



Detroit Wayne Integrated Health Network

707 W. Milwaukee St.
Detroit, MI 48202-2943
Phone: (313) 833-2500
www.dwihn.org

FAX: (313) 833-2156
TDD: (800) 630-1044 RR/TDD: (888) 339-5588

**Finance Committee Meeting
DWIHN Administration Building
8726 Woodward Avenue
Detroit, MI 48202
Wednesday, August 6, 2025
1:00 p.m.
AGENDA**

- I. Call to Order**
- II. Roll Call**
- III. Committee Member Remarks**
- IV. Approval of Agenda**
- V. Follow-Up Items**
 - a. Analysis of Board Members Per Diem Rates
- VI. Approval of Minutes – July 2, 2025**
- VII. Presentation of the Monthly Finance Report**
- VIII. FY 25 3rd Quarter Purchasing Non-Competitive & Cooperative Report**
- IX. Unfinished Business:**

Staff Recommendations:

 - a. Board Action 25-25(Revision 6) – DWIHN FY2025 Operating Budget
- X. New Business:**

Staff Recommendations:

 - a. Board Action 25-66 – Consulting Services, TBD Solutions LLC
- XI. Good and Welfare/Public Comment**

Members of the public are welcome to address the Board during this time for no more than two minutes. (The Board Liaison will notify the Chair when the time limit has been met.) Individuals are encouraged to identify themselves and fill out a comment card to leave with the Board liaison; however, those individuals who do not want to identify themselves may still address the Board. Issues raised during Good and Welfare/Public Comment that are of concern to the general public and may initiate an inquiry and follow-up will be responded to and may be posted to the website. Feedback will be posted within a reasonable timeframe (information that is HIPAA-related or of a confidential nature will not be posted but rather responded to on an individual basis).
- XI. Adjournment**

Board of Directors

Dr. Cynthia Taueg, Chairperson
Karima Bentounsi
Kevin McNamara

Jonathan C. Kinloch, Vice Chairperson
Angela Bullock
Bernard Parker

Dora Brown, Treasurer
Lynne F. Carter, MD
William Phillips

Eva Garza Dewaelsche, Secretary
Angelo Glenn
Kenya Ruth

James E. White, President and CEO



FINANCE COMMITTEE

MINUTES

JULY 2, 2025

1:00 P.M.

8726 WOODWARD AVE.
DETROIT, MI 48202
(HYBRID/ZOOM)

MEETING CALLED BY	Ms. Dora Brown, Chair called the meeting to order at 1:12 p.m.
TYPE OF MEETING	Finance Committee Meeting
FACILITATOR	Ms. Dora Brown, Chair
NOTE TAKER	Ms. Nicole Smith, Management Assistant to VP of Finance
ATTENDEES	<p>Finance Committee Members Present: Ms. Dora Brown, Chair Mr. Kevin McNamara, Vice Chair Ms. Kenya Ruth Mr. Bernard Parker</p> <p>Committee Members attending Virtually: Ms. Karima Bentounsi</p> <p>Committee Members Excused: Ms. Eva Garza Dewaelsche</p> <p>Board Members Present: Dr. Cynthia Taueg, Board Chair Commissioner Jonathan C. Kinloch, Vice Chair</p> <p>SUD Oversight Policy Board Members Attending Virtually: None</p> <p>Board Members Excused: None</p> <p>Staff: Mr. James E. White, President and CEO; Mr. Manny Singla, Deputy CEO, Ms. Brooke Blackwell, VP of Governmental Affairs; Ms. Yolanda Turner, VP of Legal Affairs; Ms. Monifa Gray, Associate VP of Legal Affairs; Ms. Sheree Jackson, VP of Corporate Compliance; Mr. Jody Connally, VP of Human Resources; Ms. Melissa Moody, VP of Clinical Services; Mr. Mike Maskey, Executive Director of Facilities; Dr. Shama Faheem, Chief Medical Officer; Ms. Grace Wolf, VP of Crisis Care; Ms. Rai Williams, Director of Contract Management; and Mr. Kieth Frambro, VP of Information Technology and Ms. Melinda Hamer, Budget Administrator</p> <p>Staff Attending Virtually: Ms. Stacie Durant, VP of Finance; Ms. Dhannetta Brown, Associate VP of Finance; Mr. Jeff White, Associate Vice President of Operations; Ms. and Ms. Ebony Reynolds, Executive Director of Direct Services</p> <p>Guests: None</p>

AGENDA TOPICS

I. Roll Call Ms. Lillian Blackshire, Board Liaison

II. Roll Call

Roll Call was taken by Ms. Blackshire, Board Liaison and a quorum was present.

III. Committee Member Remarks

Committee member Mr. Parker acknowledged and congratulated Stacie Durant, VP of Finance, for her inclusion in Crain's Detroit Business Magazine as one of the 2025 Notable Leaders in Finance.

Committee member Ms. Ruth acknowledged and congratulated Mr. Jody Connally, VP of Human Resources, as an honoree for the 2025 Michigan Chronicle Men of Excellence award.

IV. Approval of Agenda

The Chair, Ms. Brown called for a motion on the agenda. **Motion:** It was moved by Ms. Ruth and supported by Mr. McNamara approval of the agenda. There were no changes or modifications requested to the agenda. **Motion carried.**

V. Follow-up Items

The Chair called for any follow-up items. The Committee requested an analysis of the Crisis Care Center and how we are performing financially. Ms. S. Durant, VP of Finance, presented an analysis of the Crisis Care Center and our financial performance. A written report was provided for the record and an overview of the document was presented. It was reported there has been an annualized savings of approximately \$4.8 million dollars which would include the cost of both children and adults seen at the Crisis Care Center.

The Committee requested language in the Procurement Policy be revised to include language regarding a company having an aggregate of over \$100K in a fiscal year come to the Board. Ms. S. Durant, VP of Finance, noted that the policy has been revised and forwarded to the Policy/Bylaw Committee for their meeting next week. There was a discussion regarding the request to increase the contract amount that would come to the board from \$50K to \$100K.

VI. Approval of the Meeting Minutes

The Chair, Ms. Brown called for approval of the minutes from the meeting on Wednesday, June 4, 2025. **Motion:** It was moved by Ms. Ruth and supported by Mr. Parker approval of the Finance Committee minutes from the meeting on Wednesday, June 4, 2025. There were no corrections to the minutes. **Motion carried.** Minutes accepted as presented.

VII. Presentation of the Monthly Finance Report

S. Durant, VP of Finance, presented the Monthly Finance report. A written report for the eight months ended May 31, 2025, was provided for the record. The DWIHN Finance accomplishments and noteworthy items to report were:

Governor Whitmore has proposed a 100% increase to the Medicaid asset threshold; Senate proposed a 60% increase in Medicaid asset threshold. The increase will directly eliminate or reduce the number of Medicaid members with deductibles and therefore reduce the amount of spend down (i.e. General Fund). Discussion ensued regarding spend down and DWIHN expressing their support of the Governor's proposal. It was reported that we have expressed our support with our lobbyist, The committee recommended that Mr. White write a letter advocating for Governor's support with the House on the spend down.

As part of the June rate amendment, MDHHS reduced the DWIHN entity factor. DWIHN met with MDHHS regarding the reduction, and per MDHHS, the reduction was due to other regions' disenrollment after the PHE was more significant than MDHHS assumptions, and therefore, funds need to be reallocated accordingly. MDHHS could not advise whether this change in the entity-wide factor would mean less revenue for DWIHN in FY26; however, there is an impact for FY25. The CFO will not know the amount until actual adjusted payments are received in July. It should be noted that Oakland and Macomb received a more significant reduction in their entity factor. Discussion ensued on the FTE's, the number of collective bargaining units, and the impact on the budget.

The packet includes a draft of the recommended CEO's budget. All board questions are due to Finance by July 9, 2025.

Cash and investments – represent amount of cash held with three (3) investment managers, First Independence Bank, Flagstar and Huntington Bank. The gradual reduction in liquidity is due to increased costs and utilization.

Due from other governments – comprise various local, state and federal amounts due to DWIHN. Approximately \$5.8 million in SUD and MH block grant due from MDHHS. Approximately \$50.9 million for Quarter 1 and 2, and April and May pass-through HRA revenue. The remaining amount is due to the CCBHC cost settlement of \$5 million.

IBNR Payable – represents incurred but not reported (IBNR) claims from the provider network; historical average claims incurred through May 31, 2025, were approximately \$654.1 million. However, actual payments were approximately \$564.6 million. The difference represents claims incurred but not reported and paid \$89.5 million.

State contracts and contracts - \$12.9 million variance relate primarily to the 7 Mile construction project estimated to be underway. DWIHN expects construction to pick up in the latter part of the fiscal year. However, a budget adjustment is forthcoming to reduce the anticipated amount to more accurately reflect anticipated actual results.

Contracted services – The combined various of \$43.3 million related to SUD, Autism, Adult, Children and IDD costs are increasing as DWIHN utilization continues to increase to reflect the needs in the community. Refer to budget adjustment for additional certification of revenue and related expenses.

The Chair, Ms. Brown, noted that the Finance Monthly Report was received and filed.

VIII. FY 25/26 Budget Highlights Overview

Mindy Haner, Budget Administrator, presented the budget overview. A preliminary budget report was provided to the Committee for review and for the record. Discussion ensued regarding the FY25/26 budget, changes and assumptions. There was also discussion around expanding the Summer Youth Program, the development of a skilled trades program, homelessness and Provider increases. It was reported the budget is 5% less than FY25 and reasons for the decreases. The Budget Hearing is scheduled is August 6th and any board questions are due to the Finance Committee by July 9, 2025. There was further discussion on the budget.

IX. Unfinished Business – Staff Recommendations:

a.Board Action #24-50 (Revised) – Care Center Pharmacy Services. Presented by Ms. Grace Wolf, VP of Crisis Care Services. The DWIHN Crisis Services Department is requesting a modification to BA# 24-50, Pharmacy Services for the 707 Crisis Care Center. The contract for pharmacy services originally went out for bid in February 2024 and was awarded to

Warrior's Pharmacy as not to exceed \$360,000 for a three-year period ending February 28, 2027. At the time of the original board action, the 707 Crisis Care Center was not open, and therefore, the amount was a projection of usage and cost. The request for this modification is to align the contract with actual utilization and costs based on the first year of operations. We therefore request an increase of \$344,000.00 to the existing contract in order to continue operations without interruption. This modification would bring the total contract amount not to exceed \$704,000 for the 3-year period. **Motion:** It was moved by Mr. Parker and supported by Mr. McNamara approval of BA #24-50R –Care Center Pharmacy Services to Full Board. There was no further discussion. **Motion carried.**

b.Board Action #24-55 (Revised) –Linen Services at 707 Crisis Care Center. Presented by Ms. Grace Wolf, VP of Crisis Care Services. The DWIHN Crisis Services Department is requesting a modification to BA#24-55 – Linen Services at 707 Crisis Care Center. In order to continue operations without interruption, we are requesting an increase in the amount of \$45,000 for a total contract amount not to exceed \$181,584, with no extension in time, to the existing contract that is set to expire on February 28, 2027. The contract for linen service originally went out to bid in December 2023 and was awarded to Maurer's Textile Rental Services, Inc. as not to exceed \$136,584. At the time of the original board action, the 707 Crisis Care Center was not open, and the amount was estimated. The modification is requested to align with the actual utilization and costs based on the first year of operations. **Motion:** It was moved by Ms. Ruth and supported by Mr. McNamara approval of BA #24-55R –Linen Services at 707 Crisis Care Center to Full Board. There was no further discussion. **Motion carried.**

c.Board Action #24-70 (Revised) – Leasing Space at Considine Little Rock Life Center. Presented by Mr. Mike Maskey, VP of Facilities. DWIHN is requesting Board approval to exercise the additional one-year option to continue our current lease at the Considine Little Rock Life Center. The Considine is adjacent to our Woodward facility, and it allows DWIHN to be able to store, pack, and distribute all the organizational materials to the public. In addition, the organization is able to conduct larger community engagement meetings with ample meeting space and parking. DWIHN has the exclusive use of its auditorium for hosting public gatherings and community outreach services. The space will additionally help to aid in building community relationships by offering the needed community space to members of the local block clubs and neighborhood associations to have access to this space for large community gatherings. We are requesting a one-year contract extension renewal until July 31, 2026, with a funds increase in the amount of \$21,000, with the contract total not to exceed \$84,000. **Motion:** It was moved by Dr. Taueg and supported by Mr. Parker approval of BA #24-70R – Leasing Space at Considine Little Rock Life Center to Full Board. Discussion ensued regarding the space, storage of materials and community outreach use. There was no further discussion. **Motion carried.**

d.Board Action #25-25 (Revision 5) – FY 2025 DWIHN Operating Budget. Presented by Ms. Durant, VP of Finance. The proposed budget amendment serves to certify/ decertify the following revenues and authorize changes to expenditures in a like amount: Decertify grant funds totaling \$6.9 million; \$4.2 million – Adult Crisis Stabilization Unit startup grant (Federal stop spend order); \$2.6 million – Wayne County Strong (Federal program ended); \$182K block grant revenue over budgeted in error; Decertify State construction grant revenues of \$19.8 million. Funds will be recertified in the FY 2026 budget to cover construction costs for the 7-Mile and Downriver Integrated Care Centers. Certify additional Medicaid and HMP revenue totaling \$32.9 million resulting from base capitation amendments for inpatient, community living supports, and autism services. \$13.7 million of the additional revenue has been used to reverse Medicaid reserves; the remaining amount covers additional projected Medicaid/ HMP services. The revised FY 2025 Operating Budget of \$1,253,700,167 consists of the following revenue: \$987,179,305 - Medicaid, DHS Incentive, Medicaid-Autism, Children's/SED Waiver, HAB, CCBHC Supplemental; \$153,563,163 - Healthy MI Plan; \$12,552,243 - MI Health Link

\$21,460,905 - State General Funds; \$23,486,447 - Wayne County Local Match Funds; \$4,723,521 - County PA2 Funds; \$13,576,540 - State Grants (MDHHS/ MDHHS SUD, OBRA) \$26,529,282 - Federal Grants (MDHHS/ MDHHS SUD, SAMHSA); \$953,543 - Local Grants \$6,260,000 - Interest Income; \$40,000 - Miscellaneous Revenue; \$3,375,218 - Medicaid/ Local Reserves. **Motion:** It was moved by Ms. Ruth and supported by Mr. Parker approval of BA #25-25R6 – FY 2025 DWIHN Operating Budget to Full Board. There was no further discussion. Motion carried.

X. New Business – Staff Recommendations: None

XI. Good and Welfare/Public Comment

The Chair read the Good and Welfare/Public Comment statement. No members of the public requested to address the committee.

XII. Adjournment – There being no further business, The Chair, Ms. Brown, called for a motion to adjourn. **Motion:** It was moved by Ms. Ruth and supported by Dr. Tauveg to adjourn. **Motion carried.** The meeting was adjourned at 2:17 p.m.

FOLLOW-UP ITEMS	1. None

DWIHN Division of Management and Budget

Monthly Finance Report

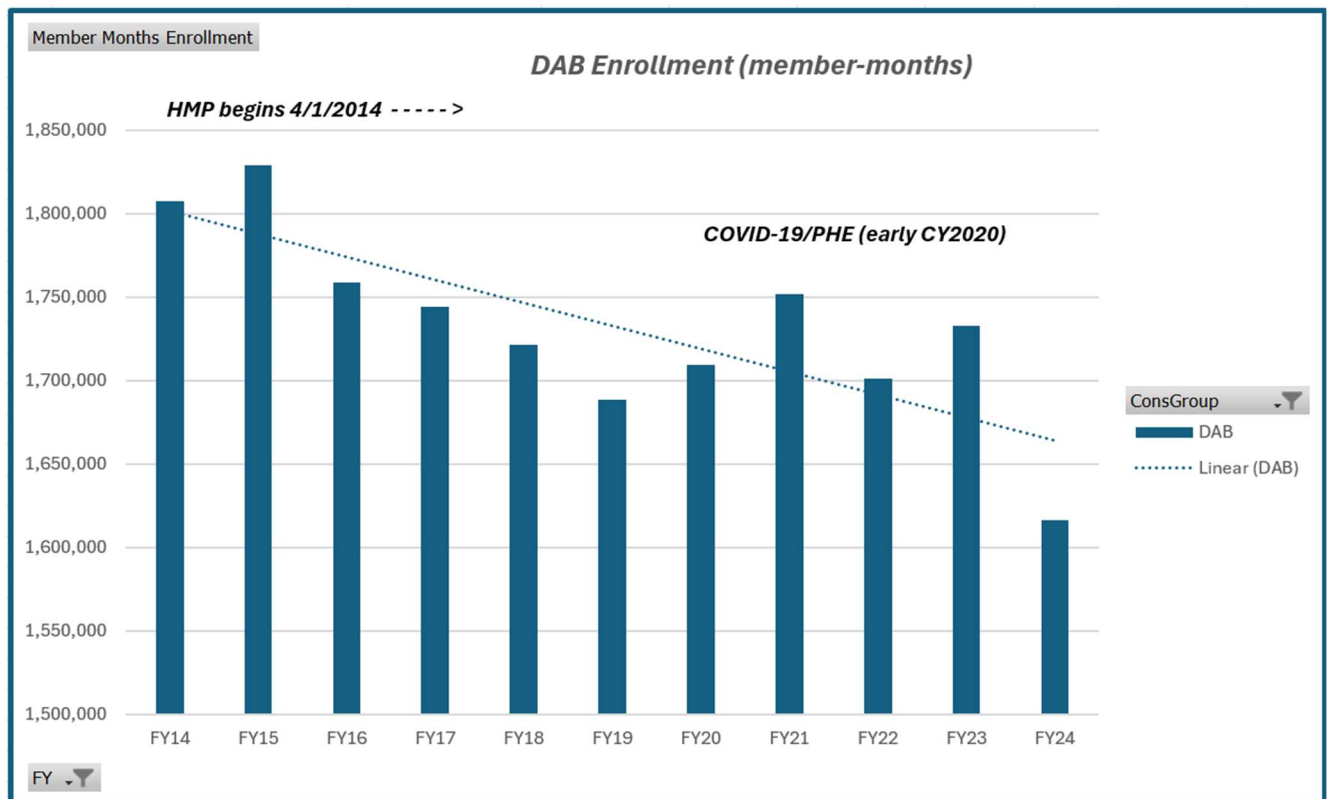
For the nine months ended June 30, 2025

DWIHN Finance accomplishments and noteworthy items:

1. DWIHN cannot determine the financial impact of the Big Beautiful Bill, however there may be a potential positive outcome in the DAB Medicaid population as PIHP's have seen a significant shift in DAB to other Medicaid populations (i.e. HMP) since the adoption of HMP in Michigan. Below are the rate cells for each population in the FY25 Milliman actuarial report:

FIGURE 1A: CAPITATION RATE COMPARISON (EXCLUDING HRA)

	SFY 2024 AMENDED CAPITATION RATES	SFY 2025 FINAL CAPITATION RATES	INCREASE/DECREASE
Specialty Services			
DAB – Enrolled	\$ 385.68	\$ 433.31	12.3%
DAB – Unenrolled	376.69	402.54	6.9%
HMP – Enrolled	46.32	57.36	23.8%
HMP – Unenrolled	37.71	43.98	16.6%
TANF – Enrolled	38.94	45.70	17.4%
TANF – Unenrolled	23.78	28.62	20.4%
1915(c) Waiver			
Children's Waiver Program	3,316.80	3,235.08	(2.5%)
Habilitative Supports Waiver	7,103.94	7,519.13	5.8%
Serious Emotional Disturbances	1,964.28	679.29	(65.4%)
Composite Base Capitation Rates	\$ 129.71	\$ 143.95	11.0%



Financial analysis- (refer to DWIHN balance sheet and income statement)

- Cash flow is stable and should continue to remain so throughout the year as liquidity ratio = 2.18.

	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
DWIHN	2.12	2.74	2.74	2.28	2.33	2.05	1.92	1.69	1.53	2.18

- (A) Cash and investments – represent amount of cash held with three (3) investment managers, First Independence Bank, Flagstar and Huntington Bank. The gradual reduction in liquidity is due to increased costs and utilization.
- (B) Due from other governments – comprise various local, state and federal amounts due to DWIHN. Approximately \$6.3 million in SUD and MH block grant due from MDHHS. Approximately \$23.2 million for Quarter 3 **pass- through** HRA revenue.
- (C) IBNR Payable – represents incurred but not reported (IBNR) claims from the provider network; historical average claims incurred through June 30, 2025, were approximately \$700.3 million. However, actual payments were approximately \$632.1 million. The difference represents claims incurred but not reported and paid \$68.2 million.
- (D) State contracts and contracts - \$16.2 million variance - relate primarily to the 7 Mile construction project estimated to be underway. DWIHN expects construction to pick up in the latter part of the fiscal year. However, an approved budget adjustment is in process of entering into the system to reduce the anticipated amount to more accurately reflect anticipated actual results.
- (E) Local grants and contracts - \$5.2 million variance due to end year entry to recognize the PBIP awarded by MDHHS in late December 2025.
- (F) Contracted services – The combined various of \$25.5 million related to SUD, Autism, Adult, Children and IDD costs are increasing as DWIHN utilization continues to increase to reflect the needs in the community. Budget will be updated to reflect the approved May approved budget adjustment to increase revenue and expenses.

DETROIT WAYNE INTEGRATED HEALTH NETWORK

Statement of Net Position

As of June 30, 2025

Assets

Cash and investments	\$ 182,654,902	A
Investments in Internal Service Fund	72,133,827	A
Receivables		
Due from other governmental units	30,370,227	B
Accounts receivable	4,269,632	
Less: allowance for uncollectible	(73,424)	
Prepayments and deposits	5,099,128	
Total current assets	<u>294,454,292</u>	
Capital assets, net of accumulated depreciation	<u>63,251,126</u>	
Total Assets	<u>\$ 357,705,418</u>	

Liabilities and Net Position**Liabilities**

Accounts payable	\$ 40,961,765	
IBNR Payable	68,143,599	C
Due to other governments	4,711,142	
Accrued wages and benefits	838,885	
Unearned revenue	268,104	
Accrued compensated balances	2,119,980	
Total current liabilities	<u>117,043,475</u>	
Notes Payable	<u>20,590,085</u>	
Total Liabilities	<u>137,633,560</u>	
Net Position		
Net investment in capital assets	41,440,231	
Restricted Opioid Settlement	1,917,349	
Restricted - PA2 funds	9,883,957	
Internal Service Fund	68,944,031	
Unrestricted	<u>97,886,289</u>	
Total Net Position	<u>220,071,857</u>	
Liabilities and Net Position	<u>\$ 357,705,418</u>	

DETROIT WAYNE INTEGRATED HEALTH NETWORK
Statement of Revenues, Expenses and Changes to Net Position
For the Nine Months Ending June 30, 2025

	June 2025			Year to Date			
	Budget	Actual	Variance	Budget	Actual	Variance	
Operating Revenues							
Federal grants	\$ 2,326,970	\$ 1,375,706	\$ (951,264)	\$ 20,942,730	\$ 19,242,502	\$ (1,700,228)	
State grants and contracts	97,161,915	107,104,589	9,942,674	874,457,235	862,264,053	(12,193,182)	D
Prior year Medicaid carryover	-	-	-	-	12,730,844	12,730,844	
MI Health Link	1,046,020	882,601	(163,419)	9,414,180	8,944,490	(469,690)	
Local grants and contracts	2,572,158	1,998,920	(573,238)	23,149,422	17,649,986	(5,499,436)	E
Use of Revenues	1,422,379		(1,422,379)	12,801,411		(12,801,411)	
Other charges for services	3,333	26,856	23,523	29,997	60,514	30,517	
Total Operating Revenues	104,532,775	111,388,672	(6,855,897)	940,794,975	920,892,389	19,902,585	
Operating Expenses							
Salaries	2,701,000	2,209,665	491,335	24,309,000	20,969,392	3,339,608	
Fringe benefits	1,078,364	850,016	228,348	9,705,273	8,279,207	1,426,066	
Substance abuse services	5,232,479	2,000,771	3,231,708	47,092,311	50,001,143	(2,908,832)	F
Autism Services	8,575,482	11,298,775	(2,723,293)	77,179,338	85,137,017	(7,957,679)	F
MI HealthLink	1,025,100	653,117	371,983	9,225,900	6,172,951	3,052,949	
Adult Services	37,125,042	28,673,189	8,451,853	334,125,294	332,470,541	1,654,753	F
Children Services	4,910,509	(99,038)	5,009,547	44,194,581	43,270,131	924,450	F
Care Center	2,184,179	1,998,053	186,126	19,657,627	16,744,506	2,913,121	
Direct Services	1,075,440	606,280	469,160	9,678,992	5,217,145	4,461,847	
Intellectual Developmental Disabled	34,220,600	35,508,615	(1,288,015)	307,985,400	325,194,743	(17,209,343)	F
Grant Programs	1,196,220	640,064	556,156	10,765,980	6,839,555	3,926,425	
State of Michigan	1,458,137	1,162,875	295,262	13,123,233	12,979,573	143,660	
Depreciation	248,333		248,333	2,234,997	1,816,245	418,752	
Other operating	1,880,431	1,439,153	441,278	16,923,879	12,176,200	4,747,679	
Total Operating Expenses	102,911,316	86,941,535	15,969,781	926,201,805	927,268,349	(1,066,545)	
Operating Revenues over (under) Expenses	1,621,459	24,447,137	(22,825,678)	14,593,170	(6,375,960)	20,969,130	
Non-operating Revenues (Expenses)							
Investment Earnings	563,333	979,478	416,145	5,069,997	5,944,313	874,316	
Total Non-operating Revenues (Expenses)	563,333	979,478	(416,145)	5,069,997	5,944,313	(874,316)	
Change in Net Position	2,184,792	25,426,615	(22,409,533)	19,663,167	(431,647)	21,843,446	
Net Position - Beginning of year					220,503,504	220,503,504	
Net Position - End of Year	\$ 2,184,792	\$ 25,426,615	\$ (22,409,533)	\$ 19,663,167	\$ 220,071,857	\$ 242,346,950	

DETROIT WAYNE INTEGRATED HEALTH NETWORK
Statement of Cash Flows
For the Nine Months Ending June 30, 2025

Cash flows from operating activities

Cash receipts from the state and federal governments	\$ 919,057,632
Cash receipts from local sources and customers	17,710,500
Payments to suppliers	(879,683,442)
Payments to employees	(54,071,360)
	<u>3,013,330</u>

Net cash provided by (used in) operating activities

3,013,330

Cash flows from capital and related financing activities

Acquisition of capital assets	(3,767,158)
Proceeds from notes payable	1,705,800
Principle and interest paid on capital debt	(334,916)
	<u>(2,396,274)</u>

Net cash provided by (used in) capital and related financing activities

(2,396,274)

Cash flows from investing activities

Interest received on investments	5,944,313
Proceeds from sale of assets	-
	<u>5,944,313</u>

Net cash provided by investing activities

5,944,313

Net increase (decrease) in cash and cash equivalents

6,561,371

Cash and investments - beginning of period

248,227,358

Cash and investments - end of period

\$ 254,788,729

Reconciliation of operating income (loss) to net cash provided by (used in) operating activities

Operating income (loss)	(6,375,960)
Adjustments to reconcile operating income (loss) to net cash used in operating activities:	
Depreciation	1,904,194
Decreases (increases) in current assets:	
Accounts receivable	6,756,783
Prepayments and deposits	(512,598)
Due from other governmental units	21,814,847
Increases (decreases) in current liabilities:	
Accounts and contracts payable	(74,256,737)
IBNR Payable	68,143,599
Accrued wages	(2,980,091)
Due to other governmental units	1,807,001
Unearned revenue	(13,287,708)
	<u>3,013,330</u>

Net cash provided by (used in) operating activities

\$ 3,013,330



Detroit Wayne Integrated Health Network

707 W. Milwaukee St.
Detroit, MI 48202-2943
Phone: (313) 833-2500
www.dwihn.org

FAX: (313) 833-2156
TTY: 711

MEMO

Date: July 24, 2025

To: Ms. Dora Brown, Chair
Finance Committee

From: Jean Mira, Finance
Procurement Administrator

Re: 3rd Quarter FY 2025 – Board Report for Procurements
Non-Competitive Under \$50,000, Emergency, Cooperative Purchasing

In accordance with DWIHN Procurement Policy (Article 2.B.1 (b) Article 2.B.2 (c) and Article 2.B.7 (g)) the attached report is being submitted for all competitive and non-competitive procurements under \$50,000 for the 3rd Quarter Fiscal Year 2025 (April, May, June, 2025). This report includes all cooperative purchases, including those over \$50,000, and the total of all small procurements made in this quarter.

Contracts over \$50,000 are not included individually, as those procurements were previously approved by the Board via a Board Action, nor any other procurements previously approved per an approved Board Action. Additionally, the report shows “PO” (Purchase Orders) and “BO” (Blanket Orders). A “PO” is a one-year contract that expires at the end of the fiscal year, whereas a “BO” is a multi-year or crossing fiscal years contract.

Please feel free to contact me if you have any questions.

Attachment

Board of Directors

Dr. Cynthia Taueg, Chairperson
Karima Bentounsi
Kevin McNamara

Jonathan C. Kinloch, Vice Chairperson
Angela Bullock
Bernard Parker

Dora Brown, Treasurer
Lynne F. Carter, MD
William Phillips

Eva Garza Dewaelsche, Secretary
Angelo Glenn
Kenya Ruth

James E. White, President and CEO



<u>Vendor Name</u>	<u>City</u>	<u>State</u>	<u>Zip Code</u>	<u>Document Da</u>	<u>PO Number</u>	<u>Subtotal</u>	<u>Item Description</u>	<u>Comment ID</u>	<u>Description</u>	<u>DepartmentId</u>
4 Imprint	Oshkosh	WI	54901	5/27/2025	PO22500337	\$ 4,189.35	t-shirts for Crisis Center 1 year celebration Term: Spot Buy	Q	Crisis Center t-shirts	ADMIN
4 Imprint	Oshkosh	WI	54901	6/9/2025	PO22500348	\$ 1,536.09	Ballcaps for volunteer outreach staff and mobile crisis drivers and staff	SM PUR	Ballcaps for outreach volunteers and mobile crisis staff	ADMIN
4 Imprint	Oshkosh	WI	54901	6/10/2025	PO22500357	\$ 1,681.74	black polo shirts in smaller sizes	SM PUR	Black Polo shirts	ADMIN
Adapt Technologies Inc	South Haven	MI	49090	5/15/2025	PO22500331	\$ 5,000.00	Durable Medical Equipment Term 05/01/25 - 09/30/2025	SM PUR	Durable Medical Equipment	FIN
Alert Media Inc	Austin	TX	78704	4/15/2025	BO22590046	\$ 1,200.00	Safety Monitoring/Panic Button for Mobile Crisis Modification Term 02/01/2025 to 01/31/2026	CS	Safety Monitoring/Panic Button for Mobile Crisis Modification	CRISIS
Amazon Capitlal Services, Inc.	Seattle	WA	98109	4/3/2025	PO22500267	\$ 559.18	Horizon Organic Shelf Stable 1 Lowfat Milk Boxes, Plain, 8 Fl Oz, 18 Pack	C	Crisis Care Center Food Service items	CRISIS
Amazon Capitlal Services, Inc.	Seattle	WA	98109	4/7/2025	PO22500272	\$ 184.51	Nestle Coffee mate Coffee Creamer, Original, Liquid Creamer Singles, Non Dairy, No Refrigeration, 0.	C	Crisis Care Center Supplies	CRISIS
Amazon Capitlal Services, Inc.	Seattle	WA	98109	4/7/2025	PO22500274	\$ 325.31	Listening to My Body A guide to helping kids understand the connection between their sensations what	C	Outpatient Clinic Supplies # 3	CRISIS
Amazon Capitlal Services, Inc.	Seattle	WA	98109	4/7/2025	PO22500275	\$ 815.98	Diagnostic and Statistical Manual of Mental Disorders, Text Revision Dsm 5tr	C	Outpatient Clinic Supplies # 2	CRISIS
Amazon Capitlal Services, Inc.	Seattle	WA	98109	4/7/2025	PO22500276	\$ 1,240.70	SWANCROWN Fabric Bulletin Board Enclosed Wall Mounted Display Case for Office Classroom Home,26 20in	C	Outpatient Clinic Supplies # 1	CRISIS
Amazon Capitlal Services, Inc.	Seattle	WA	98109	4/7/2025	PO22500277	\$ 113.90	Master Lock Black Python Steel Cable Lock with Keys, Heavy Duty Anti Theft Trail Camera and Kayak Lo	C	Cablocks locks- Mobile Crisis Vans	CRISIS
Amazon Capitlal Services, Inc.	Seattle	WA	98109	4/18/2025	PO22500289	\$ 20.99	ThermoPro TP16 Large LCD Digital Cooking Food Meat Thermometer for Smoker Oven Kitchen BBQ Grill The	C	Crisis Care Center Thermometer for food service	CRISIS
Amazon Capitlal Services, Inc.	Seattle	WA	98109	4/22/2025	PO22500305	\$ 65.98	27 Inch Monitor Privacy Screen Computer Screen Privacy Filter for 16:9 Widescreen Monitors Anti-Glar	C	Privacy Screens - Clinical staff	TECH
Amazon Capitlal Services, Inc.	Seattle	WA	98109	4/23/2025	PO22500312	\$ 183.80	Nestle Coffee mate Coffee Creamer, Original, Liquid Creamer Singles, Non Dairy, No Refrigeration, 0.	C	Crisis Care Center Food Service items- May 2025	CRISIS
Amazon Capitlal Services, Inc.	Seattle	WA	98109	4/29/2025	PO22500315	\$ 206.56	What it Takes: Wisdom from Peer Support Specialists and Supervisors	C	Books for Peer Support Specialists & Sups	ADMIN

Amazon Capital Services, Inc.	Seattle	WA	98109	4/30/2025	PO22500317	\$ 823.66	2025 Lippincott Pocket Drug Guide for Nurses	C	Crisis Care center supplies	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	5/2/2025	PO22500318	\$ 94.95	MEDLINE MSC86500 MSC86500Z Premium Knit Incontinence Underpants Pack of 5	C	Crisis Care center Supplies	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	5/2/2025	PO22500319	\$ 63.96	HDMI Cable 6 FT 5-Pack, 4K HDMI TV Cable 6FT, Shielded HDMI 2.0 CL3 Rated Cord for Smart Monitor wit	C	USB Cables	TECH
Amazon Capital Services, Inc.	Seattle	WA	98109	5/9/2025	PO22500321	\$ 142.24	Narcotics Anonymous 6th Edition Softcover	C	Crisis Care Center Supplies-Books	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	5/13/2025	PO22500322	\$ 49.76	Homedics SoundSleep White Noise Sound Machine, Silver, Small Travel Sound Machine with 6 Relaxing Na	C	Crisis Care Center Supplies-Sound machines	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	5/15/2025	PO22500323	\$ 359.04	Amazon Basics 3-Button Wired USB Computer Mouse, Black - Pack of 30	C	Wired Mice and iPhone Cases - Restock	TECH
Amazon Capital Services, Inc.	Seattle	WA	98109	5/15/2025	PO22500324	\$ 86.50	Crayola Epic Book of Awesome Coloring Book 288pgs, Animal Coloring Pages, Glitter Stickers, Travel A	C	Crisis Care Center Sensory Supplies # 3	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	5/15/2025	PO22500325	\$ 568.37	Elmers All Purpose School Glue Sticks Washable 7 Grams 30 Count	C	Crisis Care Center Sensory Supplies # 2	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	5/15/2025	PO22500326	\$ 268.41	UNO Classic Colour Number Matching Card Game 112 Cards Customizable Erasable Wild Special Acti	C	Crisis Care Center Sensory Supplies # 1	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	5/15/2025	PO22500327	\$ 2,510.54	Horizon Organic Shelf Stable 1 Lowfat Milk Boxes, Plain, 8 Fl Oz, 18 Pack	C	Crisis Care Center Supplies-Food Service Items	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	5/22/2025	PO22500334	\$ 814.21	Hasbro Gaming Connect 4 Classic Grid 4 in a Row Game,Strategy Board Games for Kids,2 Player .for Fam	C	Crisis Care Center Supplies # 2	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	5/22/2025	PO22500335	\$ 1,825.73	Pharmex 1 672 Date Opened Permanent Paper Label, 1 9 16 3 8, Yellow, Pack of 1000	C	Crisis Care Center Supplies # 1	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	5/29/2025	PO22500338	\$ 821.48	Tork Extra Soft White Dinner Napkin, 18 Fold 3 ply, 17 x 16.1, 6 290 napkins, NP7380A	SM PUR	Crisis Care Center Supplies	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	6/2/2025	PO22500342	\$ 900.33	BACtrack Professional Breathalyzer Mouthpieces 100 Count Compatible with BACtrack S80, Trace, Scout,	C	Crisis Care center Supplies	CRISIS
Amazon Capital Services, Inc.	Seattle	WA	98109	6/17/2025	PO22500375	\$ 169.72	27 Inch Monitor Privacy Screen Computer Screen Privacy Filter for 16:9 Widescreen Monitors Anti-Glar	SM PUR	Computer Privacy Screens	TECH
Amazon Capital Services, Inc.	Seattle	WA	98109	6/17/2025	PO22500376	\$ 79.00	Yealink BH76 (2022 Old Edition) Wireless Headset Active Noise Cancelling (ANC) Bluetooth Headphone w	SM PUR	Wireless Headset	TECH

Amazon Capital Services, Inc.	Seattle	WA	98109	6/25/2025	PO22500380	\$ 669.54	EVERSUPPLY Enclosed Bulletin Board Lockable Display Case Message Board with Locking Door for Indoor,	SM PUR	Bulletin Board Lockable Display Case	ADMIN
Amazon Capital Services, Inc.	Seattle	WA	98109	6/27/2025	PO22500383	\$ 597.70	ACDelco AA and AAA 48-Count Combo Pack Super Alkaline Batteries, 24-Count Each, 10-Year Shelf Life,	SM PUR	Computer Equipment restock	TECH
American Society of Employers, Inc.	Livonia	MI	48152	4/7/2025	PO22500280	\$ 6,500.00	Optimizing Productivity Through Communication Training	SM PUR	Group Training for Information Services Helpdesk Staff	TECH
Bluestone Communications Inc	Folcroft	PA	19032	4/7/2025	PO22500270	\$ 689.00	Repair to the Milwaukee Intake door. Term Spot Buy	SM PUR	Repair to the Milwaukee Intake Door.	FACILITIES
Bluestone Communications Inc	Folcroft	PA	19032	5/15/2025	PO22500329	\$ 1,973.12	Intercom phone repair at 707 W. Milwaukee Care Center	SM PUR	Intercom phone repair at 707 W. Milwaukee Care Center	FACILITIES
Bluestone Communications Inc	Folcroft	PA	19032	5/15/2025	PO22500330	\$ 2,030.20	Installation of magnetic lock at the Crisis Center (707 W. Milwaukee)	SM PUR	Installation of magnetic lock at the Crisis Center (707 W. Milwaukee)	FACILITIES
Burpee Man LLC	Garden City	MI	48135	4/3/2025	PO22500265	\$ 52.00	Name Plate and holder for RRAC	SM PUR	Name plates	ADMIN
Burpee Man LLC	Garden City	MI	48135	5/22/2025	PO22500336	\$ 72.00	name plates and holders for new RRAC members	SM PUR	name plates and holder for RRAC	ADMIN
Byers DC Detroit Inc	Warren	MI	48089	4/7/2025	PO22500271	\$ 9,375.00	Ecorse Facility Door Infill Term Spot Buy	SM PUR	Ecorse Facility Door Infill	FACILITIES
CDW Government LLC	Vernon Hills	IL	60061	4/17/2025	BO22590047	\$ 51,664.00	PFPT DLP&ENCRYPT Terms: 4/4/25 - 4/4/26 MiDeal 071B6600110	C	Proofpoint Protection Renewal (4/5/25 - 4/4/26)	TECH
CDW Government LLC	Vernon Hills	IL	60061	5/20/2025	BO22590057	\$ 7,970.40	GitHub Enterprise - subscription license - 1 user Term (5/1/25 - 4/30/26) MiDeal Coop # 071B6600110	C	GitHub + CoPilot Software Subscription - 12 months (5/1/25 - 4/30/26)	TECH
CDW Government LLC	Vernon Hills	IL	60061	5/29/2025	PO22500339	\$ 5,249.78	Microsoft Surface Pro 10 - 13" - Core Ultra7 - 32 GB RAM - 1 TB SSD - Plati	C	Microsoft Surface Pro 10 - Tablets for Windows upgrades	TECH
CDW Government LLC	Vernon Hills	IL	60061	5/30/2025	BO22590058	\$ 831.50	Adobe Acrobat Pro for enterprise - Subscription New - 1 user (9mos. Prorated: May 2025 - Feb 2026))	C	Adobe Acrobat Pro (Add 10 Licenses)	TECH
CDW Government LLC	Vernon Hills	IL	60061	6/27/2025	PO22500382	\$ 4,398.50	Apricorn Aegis Secure Key 3NXC - USB flash drive - 16 GB - TAA Compliant	C	Encrypted USB Flash Drives	TECH
CDW Government LLC	Vernon Hills	IL	60061	6/30/2025	PO22500384	\$ 1,784.36	VEEAM DATA PLTFM ADV UNIV LIC 1Y 7/2/25 - 7/1/26	C	Veeam Backup Software 2025 Renewal 7/2/25 - 7/1/26	TECH
Continental Interiors, Inc	Troy	MI	48083	5/2/2025	PO22500320	\$ 1,975.00	Modify some existing offices on the 3rd Floor at Milwaukee Care Center Term: Spot Buy	SM PUR	Modify some existing offices on the 3rd Floor at Milwaukee Care Center.	FACILITIES

Datix USA Inc	Chicago	IL	60606	4/18/2025	BO22590048	\$ 21,622.24	3 year term subscription Term: 7/01/2024 to 06/30/2027	Q	PolicyStat Subscription	MGTBUD
Datix USA Inc	Chicago	IL	60606	4/18/2025	BO22590049	\$ 9,458.00	3 Year Term 7/01/2024 to 06/30/2027	Q	PolicyStat Standards and Regulations	MGTBUD
Denn-Co Construction Inc	Detroit	MI	48213	4/7/2025	PO22500269	\$ 583.00	6 Mile Door Light Kit Installation Term: Spot Buy	SM PUR	6 Mile Door Light Kit Installation	FACILITIES
Detroit 7 Mile Property LLC	Birmingham	MI	48009	4/28/2025	PO22500314	\$ 12,639.54	maintenance/improvements related to utility expenses, landscaping, snow removal and property taxes	CS	maintenance/improvements related to utility expenses, landscaping, snow removal and property taxes	FACILITIES
Efficient Office Solutions LLC	Farmington Hills	MI	48335	4/24/2025	PO22500313	\$ 27,334.72	Office furniture for the network's president's office/crisis center/outpatient	Q	Office furniture for the President's Office/Crisis Center/Outpatient	FACILITIES
Elite Builders LLC	Fenton	MI	48430	4/7/2025	PO22500279	\$ 9,917.46	Renovations to the 3rd floor at the Milwaukee building.	SM PUR	Renovations to the 3rd floor at the Milwaukee building	FACILITIES
Haase Construction Inc	Flat Rock	MI	48134	6/23/2025	PO22500378	\$ 4,850.00	Environmental Modification Term: 10/1/2024-9/30/2025	Q	Environmental Modification	FIN
Iron Mountain Inc	Boston	MA	02110	4/30/2025	BO22590051	\$ 13,350.00	Record retention and document destruction Term: 01/01/2025 to 01/22/2026 Omnia COOP Contract # 1325	C	Iron Mountain Inc	MCO
JustFOIA Inc	Tallahassee	FL	32311	4/28/2025	BO22590050	\$ 11,920.50	JustFOIA Annual Services and Subscription Terms: 04/28/2025 - 04/27/2026 Omnia 01-162	C	JustFOIA System	TECH
Kaur Construction LLC	Canton	MI	48187	5/15/2025	PO22500332	\$ 11,975.36	Environmental Modification	Q	Environmental Modification	FIN
Midwest Patient Lifts LLC	Bay City	MI	48706	6/5/2025	PO22500345	\$ 346.00	Durable Medical Equipment	SM PUR	Durable Medical Equipment	FIN
Motion Picture Licensing Corporation	Los Angeles	CA	90056	5/2/2025	BO22590053	\$ 3,446.00	Yr 1: 3/27/25 - 3/26/26 (1-40 beds) Terms: 3/27/25 - 3/26/28	SS	Video Stream Licensing for Crisis Center	TECH
Neighborhood Serv. Organizatio	Detroit	MI	48238	4/10/2025	PO22500281	\$ 25,000.00	Housing First Case Management Program Term 10/1/2024 to 09/30/2025	CS	Neighborhood Service Organization	MCO
Pizzo, Vincenzo	Grosse Ile	MI	48138	6/5/2025	PO22500343	\$ 25,585.00	Environmental Modification	Q	Environmental Modification	FIN
Pluralsight LLC	Draper	Utah	84020	4/8/2025	BO22590045	\$ 7,712.25	Everything Plan (3/26/25 - 3/25/26)	SM PUR	Pluralsight Training Platform	TECH
Prime Youth Program	Detroit	MI	48235	6/9/2025	PO22500352	\$ 40,000.00	FY25 Prime Youth - HCQI Wellness Program Term 6/1/2025-9/30/2025	CS	FY25 Prime Youth - HCQI Wellness Program	INTEG

R.A. Rush Plumbing & HTG Co Inc	Temperanc e	MI	48182	5/15/2025	PO22500328	\$ 750.00	Annual Backflow Preventer Testing (Milwaukee and Woodward	SM PUR	Annual Backflow Preventer Testing (Milwaukee and Woodward)	FACILITIES
Roncelli Inc	Sterling Heights	Michiga	48312-102	4/7/2025	PO22500268	\$ 4,967.55	Drywall Repairs for the Milwaukee Care Center Term: Spot Buy	SM PUR	Drywall Repairs For the Milwaukee Care Center	FACILITIES
Savvy Advertising Solutions Inc	Grosse Pointe Farms	MI	48236	4/23/2025	PO22500306	\$ 758.82	ELT Shirts Term: Spot Buy	MODIFICATION	ELT Shirts	ADMIN
Savvy Advertising Solutions Inc	Grosse Pointe Farms	MI	48236	6/23/2025	PO22500377	\$ 267.78	3 long sleeve polo shirts for Mr. White	SM PUR	Polo shirts for Mr. White	ADMIN
SHI International Corp.	Somerset	NJ	08873	5/2/2025	BO22590052	\$ 31,283.31	Advanced Service Agent Users - Subscription SolarWinds - 1231007 Serial #: SW22022098 (5/1/25 - 4/30	C	Solarwinds Service Desk (5/1/25 - 4/30/26)	TECH
Sun Shade Window Tinting Van Dyke Inc.	Warren	MI	48089	4/7/2025	PO22500278	\$ 5,520.00	Frosting for the office windows at the Woodward admin building Term: Spot Buy	SM PUR	Frosting for the office windows at the Woodward admin building	FACILITIES
Sun Shade Window Tinting Van Dyke Inc.	Warren	MI	48089	6/27/2025	PO22500381	\$ 5,100.00	Window tinting for the offices/conference rooms at 707 Milwaukee.	SM PUR	Window tinting for the offices/conference rooms at 707 W.Milwaukee	FACILITIES
The Creative Mobility Group	Madison Heights	MI	48071	6/5/2025	PO22500344	\$ 42,915.09	Environmental Modification	Q	Environmental Modification	FIN
Upland Consulting Services LLC	Novi	MI	48375	5/20/2025	BO22590056	\$ 49,000.00	Analysis and problem solving: Various data, programming and other issues. Term 5/1/25 - 4/30/26	SS	5/1/25 - 4/30/26: Data Analysis and Problem Solving Consulting Services	TECH
VersaPro Restoration & Contruction Company	Livonia	MI	48150	5/30/2025	PO22500340	\$ 11,386.77	Environmental Modification-i/DD	MODIFICATION	Environmental Modification-i/DD	FIN
VersaPro Restoration & Contruction Company	Livonia	MI	48150	5/30/2025	PO22500341	\$ 13,264.47	Environmental Modification-i/DD	MODIFICATION	Environmental Modification-i/DD	FIN
Contract Percentage					Total	\$ 513,687.95				
Wayne County -	26.05				WC Total	\$ 133,795.20				
Out County -	73.95				IT Total	\$ 214,176.24				
	100.00									
Funding Percentage w/o IT										
Wayne County -	44.67									
Out County -	55.33									
	100.00									

DETROIT WAYNE INTEGRATED HEALTH NETWORK BOARD ACTION

Board Action Number: 25-25R6 Revised: Y Requisition Number:

Presented to Full Board at its Meeting on: 8/20/2025

Name of Provider: Detroit Wayne Integrated Health Network

Contract Title: FY 2025 Operating Budget

Address where services are provided: None

Presented to Finance Committee at its meeting on: 8/6/2025

Proposed Contract Term: 10/1/2024 to 9/30/2025

Amount of Contract: \$ 1,254,424,274.00 Previous Fiscal Year: \$ 1,150,651,761.00

Program Type: Modification

Projected Number Served- Year 1: Persons Served (previous fiscal year):

Date Contract First Initiated: 10/1/2024

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

The proposed budget amendment serves to certify additional Medicaid ISF reserves and authorize expenditures to support the following position adds/ changes:

1 - Administrative Positions:

- \$101,447 - Internal Communications Coordinator (Communications Department)
- \$114,680 - Provider Network Manager SUD (Managed Care Operations)
- \$101,447 - EEO Coordinator (Human Resources)
- \$22,800 - Position upgrades (Grants & Community Engagement)

2 - Direct Services Positions:

- \$255,822 - Two (2) Mobile Crisis Manager (Mobile Crisis)
- \$127,911 - Manager PAR Crisis (PAR Crisis)

The revised FY 2025 Operating Budget of \$1,254,424,274 consists of the following revenue:

- \$987,179,305 - Medicaid, DHS Incentive, Medicaid-Autism, Children's/ SED Waiver, HAB, CCBHC Supplemental

- \$153,563,163 - Healthy MI Plan
- \$12,552,243 - MI Health Link
- \$21,460,905 - State General Funds
- \$23,486,447 - Wayne County Local Match Funds
- \$4,723,521 - County PA2 Funds
- \$13,576,540 - State Grants (MDHHS/ MDHHS SUD, OBRA)
- \$26,529,282 - Federal Grants (MDHHS/ MDHHS SUD, SAMHSA)
- \$953,543 - Local Grants
- \$6,260,000 - Interest Income
- \$40,000 - Miscellaneous Revenue
- **\$4,099,325 - Medicaid/ Local Reserves**

Outstanding Quality Issues (Y/N)? If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 24/25	Annualized
MULTIPLE	\$ 1,254,424,274.00	\$ 1,254,424,274.00
	\$	\$
Total Revenue	\$	\$

Recommendation for contract (Continue/Modify/Discontinue): Modify

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: MULTIPLE

In Budget (Y/N)?

Approved for Submittal to Board:

James White, Chief Executive Officer

Stacie Durant, Vice President of Finance

Signature/Date:

Signature/Date:

James White

Stacie Durant

Signed: Sunday, August 3, 2025

Signed: Thursday, July 31, 2025

Board Action #: 25-25R6

DETROIT WAYNE INTEGRATED HEALTH NETWORK BOARD ACTION

Board Action Number: 25-66 Revised: N Requisition Number:

Presented to Full Board at its Meeting on: 8/20/2025

Name of Provider: TBD Solutions Inc

Contract Title: Consulting Services

Address where services are provided: None

Presented to Finance Committee at its meeting on: 8/6/2025

Proposed Contract Term: 6/1/2025 to 9/30/2025

Amount of Contract: \$ 150,000.00 Previous Fiscal Year: \$ 0.00

Program Type: Continuation

Projected Number Served- Year 1: Persons Served (previous fiscal year):

Date Contract First Initiated: 6/1/2025

Provider Impaneled (Y/N)?

Program Description Summary: Provide brief description of services provided and target population. If propose contract is a modification, state reason and impact of change (positive and/or negative).

DWIHN Administration is requesting Board approval for a modification to the original procurement request for consultation services with TBD Solutions. The Purchasing Division, on behalf of the Detroit Wayne Integrated Health Network (DWIHN), originally solicited quotes to provide consultation services for the PIHP Network and to support a potential upcoming rebid from the Michigan Department of Health and Human Services (MDHHS). Five vendors were contacted and two responded. Based on pricing and value, TBD Solutions was selected as the most responsive vendor. **The original contract was authorized for the term June 1 through September 30, 2025, with an amount not-to-exceed \$50,000.**

In order to provide flexibility for an expanded scope under the MDHHS rebid preparation and to allow for extended consultation hours to meet enhanced administrative and reporting requirements, additional support staff or consultants to meet deliverables within the updated regulatory framework, and broader engagement across stakeholder groups in preparation for the MDHHS rebid, DWIHN is requesting Board approval to modify the agreement with TBD Solutions to increase the total not-to-exceed amount by \$100,000, **for a total amount not to exceed \$150,000, with a new end date of December 30, 2025.**

Outstanding Quality Issues (Y/N)? If yes, please describe:

Source of Funds: Multiple

Fee for Service (Y/N):

Revenue	FY 24/25	Annualized
MULTIPLE	\$ 150,000.00	\$ 150,000.00
	\$	\$
Total Revenue	\$	\$

Recommendation for contract (Continue/Modify/Discontinue): Continue

Type of contract (Business/Clinical): Business

ACCOUNT NUMBER: 64910.961000.00000

In Budget (Y/N)? Y

Approved for Submittal to Board:

James White, Chief Executive Officer

Stacie Durant, Vice President of Finance

Signature/Date:

Signature/Date:

J a m e s W h i t e

S t a c i e D u r a n t

Signed: Sunday, August 3, 2025

Signed: Friday, August 1, 2025