

# Detroit Wayne

# **Integrated Health Network**

707 W. Milwaukee St. Detroit, MI 48202-2943 Phone: (313) 833-2500 <u>www.dwihn.org</u>

FAX: (313) 833-2156 TDD: (800) 630-1044 RR/TDD: (888) 339-5588

Finance Committee Meeting DWIHN Administration Building 1<sup>st</sup> Floor Boardroom 8726 Woodward Avenue Detroit, MI 48202 Wednesday, July 3, 2024 1:00 p.m. AGENDA

- I. Call to Order
- II. Roll Call
- III. Committee Member Remarks
- IV. Approval of Agenda
- V. Follow-Up Items
- VI. Approval of Minutes June 5, 2024
- VII. Presentation of the Monthly Finance Report
- VIII. FY24/25 Budget Highlights Overview

#### IX. Unfinished Business:

Staff Recommendations:

- a. Board Action #21-29 (Revision 3) Outfront Media Inc.
- b. Board Action #21-72 (Revision 3) Plante & Moran PLLC

#### X. New Business:

Staff Recommendations:

- a. Board Action #24-69 123.Net Fiber Internet Services
- b. Board Action #24-70 Considine Little Rock Life Center

#### XI. Good and Welfare/Public Comment

Members of the public are welcome to address the Board during this time for no more than two minutes. (The Board Liaison will notify the Chair when the time limit has been met.) Individuals are encouraged to identify themselves and fill out a comment

#### **Board of Directors**

Dr. Cynthia Taueg, Chairperson Karima Bentounsi Jonathan C. Kinloch Kevin McNamara, Vice Chairperson Angela Bullock Bernard Parker Dora Brown, Treasurer Lynne F. Carter, MD William Phillips Eva Garza Dewaelsche, Secretary Angelo Glenn Kenya Ruth

Eric W. Doeh, President and CEO

card to leave with the Board liaison; however, those individuals that do not want to identify themselves may still address the Board. Issues raised during Good and Welfare/Public Comment that are of concern to the general public and may initiate an inquiry and follow-up will be responded to and may be posted to the website. Feedback will be posted within a reasonable timeframe (information that is HIPAA related or of a confidential nature will not be posted but rather responded to on an individual basis).

#### XII. Adjournment

# FINANCE COMMITTEE

1:00 P.M.

JUNE 5, 2024

8726 WOODWARD AVE.

DETROIT, MI 48202 (HYBRID/ZOOM)

MEETING CALLED BY	Ms. Dora Brown, Chair called the meeting to order at 1:02 p.m.
TYPE OF MEETING	Finance Committee Meeting
FACILITATOR	Ms. Dora Brown, Chair
NOTE TAKER	Ms. Nicole Smith, Finance Management Assistant
ATTENDEES	<ul> <li>Finance Committee Members Present:</li> <li>Ms. Dora Brown, Chair</li> <li>Ms. Karima Bentounsi</li> <li>Ms. Eva Garza Dewalsche</li> <li>Mr. Angelo Glenn</li> <li>Committee Members Excused:</li> <li>Mr. Kevin McNamara, Vice Chair</li> <li>Ms. Kenya Ruth</li> <li>Board Members Present: None</li> <li>Board Members Attending Virtually: Dr. Cynthia Taueg, Chair</li> <li>SUD Oversight Policy Board Members Attending Virtually:</li> <li>Mr. Thomas Adams, Chair</li> <li>Board Members Excused: None</li> <li>Staff: Ms. Stacie Durant, VP of Finance; Dr. Shama Faheem, Chief Medical Officer; Ms. Monifa Gray, Associate VP of Legal Affairs; Ms. Sheree Jackson, VP of Corporate Compliance; Mr. Keith Frambro, VP of IT Services; Mr. Jody Connally, VP of Human Resources; Mr. Mike Maskey, VP of Facilities; and Tiffany Devon, Director of Communications</li> <li>Staff Attending Virtually: Ms. Dhannetta Brown, Assoc. VP of Finance; Mr. Eric Doeh, President and CEO; Mr. Many Singla, Executive VP of Operations; Ms. Brooke Blackwell, VP of Governmental Affairs and Chief of Staff; Mr. Jeff White, Associate Vice President of Operations; and Ms. Yolanda Turner, VP of Legal Affairs</li> <li>Guests: None</li> </ul>

## AGENDA TOPICS

**MINUTES** 

I. Roll Call Ms. Lillian Blackshire, Board Liaison

#### II. Roll Call

Roll Call was taken by Ms. Blackshire, Board Liaison and a quorum was present.

#### III. Committee Member Remarks

Ms. Brown, Chair called for Committee member remarks. There were no committee remarks.

#### IV. Approval of Agenda

The Chair, Ms. Brown called for a motion on the agenda. There were no changes or modifications requested to the agenda. **Motion:** It was moved by Mr. Glenn and supported by Ms. Bentounsi approval of the agenda. **Motion carried.** 

#### V. Follow-up Items

The Chair called for any follow-up items. There were no follow-up items.

#### VI. Approval of the Meeting Minutes

The Chair, Ms. Brown called for approval of the minutes from the meeting on Wednesday, May 1, 2024. **Motion:** It was moved by Mr. Glenn and supported by Ms. Garza Dewaelsche approval of the Finance Committee minutes from the meeting on Wednesday, May 1, 2024. There were no corrections to the minutes. **Motion carried**. Minutes accepted as presented.

#### VII. Presentation of the Monthly Finance Report

S. Durant, VP of Finance presented the Monthly Finance report. A written report for the five months ended April 30, 2024, was provided for the record. The DWIHN Finance accomplishments and noteworthy items to report were:

In accordance with Michigan law, DWIHN is requesting a revision to the Credit Card Policy. Revisions are red lined in the attached document. The primary change is the inclusion of miscellaneous fees and goods under \$500 before taxes, excluding electronic devices. A copy of the policy was included in the packet. Ms. Durant noted that the policy did not spell out what credit card could be used for and who has a credit card. It was noted that Executive level positions and the Board Liaison board and others at the discretion of the CEO had a card. The items that have been codified were 7 and 8; item 7 was a new item that had been added to list. The new language that was added to the policy was discussed.

Discussion ensued regarding the Credit Card Policy having to go to the Policy/Bylaw Committee for approval or directly to Full Board. S. Jackson, VP of Compliance noted that this policy was a DWIHN policy and goes through the CEO. Ms. Turner, VP of Legal Affairs noted that the committee could vote to move to Full Board and Full Board could send the Policy to the Policy/Bylaw Committee.

Discussion ensued regarding the non-profit status and sales tax. It was noted that there are purchases that the VP of Facilities makes at certain stores where DWIHN has tax exempt status and the card is used for those purchases. Discussion ensued regarding DWIHN being a governmental entity and having tax exemption status. Ms. Durant and Ms. Gray assured that when applicable, staff submits proper documentation for the taxes to be waived. Discussion ensued regarding the number of days of billing and the people on the leadership team that have a card. It was noted that the positions should be listed in the policy.

Dr. Taueg, requested a list of leadership positions that have a credit card and provide the credit card limit. (Action)

M. Gray, Assoc VP of Legal Affairs noted for the record, that as a governmental entity DWIHN cannot use any funds for political purposes.

The Chair, called for a motion on the Credit Card Policy. **Motion**: It was moved by Ms. Garza Dewaelsche and supported by Mr. Glenn approval of the Credit Card Policy to Full Board. There was no further discussion. **Motion carried**.

Cash and Investments – comprise of funds held by three (3) investment managers, First Independence CDARS, Comerica, Huntington Bank, and Flagstar accounts. This amount includes the \$21.9 million cash held in collateral for the two building loans.

Due from other governments – comprise various local, state and federal amounts due to DWIHN. Approximately \$9.9 million in SUD and MH block grant due from MDHHS. Approximately \$32.0 million for 2<sup>nd</sup> quarter and April 2024 pass- through HRA revenue. Finally, \$6.8 million due from MDHHS related to FY23 PBIP.

Accounts receivable/Allowance - Approximately \$1.3 million for estimated 2<sup>nd</sup> quarter PA2; \$500,000 in accrued interest income; in addition, amounts due from various providers \$1.6 million.

IBNR Payable – represents incurred but not reported (IBNR) claims from the provider network; historical average claims incurred through April 30, 2024, was approximately \$504.6 million however actual payments were approximately \$437.3 million. The difference represents claims incurred but not reported and paid of \$67.3 million.

Due to other governments – includes \$1.1 million due to MDHHS for death recoupment that will be paid in June 2024. In addition, there is approximately \$.7 million payable to MDHHS for state hospitals and \$.9 million April IPA tax payment.

State grants and contracts– The variance relates primarily to \$28.7 million in HRA revenue received more than budget. Refer to budget adjustment to increase revenue and pass through expenses. In addition, Medicaid funding received more than budget (\$41.4 mm) however refer to letter "G" as expenses are \$43.9 million higher than budget. Refer to the budget adjustment. Discussion ensued regarding the expenses.

Autism, Children, Adults, and IDD services - \$72.5 million variance more than budget is due to 28.7 million related to the HRA pass through; refer to budget adjustment. The variance of \$43.8 million is due to additional expenses incurred compared to the budget. Refer to budget adjustment.

The Chair, Ms. Brown, noted that the Finance Monthly Report was received and filed.

#### VIII. FY25 Budget Submission Timeline

S. Durant, VP of Finance presented the Committee with the budget submission timeline. Ms. Durant amended the timeline to include the date of July 3, 2024 in which a brief summary of the budget would be provided at the July Finance Committee meeting. There was no further discussion.

#### IX. Unfinished Business – Staff Recommendations:

**a. Board Action #21-73(Revised)** – **123.Net Fiber Internet Services.** K. Frambro, VP of IT reported. DWIHN staff requesting approval for modification to (BO022190062), additional funding to provide payment for the remainder of the contractual agreement through Year 3. Requesting funds in the amount of \$12,894.00 to be added. The justification for the cost is due to the increase and addition of bandwidth between Milwaukee and Woodward. Request to add funding to cover the remainder of the contract. New total not to exceed = \$90,258.00. The Chair called for a motion. **Motion:** It was moved by Ms. Bentounsi

and supported by Ms. Garza Dewaelsche approval of BA #21-73 (Revised) to Full Board. There was no further discussion. **Motion carried.** 

of Finance reported. DW the contract term to Sept budgeted and funded pri approximately \$10,300 i Garza Dewaelsche and	<b>O(Revised)</b> – <b>Rehmann Robson CPAs &amp; Consultants.</b> S. Durant, VP VIHN staff requesting the approval for the Finance Department to extend tember 30, 2026. There are no additional funds requested. A contract is marily with the care centers budget. To date, the contractor has incurred n costs. The Chair called for a motion. Motion: It was moved by Ms. supported by Ms. Bentounsi approval of BA #22-50(Revised) to Full or the discussion. Motion carried.	
VP of Finance reporte Medicaid and HMP re revenues. The FY24 M compared to FY23. Th analyses performed and 1, 2024. It should be not of FY23 revenue includ hospitals as the per diem \$15 million or 24%, rel Autism, adult and IDD s 2024 Operating Budget moved by Mr. Glenn (Revision 6) to Full Bo	<b>(Revision 6) – FY 2023-2024 DWIHN Operating Budget.</b> S. Durant, d. DWIHN staff is requesting board approval to certify additional evenues totaling \$122,282,154 as compared to the initial budgeted fedicaid revenue were budgeted at approximately \$60 million less as a additional revenues are anticipated based on FY 2024 projection include the revised Milliman rates adjustments that were effective April ed the additional \$62 million (\$122mm less \$60mm) received in excess e approximately \$46 million or 76% in HRA pass through funds to the increased from \$308 per day to \$622 per day. In addition, approximately ate to an increase in Autism revenue. Further noted, the expenses for services are projected to increase by the same amount. The revised FY is \$1,141,565,532. The Chair called for a motion. <b>Motion:</b> It was and supported by Ms. Garza Dewaelsche approval of BA #24-07 bard. Discussion ensued regarding the \$122 million dollars and the ere was no further discussion. <b>Motion carried.</b>	
X. New Business – Sta	ff Recommendations: None	
	<b>e/Public Comment</b> – The Chair read the Good and Welfare/Public There were no members of the public requesting to address the	
motion to adjourn. Mot	There being no further business; The Chair, Ms. Brown called for a <b>tion:</b> It was moved by Ms. Bentounsi and supported by Mr. Glenn to <b>lotion carried</b> . The meeting was adjourned at 1:40 p.m.	
FOLLOW-UP ITEMS	1. S. Durant to provide a list of leadership positions that have a cre credit card limit and if there is language regarding political cont	<b>A</b>

#### DWIHN Division of Management and Budget Monthly Finance Report For the eight months ended May 31, 2024

#### **DWIHN** Finance accomplishments and noteworthy items:

- 1. DWIHN received the appraisals back from Flagstar to finalize the loan agreement and Woodward valuation was lower than expectations. DWIHN requested another appraisal and await the results.
- 2. DWIHN is projecting a general fund shortfall of approximately \$10 million due to an increase in spenddown and overall uninsured services. The amount is \$6 million more than the planned budgeted shortfall of \$4 million. DWIHN has sufficient local funds to cover the shortfall.
- 3. In light of the recent \$40 million fraud scheme at a local nonprofit organization, CFO and Plante Moran will present an overview on segregation of duties in place at DWIHN. Specific questions and concerns should be sent directly to Lillian by July 19, 2024 to ensure we incorporate them in the presentation.

#### Financial analysis- (refer to Authority balance sheet and income statement)

Cash flow is very stable and should continue to remain strong throughout the year as liquidity ratio = 2.93.

	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY
DWIHN	3.07	2.56	2.53	2.53	2.44	2.44	2.35	2.66	2.72	2.48	2.29	2.93

- (A) Cash and Investments comprise of funds held by three (3) investment managers, First Independence CDARS, Comerica, Huntington Bank, and Flagstar accounts. This amount includes the \$21.9 million cash held in collateral for the two building loans.
- (B) Due from other governments comprise various local, state and federal amounts due to DWIHN. Approximately \$5.3 million in SUD and MH block grant due from MDHHS. Approximately \$16.0 million for April and May 2024 pass- through HRA revenue. Finally, \$3.1 million due from MDHHS for FY23 CCBHC cost settlement.
- (C) Prepayment and deposits DWIHN advanced Starfish \$1 million in May 2024. This amount represents one month of service delivery to members. Finance will reduce future payments to recoup the advance.
- (D) IBNR Payable represents incurred but not reported (IBNR) claims from the provider network; historical average claims incurred through May 31, 2024, was approximately \$584.5 million however actual payments were approximately \$531.5 million. The difference represents claims incurred but not reported and paid of \$53.1 million.

# DETROIT WAYNE INTEGRATED HEALTH NETWORK Statement of Net Position

As of May 31, 2024

Cash and investments	\$ 180,619,733	Α
Investments in Internal Service Fund	72,901,306	Α
Receivables		
Due from other governmental units	25,808,510	В
Accounts receivable	2,364,006	
Less: allowance for uncollectible	(73,424)	
Prepayments and deposits	1,406,098	С
Total current assets	283,026,229	
Capital assets, net of accumulated depreciation	55,836,029	
Total Assets	\$ 338,862,258	

## Liabilities and Net Position

Liabilities Accounts payable IBNR Payable Due to Wayne County Due to other governments Accrued wages and benefits	\$ 24,083,201 53,055,857 936,129 4,161,517 1,335,638	D
Unearned revenue Accrued compensated balances Total current liabilities	 632,634 2,119,980 86,324,956	
Notes Payable	 17,168,434	
Total Liabilities	 103,493,390	
Net Position Net investment in capital assets Unrestricted - PA2 funds Restricted Cash Collateral Internal Service Fund Unrestricted	 35,999,589 9,330,007 21,907,338 72,711,318 95,420,615	
Total Net Position	 235,368,867	
Liabilities and Net Position	\$ 338,862,258	

#### DETROIT WAYNE INTEGRATED HEALTH NETWORK Statement of Revenues, Expenses and Changes to Net Position For the Eight Months Ending May 31, 2024

		May 2024			Year to Date	
	Budget	Actual	Variance	Budget	Actual	Variance
Operating Revenues						
Federal grants	\$ 2,660,625	\$ 2,593,236	\$ (67,389)	\$ 21,285,000	\$ 19,632,353	\$ (1,652,647)
State grants and contracts	88,458,761	91,067,629	2,608,868	707,670,088	705,675,972	(1,994,116)
Prior year Medicaid savings	-	-	-	-	32,492,867	32,492,867
MI Health Link	1,024,161	397,886	(626,275)	8,193,288	5,252,095	(2,941,193)
Local grants and contracts	2,422,898	2,142,899	(279,999)	19,383,184	15,113,556	(4,269,628)
Other charges for services	3,333	1,898	(1,435)	26,664	28,805	2,141
Total Operating Revenues	94,569,778	96,203,548	1,633,770	756,558,224	778,195,648	21,637,424
Operating Expenses						
Salaries	2,460,798	3,049,977	(589,179)	19,686,384	18,523,483	1,162,901
Fringe benefits	931,452	991,914	(60,462)	7,451,615	7,217,940	233,675
Substance abuse services	5,248,438	4,844,517	403,921	41,987,504	41,048,515	938,989
Autism Services	7,483,970	8,036,947	(552,977)	59,871,760	61,634,466	(1,762,706)
MI HealthLink	1,023,328	940,186	83,142	8,186,624	7,934,641	251,983
Adult Services	32,221,048	37,143,416	(4,922,368)	257,768,384	265,001,893	(7,233,509)
Children Services	5,631,415	4,305,495	1,325,920	45,051,320	39,942,659	5,108,661
Care Center	1,936,667	1,514,997	421,670	15,493,336	6,061,702	9,431,634
Direct Services	484,895	533,461	(48,566)	3,879,160	2,536,870	1,342,290
Intellectual Developmental Disabled	32,892,299	38,887,529	(5,995,230)	263,138,392	271,484,521	(8,346,129)
Grant Programs	1,005,539	524,952	480,587	8,044,312	3,982,191	4,062,121
State of Michigan	1,723,533	1,819,625	(96,092)	13,788,264	12,035,318	1,752,946
Depreciation	147,233	-	147,233	1,177,864	631,362	546,502
Other operating	1,313,531	947,424	366,107	10,508,248	9,068,431	1,439,817
Total Operating Expenses	94,504,146	103,540,440	(9,036,294)	756,033,167	747,103,992	8,929,175
Operating Revenues over (under) Expenses	65,632	(7,336,892)	10,670,064	525,057	31,091,656	30,566,599
Non-operating Revenues (Expenses)						
Investment Earnings	416,667	371,662	(45,005)	3,333,336	5,989,450	2,656,114
Total Non-operating Revenues (Expenses)	416,667	371,662	(45,005)	3,333,336	5,989,450	2,656,114
Change in Net Position	482,299	(6,965,230)	10,625,059	3,858,393	37,081,106	33,222,713
Net Position - Beginning of year	<u> </u>				198,287,761	198,287,761
Net Position - End of Year	\$ 482,299	\$ (6,965,230)	\$ 10,625,059	<u>\$3,858,393</u>	\$ 235,368,867	\$ 231,510,474

# DETROIT WAYNE INTEGRATED HEALTH NETWORK Statement of Cash Flows For the Eight Months Ending May 31, 2024

Cash flows from operating activities Cash receipts from the state and federal governments Cash receipts from local sources and customers Payments to suppliers Payments to employees	\$ 752,295,145 15,142,362 (766,344,035) (36,394,518)
Net cash provided by (used in) operating activities	 (35,301,045)
Cash flows from capital and related financing activities Acquisition of capital assets Proceeds from notes payable	 (8,041,781) 4,868,581
Net cash provided by (used in) capital and related financing activities	(3,173,200)
Cash flows from investing activities Interest received on investments Proceeds from sale of assets	 5,989,450 -
Net cash provided by investing activities	 5,989,450
Net increase (decrease) in cash and cash equivalents	(32,484,795)
Cash and investments - beginning of period	 286,005,834
Cash and investments - end of period	\$ 253,521,039
Reconciliation of operating income (loss) to net cash provided by (used in) operating activities Operating income (loss) Adjustments to reconcile operating income (loss) to net cash	\$ 31,091,656
used in operating activities: Depreciation	661,566
Decreases (increases) in current assets: Accounts receivable Prepayments and deposits Due from other governmental units Due from Wayne County Other assets	16,861,772 (524,355) 7,894,146
Increases (decreases) in current liabilities: Accounts and contracts payable IBNR Payable Accrued wages Due to Wayne County Due to other governmental units Unearned revenue	 (103,278,843) 53,055,857 (1,214,326) 936,129 (5,270,588) (35,514,058)
Net cash provided by (used in) operating activities	\$ (35,301,045)

Board Action Number: 21-29R3 Revised: Y Requisition Number:

Presented to Full Board at its Meeting on: 7/17/2024

Name of Provider: Outfront Media Inc.

Contract Title: Billboard Outreach Media

Address where services are provided: None\_\_\_\_

Presented to Finance Committee at its meeting on: 7/3/2024

Proposed Contract Term: 10/15/2020 to 10/15/2023

Amount of Contract: \$1,022,601.00 Previous Fiscal Year: \$750,000.00

Program Type: Modification

Projected Number Served- Year 1:\_ Persons Served (previous fiscal year):

Date Contract First Initiated: 10/15/2020

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

DWIHN Administration is requesting board approval to pay an outstanding balance of \$2,601.00 to Outfront Media from their August 2023 invoice. This invoice was under Board Action BA 21-29R. Due to a clerical error, the amount due on Invoice #05988540 was \$8,795.00, however, there was only \$6,194.00 left on the purchase order, leaving a balance of \$2,601.00 due to Outfront Media.

Outstanding Quality Issues (Y/N)? \_ If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	Revenue FY 22/23			
Multiple	\$ 1,022,601.00	\$ 1,022,601.00		
	\$	\$		
Total Revenue	S	\$		

Recommendation for contract (Continue/Modify/Discontinue): Modify

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: 64910.902000.00000

In Budget (Y/N)?<u>Y</u>

Approved for Submittal to Board:

Eric Doeh, President/CEO

Signature/Date:

Stacie Durant, Vice President of Finance Signature/Date:

Eric Doeh

Signed: Thursday, June 27, 2024

Stacie Durant

Signed: Thursday, June 27, 2024

Board Action Number: 21-72R3 Revised: Y Requisition Number:

Presented to Full Board at its Meeting on: 7/17/2024

Name of Provider: Plante & Moran, PLLC

Contract Title: Annual Financial Statement Audits

Address where services are provided: None\_\_\_\_

Presented to Finance Committee at its meeting on: 7/3/2024

Proposed Contract Term: <u>9/1/2021</u> to <u>6/30/2026</u>

Amount of Contract: \$365,000.00 Previous Fiscal Year: \$501,535.00

Program Type: Continuation

Projected Number Served- Year 1:\_ Persons Served (previous fiscal year):

Date Contract First Initiated: 8/1/2021

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

This board action is requesting approval for a revision to exercise the two year contract renewal option in the amount not to exceed \$365,000 for the annual financial statement audit, Single Audit, and Compliance Examination for the fiscal years ended September 30, 2024 and 2025 consistent with the terms of the RFP.

The amount includes \$12,000 per year in the event DWIHN has three major programs with the Single Audit.

Outstanding Quality Issues (Y/N)? \_ If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 23/24	Annualized	
Multiple	\$ 365,000.00	\$ 365,000.00	
	\$ 0.00	\$ 0.00	
Total Revenue	\$ 365,000.00	\$ 365,000.00	

Recommendation for contract (Continue/Modify/Discontinue): Continue

Type of contract (Business/Clinical): Business

#### ACCOUNT NUMBER: 64923.813000.00000

In Budget (Y/N)?<u>Y</u>

Approved for Submittal to Board:

Eric Doeh, President/CEO

Signature/Date:

Eric Doeh

Signed: Tuesday, June 4, 2024

Stacie Durant, Vice President of Finance

Signature/Date:

Stacie Durant

Signed: Tuesday, June 4, 2024

Board Action Number: <u>24-69</u> Revised: N Requisition Number:

Presented to Full Board at its Meeting on: 7/17/2024

Name of Provider: 123.Net

Contract Title: 123.Net Fiber Internet Services - Renewal 2024 - 2027

Address where services are provided: None\_\_\_\_

Presented to Finance Committee at its meeting on: 7/3/2024

Proposed Contract Term: 7/31/2024 to 7/31/2027

Amount of Contract: \$77,364.00 Previous Fiscal Year: \$90,258.00

Program Type: Continuation

Projected Number Served- Year 1:\_ Persons Served (previous fiscal year):

Date Contract First Initiated: 6/1/2021

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

Renewal of internet services @ 707 Milwaukee for 36 months (3Yrs): 7/31/24 - 7/31/27

DWIHN is requesting approval of a three year contract renewal with 123.Net for fiber Internet Service to increase and maintain available internet speed for business functions for employee remote access to data.

123.Net services are crucial to the interoperability of DWIHN locations between 707 W. Milwaukee and 8726 Woodward, along with the datacenter located in Southfield, Michigan. DWIHN uses multiple internet service providers at the 707 and Woodward locations to ensure data redundancy and availability. The total amount of the contract would not exceed \$77,364 as follows:

- Yr 1 \$25,788.00
- Yr 2 \$25,788.00
- Yr 3 \$25,788.00

Total: \$77,364.00

Outstanding Quality Issues (Y/N)? \_ If yes, please describe:

Source of Funds: Other

Fee for Service (Y/N):

Revenue	FY 23/24	Annualized
MULTIPLE	\$ 77,364.00	\$ 77,364.00
	\$	\$
Total Revenue	\$	\$

Recommendation for contract (Continue/Modify/Discontinue): Continue

Type of contract (Business/Clinical): Business

## ACCOUNT NUMBER: 64915.817000.00000

In Budget (Y/N)?<u>Y</u>

Approved for Submittal to Board:

Eric Doeh, President/CEO

Signature/Date:

Eric Doeh

Signed: Thursday, June 27, 2024

Stacie Durant, Vice President of Finance

Signature/Date:

Stacie Durant

Signed: Thursday, June 27, 2024

Board Action #: 24-69

Board Action Number: 24-70 Revised: Requisition Number:

Presented to Full Board at its Meeting on: 7/17/2024

Name of Provider: Considine Little Rock Life Center

Contract Title: Leasing Space at Considine Little Rock Center

Address where services are provided: None\_\_\_\_

Presented to Finance Committee at its meeting on: 7/3/2024

Proposed Contract Term: 8/1/2024 to 7/31/2026

Amount of Contract: <u>\$63,000.00</u> Previous Fiscal Year: <u>\$42,000.00</u>

Program Type: Continuation

Projected Number Served- Year 1:\_ Persons Served (previous fiscal year):

Date Contract First Initiated: 3/1/2022

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

DWIHN is requesting Board approval to continue leasing space from the Considine Little Rock Life Center (Considine). The requested space allows DWIHN ample community storage adjacent to our Woodward Administration Building for the storing, packaging, and distribution of organizational materials to the public. In addition, we are afforded the opportunity to have community engagement meetings for larger informal gatherings.

Considine has been used to hold town hall meetings, community outreach meetings, and accessible public gatherings. DWIHN has exclusive use and occupation of its auditorium for hosting public gatherings and community outreach services. This space will additionally help to aid in building community relationships by offering needed community space to members of the local block clubs and neighborhood associations to have access to this space for large community gatherings. The current lease expires on July 31, 2024 and DWIHN has incurred \$42,000 to date on the existing contract.

We are requesting a contract extension for an additional period of one year effective August 1, 2024, with the option for a one-year renewal, at an amount of \$21,000 per year (excludes option), for a total not to exceed \$63,000.

Outstanding Quality Issues (Y/N)? \_ If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 23/24	Annualized	
Multiple	\$ 63,000.00	\$ 63,000.00	
	\$	\$	
Total Revenue	\$	\$	

Recommendation for contract (Continue/Modify/Discontinue): Continue

Type of contract (Business/Clinical): Business

#### ACCOUNT NUMBER: 64922.941000.00000

In Budget (Y/N)?<u>Y</u>

Approved for Submittal to Board:

Eric Doeh, President/CEO

Signature/Date:

Stacie Durant, Vice President of Finance Signature/Date:

Eric Doeh

Signed: Thursday, June 27, 2024

Stacie Durant

Signed: Thursday, June 27, 2024