026.**

Outstanding Quality Issues (Y/N)? _ If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 23/24	Annualized
Multiple	\$ 111,505.97	\$ 111,505.97
	\$	\$
Total Revenue	\$	\$

Recommendation for contract (Continue/Modify/Discontinue): Continue

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: 64923.815000.00000

In Budget (Y/N)?Y

Approved for Submittal to Board:

Eric Doeh, President/CEO Stacie Durant, Vice President of Finance

Signature/Date: Signature/Date:

Eric Doeh Stacie Durant

Signed: Tuesday, March 5, 2024 Signed: Tuesday, March 5, 2024